



Nurturing a  
Sustainable  
**Tomorrow**



**Third Quarter ended  
March 31, 2024**

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## Our Vision

To see enhanced food security in Pakistan by developing a sustainable and efficient farm-to-fork food supply chain system.

## Our Mission

To be a reliable and sustainable supplier to the nation's food security system, by way of developing and implementing an efficient farm-to-fork supply chain across the country.

## Our Core Values

Our core values define who we are and inspire the way we work. They are the beating heart of our culture, and they propel us towards greatness.

- **Integrity** is our bedrock, and we hold ourselves to the highest ethical standards in everything we do.
- **Innovation** is our essence, and we embrace bold new ideas and cutting-edge technologies to drive progress.
- We believe in the power of **Teamwork**, and we work together seamlessly to achieve our shared goals.
- **Passion** fuels us, and we approach every challenge with enthusiasm and determination to succeed.
- **Safety** is our top priority, and we take every measure to ensure the well-being of our employees, customers, and communities.



# Company Information

<b>Board of Directors</b>	Lt. Gen. Omar Mahmood Hayat (Retd) Mr. Muhammad Farrukh Mr. Abdul Majeed Ghaziani Mr. Muneer S. Godil Ms. Lie Hong Hwa Mr. Amir Shehzad Dr. Safdar Ali Butt	Chairman- Non Executive Director Chief Executive Officer Non- Executive Director Independent Director Non-Executive Director Executive Director Independent Director
<b>Audit Committee</b>	Mr. Muneer S. Godil Dr. Safdar Ali Butt Mr. Abdul Majeed Ghaziani	Chairman
<b>Human Resources &amp; Remuneration Committee</b>	Dr. Safdar Ali Butt Mr. Muhammad Farrukh Mr. Abdul Majeed Ghaziani Mr. Muneer S. Godil	Chairman
<b>Chief Financial Officer</b>	Mr. Jalees Edhi	
<b>Company Secretary</b>	Mr. Umar Shahzad	
<b>Head of Internal Audit</b>	Mr. Imran Ahmed Khan	
<b>External Auditor</b>	Naveed Zafar Ashfaq Jaffery & Co. Chartered Accountants 2-B, ATS Centre, 30-West, Block "A" Fazal-ul-Haq Road, Blue Area, Islamabad Phone No., 0092-051-2878530-32, 2822785 Other Offices – Karachi, Lahore, Peshawer	
<b>Bankers</b>	Al Baraka Bank (Pakistan) Limited Habib Metropolitan Bank Limited Habib Bank Limited Soneri Bank Limited MCB Islamic Bank Limited Bank Al Habib Limited MCB Bank Limited Meezan Bank Limited Bank Al Falah Limited Dubai Islamic Bank Limited Askari Bank Limited United Bank Limited Bank Islami Pakistan Limited The Bank of Punjab Standard Chartered Bank (Pakistan) Limited Faysal Bank Limited JS Bank Limited Bank Makramah Limited Samba Bank Limited National Bank of Pakistan	

<b>Legal Advisor</b>	Mohsin Tayebaly & Co. 1st Floor, Dime Centre, BC-4, Block-9 Kehkashan, Clifton, Karachi -75500 Phone # +92-21-111-682-529
<b>Share Registrar</b>	Digital Custodian Company Limited (DCCL)
<b>Office address</b>	<b>Karachi Office</b> 4th Floor, Pardesi House, Old Queens Road, Karachi
<b>Phone</b>	+92 21 32419770 & 32430485
<b>Fax</b>	+92 21 32416371
<b>Email</b>	share.registrar@digitalcustodian.co
<b>Website</b>	<a href="https://digitalcustodian.co">https://digitalcustodian.co</a>
<b>Office address</b>	<b>Lahore Office</b> 508-LSE Plaza, Kashmir Egerton Road, Lahore
<b>Phone</b>	+92 42 36304406
<b>Email</b>	share.registrar@digitalcustodian.co
<b>Website</b>	<a href="https://digitalcustodian.co">https://digitalcustodian.co</a>
<b>Registered Office</b>	Ground Floor, TAMC Building, Plot No. 27-C-3, M.M. Alam Road, Gulberg-III, Lahore.
<b>Phone No.</b>	+92 42-35772837-40
<b>Head Office</b>	Unity Tower, 8-C, P.E.C.H.S. Block-6, Karachi -75400
<b>Phone No.</b>	+92 21 34373605-607, 34388666, 34387666
<b>Email</b>	info@unityfoods.pk
<b>Website</b>	<a href="http://www.unityfoods.pk">www.unityfoods.pk</a>
<b>Business</b>	Import of Oil Seeds, Solvent Extraction, Refining and Marketing of Edible Oil and processing of by-products.
<b>Status of Company</b>	Public Listed Company (PLC)
<b>Company Registration number</b>	0023133
<b>National Tax Number</b>	0698412-6
<b>Contact Person</b>	Mr. Umar Shahzad (Company Secretary)
<b>Factories</b>	<b>Solvent Extraction Plant, Chemical Refinery and Pelletizing Mills</b> N-25, N-27/B & N-37/A, Site Area, Kotri, District Hyderabad
	<b>Oil Refinery</b> A-48, (Chemical Area) Eastern Industrial Zone, Port Qasim Authority, Karachi
	<b>Soap Plant</b> C-375, C-376, C-377, C-382, C-383, C-384 Hub Industrial Trading Estate, District Lasbella Hub Balochistan
	<b>Feed Mill</b> Plot No. A-55 & 56, Industrial Zone, Port Qasim, Karachi

# DIRECTORS' REVIEW REPORT

**On behalf of the Board of Directors of Unity Foods Limited (“Unity Foods”) we are pleased to present the Directors' Review Report along with condensed interim financial statements of Unity Foods for the Nine Months and Third Quarter ended March 31, 2024.**

## UNITY FOODS LIMITED

Unity Foods has registered a marginal decline of 12% in its net sales during the 9MFY24, compared to the same period last year. Despite challenging macroeconomic and business environment, Unity Foods posted consolidated net sales of PKR 69 billion while earning a gross margin of 10% during 9MFY24. The gross profit for the period under review was PKR 6.69 billion. However, owing to increased financial costs, net margins suffered, clocking in at negative 2% for the 9MFY24.

On a quarter-on-quarter basis, Unity Foods' consolidated sales stood at over PKR 23 billion compared to about PKR 31 billion for the quarter ended 31 Mar 2023. Gross Profit for the same period stood at PKR 1.78 billion reflecting a gross margin of around 8%. The decline in margins is partly attributed to adverse changes in oil prices amid the supply glut in the country.

## MACROECONOMIC OUTLOOK

The economy continued its consolidation phase in 3QFY24 as Pakistan completed its final IMF review under the USD 3 billion stabilization program signed in January 2024 and staff level agreement has been concluded with the IMF Board decision April 29 to release of USD 1.1 billion.

The Government continued with its prudent management strategy by keeping the policy rate unchanged at 22% despite a benign outlook on inflation. The resumption of bilateral and multilateral inflows provided the much-needed impetus for economic and fiscal stability leading to the resumption of growth and business confidence. Moreover, inflation began to exhibit signs of slowing with year-on-year headline inflation easing to 20.7% in March 2024 from 29.7% reported in December 2023, leading to positive real interest rates. The central bank expects inflation to continue the downward trend in the coming months based on fiscal consolidation, easing global commodity prices, and improved outlook on the domestic crop output. However, this promising outlook remains sensitive to uncertain local as well as geo-political developments including escalation in Middle Eastern conflict, supply chain disruptions, exchange rate movements, and energy prices among other factors.

On the external front, the Current Account Deficit (CAD) has been contained at USD 0.5 billion for the period July-March 2024 primarily on the back of moderate global commodity prices and steady USD inflows (especially remittances) amid an uptick in exports and limited growth in imports. The central bank expects CAD to remain at 0.5%-1.5% of GDP. The USD/PKR parity has so far remained stable during the 3QFY24 due to the aforementioned factors and the impact of the crackdown on illicit currency trading activities. Nonetheless, the USD/PKR parity will continue to remain vulnerable to external factors including the materialization of planned inflows, rollovers and outflows, especially in the context of planned external debt repayments, geopolitical challenges, and variations in commodity prices, among others.

As economic indicators show signs of easing and with optimistic prospects in agriculture, including the anticipated rebound in wheat and rice production, the State Bank of Pakistan foresees real GDP growth ranging from 2-3 percent for FY24. However, multilateral institutions hold a more cautious outlook for FY24 growth due to ongoing economic and political challenges, as Pakistan undergoes structural reforms aimed at long-term economic stability.

Despite these challenges, the Company stands to benefit from the anticipated uptick in economic growth, an improved inflation outlook, promising agricultural output, and a stable PKR. However, persistent inflationary pressures, despite recent declines, and high financing costs may continue to impact short-term profitability. Moreover, the improved macroeconomic indicators remain susceptible to internal and external risks.

Nevertheless, the newly elected Government has pledged to persist with structural reforms to attain economic and financial stability. This includes plans to negotiate a new medium-term IMF program, aiming for robust, sustainable, and inclusive growth in the medium to long term. These efforts signify a determined stride towards a more resilient and prosperous economic future.

## Commodity Markets

During the quarter that ended 31 Mar 2024, global prices of various edible oils including palm oil exhibited growth, particularly in Mar-24. The surge in prices is primarily driven by seasonally lower outputs in top-producing countries along with robust demand in Southeast Asia, the US, and Africa. The monthly average palm oil prices reached a high of USD 943 per ton during March-24 (which stood at USD 817 during June-23) and registered a 16% increase during the quarter whereas average prices of soyabean oil registered a 9% decline during 3QFY24.

The 9MFY24 monthly average of palm oil and soybean oil prices stood at USD 851 per ton and 1,060 per ton respectively. Despite the aforementioned recovery, overall edible oil prices remained relatively lower as compared to the highest levels recorded in 2022, mainly due to subdued demand from China and India.



Despite the slight surge in the global palm oil prices, the local oil prices and processing remained subdued during the 2HCY23 resulting in lower sales and build-up of excess inventory of edible oil in the country. The situation has started to ease in the 1HCY24 with local price parity turning positive.

Going forward, Crude Palm Oil prices may not be able to sustain the upward momentum as high stocks in China and India will keep the demand and prices under check. Moreover, the supply glut in alternative soft oils is also shifting the demand away from palm oil, thus driving the prices down. On the contrary, evolving geo-political hinderances with potentially adverse impacts on supply chains, increasing freight costs, demand from the biofuels industry, and regulatory changes in key producer countries as well as changing climatic conditions impacting crop yields may exert further upward pressure on the price outlook.

## **Wheat**

Amidst a backdrop of strong local harvests and a stable PKR against the USD, both local and imported wheat prices have shown a promising downward trend during the quarter ending March 2024. This positive trajectory is further bolstered by ample supply availability. Policy attention and substantial investments flowing into the agricultural sector signal a hopeful future, promising sustained wheat supply in the long term.

While inflationary pressures on farmers' input costs pose a potential challenge, the overall outlook remains optimistic. Flour prices in the country are following suit, experiencing a decline thanks to the easing of wheat prices and increased supply, which in turn aids in curbing food inflation. The favourable decline in wheat prices is particularly advantageous for the Company, given the premium flour market's lower price elasticity of demand. This trend not only augurs well for the Company's bottom line but also hints at a brighter future for consumers.

## **SUNRIDGE FOODS (PRIVATE) LIMITED**

Sunridge Foods closed the nine months of its current financial year with sales of over PKR 21 billion reflecting significant increase from PKR 7.8 billion reported in the same period last year. The net profit of Sunridge Foods declined to PKR 238 million during the nine months period under review (compared to PKR 256 million in the same period last year).

For the nine months period ended 31 Mar 2024, Sunridge Foods posted gross profit of PKR 2.4 billion indicating surge of 71% from the corresponding figure of PKR 1.4 billion reported as of 31 Mar 2023. However, the gross margins during 9MFY24 declined to 11 % from 18 % reported during 9MFY23 due to rise in raw material costs amid heightened inflation.

The country is expecting bumper wheat crop this year which is expected to contain the raw material costs going forward which would in turn improve margins in the coming months.

The business will continue to invest in market penetration, brand equity and capacity upgrades to expand and leverage its profit accretive product portfolio.

## **SUNRIDGE CONFECTIONERY LIMITED**

Sunridge Confectionery Limited is a wholly owned subsidiary of Sunridge Foods (Private) Limited, which is in turn the wholly owned subsidiary of the Company. Sunridge Foods has diversified its offerings through Sunridge Confectionery, now featuring value-added products like cupcakes and a range of confectionery items. With a proactive approach, Sunridge Confectionery is expanding its market presence through increased sales volumes and the introduction of new products. This strategy aims to broaden revenue streams and capitalize on synergies within the company.

## KEY FINANCIAL HIGHLIGHTS

Summary of consolidated financial results of Unity Foods for nine months and third quarter ended March 31, 2024 are provided below:

KEY FINANCIAL HIGHLIGHTS (Consolidated) PKR '000,000' except per share data	9 Months		3rd Quarter	
	March 31, 2024	March 31, 2023	March 31, 2024	March 31, 2023
Net Sales	69,250	78,353	22,883	31,142
Gross Profits	6,689	9,816	1,781	5,903
Profit Before Interest and Taxes	4,901	833	1,340	89
Net (Loss)	(1,239)	(571)	(456)	(124)
(Loss) per Share	(1.04)	(0.48)	(0.38)	(0.10)
Total Assets	84,656	77,725	84,656	77,725
Total Equity	20,044	20,125	20,044	20,125

Ratio Analysis	9M		3Q	
	9.7%	12.5%	7.8%	19.0%
Gross Margins	9.7%	12.5%	7.8%	19.0%
EBIT Margins	7.1%	1.1%	5.9%	0.3%
Net Margins	(1.8%)	(0.7%)	(2.0%)	(0.4%)
Asset Turnover	0.85	1.11	0.33	0.44
Current Ratio	1.0	1.05	1.0	1.05

## OUTLOOK

With unwavering determination, Unity Foods is dedicated to harnessing Pakistan's vast potential through strategic integration in upstream markets. Despite challenges, we hold a hopeful outlook for the upcoming year. Our focus remains steadfast on enhancing exports and cultivating sustainable revenue across various channels. Through resilience and innovation, we aim to not only strengthen our bottom line but also uplift the national economy. Together, we forge a path towards prosperity and progress.

## ACKNOWLEDGEMENT

The Board extends heartfelt gratitude to our esteemed shareholders, financial partners, and all stakeholders for their enduring trust and steadfast support. We are deeply appreciative of the unwavering backing from the Pakistan Stock Exchange Limited, the Securities & Exchange Commission of Pakistan, and the Central Depository Company of Pakistan Limited, which underscores our shared commitment to Unity Foods. May our collaborative spirit continue to flourish in the journey ahead.

Moreover, we wish to celebrate the remarkable contributions of every member of the Unity Foods family. Their boundless passion, unwavering dedication, and collaborative spirit have been the driving force behind our achievements. Together, we are shaping a future filled with limitless possibilities.

For and on behalf of the Board.



Muhammad Farrukh  
Chief Executive



Amir Shehzad  
Director

Karachi  
April 30, 2024

نقطہ نظر:

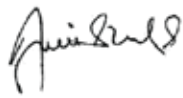
یونٹی فوڈز اپ اسٹریم مارکیٹوں میں انضمام کے مواقع کے ذریعے پاکستان کی صلاحیتوں سے فائدہ اٹھانے کے لیے پرعزم ہے۔ ہم آنے والے سال میں محتاط طور پر پرامید نظریہ کو برقرار رکھے ہوئے ہیں۔ کمپنی کی کوششیں اپنی برآمدات کو تیز کرنے اور آمدنی کے متنوع سلسلوں میں پائیدار آمدنی پیدا کرنے پر توجہ مرکوز رہیں گی اور کمپنی کی قومی معیشت میں مثبت کردار ادا کریں۔

اعتراف:

بورڈ معزز شیئر ہولڈرز، مالیاتی شراکت اداروں اور تمام اسٹیک ہولڈرز کا ان کے پائیدار اعتماد اور ثابت قدم تعاون کے لیے ہم دل سے شکریہ ادا کرتا ہے، ہم پاکستان اسٹاک ایکسچینج لمیٹڈ، سیکورٹیز اینڈ ایکسچینج کمیشن آف پاکستان اور سینٹرل ڈیپازٹری کمپنی آف پاکستان لمیٹڈ کی جانب سے غیر متزلزل حمایت کے لیے دل کی گہرائیوں سے سراہتے ہیں، جو یونٹی فوڈز کے لیے ہماری مشترکہ وابستگی کو واضح کرتی ہے۔ دعا ہے کہ ہمارا اشتراک کی جذبہ آگے کے سفر میں پروان چڑھتا رہے۔

مزید برآں ہم یونٹی فوڈز فیملی کے ہر فرد کے قابل ذکر تعاون کو منانا چاہتے ہیں۔ ان کا بے پناہ جذبہ، غیر متزلزل لگن اور باہمی تعاون کا جذبہ ہماری کامیابیوں کا پیچھے محرک رہا ہے۔ ایک ساتھ مل کر ہم لامحدود امکانات سے بھرے مستقبل کی تشکیل کر رہے ہیں۔

بورڈ کی جانب سے۔



عامر شہزاد  
ڈائریکٹر



محمد فرخ  
چیف ایگزیکٹو

کراچی۔ 30 اپریل 2024

ایک فعال نقطہ نظر کے ساتھ سبز کنفیکشنری فروخت کے بڑھتے ہوئے حجم اور نئی مصنوعات کے تعارف کے ذریعے اپنی مارکیٹ میں موجودگی کو بڑھا رہی ہے۔ اس حکمت عملی کا مقصد آمدنی کے سلسلے کو وسیع کرنا اور کمپنی کے اندر ہم آہنگی کا فائدہ اٹھانا ہے۔

### مالیاتی نتائج:

31 مارچ 2024 کو ختم ہونے والی اجتماعی نو ماہ اور تیسری سہ ماہی کے لیے یونٹی فوڈز کے مالی نتائج کا خلاصہ ذیل میں درج ذیل ہے:

تین ماہ		نو ماہ		کلیدی مالیاتی جھلکیاں (اجتماعی)
31 مارچ 2023	31 مارچ 2024	31 مارچ 2023	31 مارچ 2024	
				پاکستانی ملین روپے (علاوہ شیئر ڈیٹا)
31,142	22,883	78,353	69,250	خالص فروخت
5,903	1,781	9,816	6,689	کل منافع
89	1,340	833	4,901	منافع قبل از ٹیکس اور اثریسٹ
(124)	(456)	(571)	(1,239)	خالص نقصان
(0.10)	(0.38)	(0.48)	(1.04)	نقصان فی شیئر
77,725	84,656	77,725	84,656	مجموعی اثاثہ
20,125	20,044	20,125	20,044	مجموعی ایکویٹی

تین ماہ		نو ماہ		تناسب کا تجزیہ (اجتماعی)
31 مارچ 2023	31 مارچ 2024	31 مارچ 2023	31 مارچ 2024	
19.0%	7.8%	12.5%	9.7%	مجموعی مارجنز
0.3%	5.9%	1.1%	7.1%	ای بی ٹی مارجنز
(0.4%)	(2.0%)	(0.7%)	(1.8%)	خالص مارجنز
0.44	0.33	1.11	0.85	اثاثہ ٹرن اوور
1.05	1.0	1.05	1.0	کرنٹ ریٹو

اگرچہ کسانوں کی لاگت پر افراطِ زر کا دباؤ ایک ممکنہ چیلنج کا باعث بنتا ہے، لیکن مجموعی نقطہ نظر پر امید ہے۔ ملک میں آٹے کی قیمتیں اس کی پیروی کر رہی ہیں، گندم کی قیمتوں میں نرمی اور سپلائی میں اضافہ کی بدولت کمی کا سامنا ہے، جس کے نتیجے میں غذائی مہنگائی کو روکنے میں مدد ملتی ہے۔ پرمیئم آٹے کی مارکیٹ کی طلب کی کم قیمت کی چک کو دیکھتے ہوئے گندم کی قیمتوں میں کمی کمپنی کے لیے فائدہ مند ہے۔ یہ رجحان نہ صرف کمپنی کی نچلی لائن کے لیے اچھا ہے۔ بلکہ صارفین کے لیے روشن مستقبل کی طرف اشارہ کرتا ہے۔

### سنرج فوڈز (پرائیویٹ) لمیٹڈ:

سنرج فوڈز نے اپنے موجودہ مالی سال کے نو ماہ میں 21 ارب روپے سے زائد کی فروخت کی جو گذشتہ سال کی اسی مدت میں رپورٹ کردہ 7.8 ارب روپے سے نمایاں اضافہ کو ظاہر کرتا ہے۔ سنرج فوڈز کا خالص منافع گزشتہ سال کی اسی مدت میں 256 ملین روپے کے مقابلے میں 238 ملین روپے رہا۔

31 مارچ 2024 ختم ہونے والی نو ماہ مدت کے لیے سنرج فوڈز نے 2.4 ارب روپے کا مجموعی منافع کمایا جو کہ 31 مارچ 2023 کے رپورٹ کردہ 1.4 ارب روپے کے ادا و شمار، سے 71 فیصد اضافے کو ظاہر کرتا ہے۔ تاہم سال 2024 کے نو ماہ کے دوران مجموعی مارجن سال 2023 کے نو ماہ کے مارجن 18 فیصد سے کم ہو کر 11 فیصد ہو گیا۔ جس کی وجہ بڑھتی ہوئی افراطِ زر کی وجہ سے خام مال کی قیمتوں میں اضافہ ہے۔

ملک میں اس سال گندم کی وافر فصل کی توقع کی جا رہی ہے۔ جس سے خام مال کی قیمتوں پر قابو پانے کی توقع ہے۔ اس کے نتیجے میں آنے والے مہینوں میں مارجن میں بہتری آئے گی۔

کاروبار اپنے منافع بخش مصنوعات کے پورٹ فولیو کو وسعت دینے اور اس سے فائدہ اٹھانے کے لیے مارکیٹ میں رسائی، برانڈ ایکویٹی اور صلاحیت میں اضافے میں سرمایہ کاری جاری رکھے گا۔

### سنرج کنفیکشنری لمیٹڈ:

سنرج کنفیکشنری لمیٹڈ سنرج فوڈز (پرائیویٹ) لمیٹڈ کی مکمل ملکیتی ذیلی کمپنی ہے، جو کمپنی کی مکمل ملکیتی ماتحت کمپنی ہے۔ سنرج کنفیکشنری کے ذریعے، سنرج فوڈز نے ویلیو ایڈڈ مصنوعات جیسا کہ کپ کیکیس اور مختلف کنفیکشنری اشیاء بشمول کپ کیکیس اور مختلف کنفیکشنری مصنوعات میں توسیع کی ہے۔

## تجارتی اشیاء کی منڈیاں:

31 مارچ 2024 کو ختم ہونے والی سہ ماہی کے دوران خاص طور پر مارچ 2024 میں پام آئل سمیت مختلف خوردنی تیلوں کی عالمی قیمتوں میں اضافہ ہوا۔ قیمتوں میں یہ اضافہ بنیادی طور پر سب سے بڑے پیداواری ممالک میں موسمی طور پر کم پیداوار اور جنوب کے ساتھ ساتھ مشرقی ایشیا، امریکہ اور افریقہ میں مضبوط مانگ کے سبب ہوا۔ مارچ 2024 کو پام آئل کی اوسط ماہانہ قیمت 943 امریکی ڈالر فی ٹن کی بلند ترین سطح پر پہنچ گئی (جو جون 2023 میں 817 امریکی ڈالر تھی) اور سہ ماہی کے دوران اس میں 16 فیصد اضافہ ریکارڈ کیا گیا جبکہ سال 2024 کی تیسری سہ ماہی کے دوران سویا بین تیل کی اوسط قیمتوں میں 9% کی کمی ریکارڈ کی گئی۔

سال 2024 کی نو ماہی مدت کے دوران پام آئل اور سویا بین آئل کی ماہانہ اوسط قیمتیں بالترتیب 851 امریکی ڈالر فی ٹن اور 1,060 امریکی ڈالر فی ٹن رہیں۔ مذکورہ بالا بحالی کے باوجود مجموعی طور پر قیمتیں 2022 میں ریکارڈ کی گئی بلند ترین سطح کے مقابلے نسبتاً کم رہیں۔ جس کی بنیادی وجہ چین اور بھارت کی مانگ میں کمی ہے۔

پام آئل کی عالمی قیمتوں میں معمولی اضافے کے باوجود، سال 2023 کی دوسری سہ ماہی کے دوران مقامی تیل کی قیمتیں اور پروسیسنگ کم رہی جس کے نتیجے میں ملک میں خوردنی تیل کی انویسٹری میں اضافہ اور فروخت میں کمی ہوئی۔ سال 2024 کی پہلی سہ ماہی میں مقامی قیمتوں کی برابری کے مثبت ہونے کے ساتھ صورتحال میں کمی آنا شروع ہو گئی ہے۔

آگے بڑھتے ہوئے، ہو سکتا ہے کہ خام پام آئل کی قیمتیں بڑھنے کی رفتار کو برقرار نہ رکھ سکیں کیونکہ چین اور ہندوستان میں زیادہ ذخائر قیمتوں اور طلب کو کنٹرول میں رکھیں گے۔ مزید برآں متبادسافٹ تیلوں میں سپلائی خرابی بھی طلب کی خام پام آئل سے دور کر رہی ہے۔ اس طرح قیمتیں کم ہو رہی ہے۔ تاہم، ابھرتے ہوئے جغرافیائی سیاسی چیلنجز، سپلائی چین میں ممکنہ رکاوٹیں، مال برداری کے بڑھتے ہوئے اخراجات، بائیو ایندھن کی صنعت سے مانگ، اہم پیداواری ممالک میں ریگولیٹری تبدیلیاں، اور فصل کی پیداوار کو متاثر کرنے والے موسمی حالات میں تبدیلی قیمت کے نقطہ نظر پر اوپر کی طرف دباؤ ڈال سکتی ہے۔

## گندم:

مضبوط مقامی فصلوں اور امریکی ڈالر کے مقابلے میں مستحکم پاکستان روپے کے پس منظر میں، مارچ 2024 کو ختم ہونے والی سہ ماہی کے دوران گندم کی مقامی اور درآمدی قیمتوں میں کمی کا امید افزا، رجحان دیکھنے کو مل سکتا ہے۔ سپلائی کی کافی دستیابی سے اس مثبت رفتار کو مزید تقویت ملتی ہے۔ پالیسی توجہ اور زرعی شعبے میں آنے والی خاطر خواہ سرمایہ کاری ایک پُر امید مستقبل کا اشارہ دیتی ہے، جو طویل مدت میں گندم کی مسلسل فراہمی کا وعدہ کرتی ہے۔

پیش رفت، جیسے مشرق وسطیٰ کے تنازعات میں اضافہ، سپلائی چین میں خلل، شرح مبادلہ میں اتار چڑھاؤ، اور توانائی کی قیمتوں اور دیگر عوامل، کے ساتھ مستقبل کافی حساس ہے۔

بیرونی محاز پر، کرنٹ اکاؤنٹ خسارہ (CAD) جولائی تا مارچ 2024 کی مدت کے لیے 0.5 بلین امریکی ڈالر پر رکھا گیا ہے، جس کی بنیادی وجہ اعتدال پسند عالمی اجناس کی قیمتوں اور امریکی ڈالر کی مستحکم آمد کے (خاص طور پر ترسیلات) ساتھ ساتھ برآمدات میں اضافہ اور درآمد کو محدود رکھنا ہیں۔ پاکستانی روپے اور امریکی ڈالر کی شرح تبادلہ سال 2024 کی تیسری سہ ماہی کے دوران متذکرہ بالا عوامل اور غیر قانونی کرنسی ٹریڈنگ سرگرمیوں پر کڑی ڈاؤن کے اثرات کی وجہ سے مستحکم رہی ہے۔ بہر حال، منصوبہ بند رقوم کی وصولی، رول اوور، اور اخراج، خاص طور پر طے شدہ بیرونی قرضوں کی ادائیگیوں، جغرافیائی سیاسی چیلنجوں، اور اشیاء کی قیمتوں میں اتار چڑھاؤ، دیگر عوامل پاکستانی روپے اور امریکی ڈالر کی برابری پر بیرونی عوامل طور پر حساس رکھیں گے۔

جیسا کہ اقتصادی اشاریوں کے نرمی کے آثار دکھارھے ہیں، زرات میں پڑ امید امکانات کے ساتھ گندم اور چاول کی پیداوار میں متوقع بحالی کا ساتھ، اسٹیٹ بینک آف پاکستان نے مالی سال 2024 کے لیے حقیقی جی ڈی پی کی شرح 2-3 فیصد کی پیشگوئی کی ہے۔ تاہم، کثیر جہتی ادارے، جاری اقتصادی اور سپلائی چیلنجوں کی وجہ سے، مالی سال 2024 کی ترقی کے لیے زیادہ محتاط نقطہ نظر رکھتے ہیں، کیونکہ پاکستان طویل مدتی اقتصادی استحکام کے مقصد سے ڈھانچہ جاتی اصلاحات سے گزر رہا ہے۔

ان چیلنجوں کے باوجود، کمپنی اقتصادی ترقی میں متوقع اضافے، مہنگائی کے بہتر انداز، امید افزا زرعی پیداوار، اور مستحکم پاکستانی روپے سے فائدہ اٹھانے کے لیے تیار ہے۔ تاہم، حالیہ گراؤٹ کے باوجود مسلسل افراط زر کا دباؤ اور اعلیٰ مالیاتی اخراجات مختصر مدت کے منافع کو متاثر کرتے رہتے ہیں۔ مزید برآں، بہتر میکرو اکنامک اشاریے، کے اندرونی اور بیرونی خطرات کے لیے حساس ہیں۔

اس کے باوجود منتخب حکومت نے اقتصادی اور مالی استحکام حاصل کرنے کے لیے ڈھانچہ جاتی اصلاحات کو جاری رکھنے کا عہد کیا ہے۔ اس میں ایک نئے درمیانی مدتی آئی ایم ایف پروگرام پر گفت و شنید کرنے پر منصوبے شامل ہیں، جس کا مقصد درمیانی سے طویل مدت میں مضبوط، پیداوار اور جامع ترقی کرنا ہے، یہ کوششیں مزید لچکدار اور خوشحالی مآبھی مستقبل کی جانب ایک پرعزم پیش قدمی کی نشاندہی کرتی ہیں۔

## ڈائریکٹرز کی جائزہ رپورٹ

یونٹی فوڈز لمیٹڈ (’یونٹی فوڈز کمپنی‘) کے بورڈ آف ڈائریکٹرز کی جانب سے ہمیں ڈائریکٹرز کی جائزہ رپورٹ کے ساتھ کمپنی کے 31 مارچ 2024 کو ختم ہونے والی تیسری سہ ماہی اور 9 ماہ کے کثیف عبوری مالیاتی گوشوارے پیش کرتے ہوئے خوشی ہو رہی ہے۔

### یونٹی فوڈز لمیٹڈ:

یونٹی فوڈز نے گزشتہ سال کی اسی مدت کے مقابلے میں تیسری سہ ماہی میں اپنی خالص فروخت میں تقریباً 12 فیصد کی معمولی کمی دکھائی ہے۔ چیلنجنگ میکرو اکنامک اور کاروباری ماحول کے باوجود، یونٹی فوڈز نے سال 2024 کے نومبر کے دوران 10 فیصد کا مجموعی مارجن کماتے ہوئے 69 ارب کی مجموعی خالص فروخت کی۔ زیر جائزہ مدت کے لیے مجموعی منافع 6.69 ارب روپے تھا۔ تاہم، بڑھتے ہوئے مالی اخراجات کی وجہ سے، خالص مارجن کو نقصان کا سامنا کرنا پڑا، جو کہ سال 2024 کے نومبر کے لیے منفی 2 فیصد تک پہنچ گیا۔

سہ ماہی کی بنیاد پر، یونٹی فوڈز کی مجموعی فروخت 31 مارچ 2023 ختم ہونے والی سہ ماہی کے تقریباً 31 ارب روپے کے مقابلے میں 23 ارب روپے سے زیادہ رہی۔ اسی مدت کے لیے مجموعی منافع 1.78 ارب روپے جو تقریباً 8 فیصد کے مجموعی مارجن کو ظاہر کرتا ہے۔ مارجن میں کمی جزوی طور پر ملک میں سپلائی میں کمی کے درمیان تیل کی قیمتوں میں ہونے والی منفی تبدیلیوں سے منسوب ہے۔

### میکرو اکنامک آؤٹ لک:

معیشت نے سال 2024 کی تیسری سہ ماہی میں اپنے استحکام کے مرحلے کو جاری رکھا کیونکہ پاکستان نے جنوری 2024 میں دستخط کیے گئے 3 ارب امریکی ڈالر کے استحکام پروگرام کے تحت اپنا تہمتی IMF جائزہ مکمل کیا اور 1.1 بلین امریکی ڈالر جاری کرنے کے IMF بورڈ کے فیصلے کے ساتھ عملے کی سطح کا معاہدہ 29 اپریل کو طے پا گیا۔

حکومت افراط زر کے سازگار نقطہ نظر کے باوجود پالیسی ریٹ کو 22 فیصد پر برقرار رکھتے ہوئے اپنی دانشمندانہ انتظامی حکمت عملی پر قائم رہی۔ دوطرفہ اور کثیرالطرفہ رقوم کی بحالی نے اقتصادی اور مالیاتی استحکام کے لیے انتہائی ضروری محرک فراہم کیا جس کی وجہ سے ترقی اور کاروبار یا اعتماد بحال ہوا۔ مزید برآں، افراط زر کی شرح میں کمی کے آثار ظاہر ہونا شروع ہوئے، سال بہ سال ہیڈ لائن افراط زر مارچ 2024 میں 20.7 فیصد تک پہنچ گئی جو دسمبر 2023 میں 29.7 فیصد رپورٹ کی تھی، جس سے حقیقی شرح سود میں مثبت اضافہ ہوا۔ مرکزی بینک کو توقع ہے کہ آنے والے مہینوں میں افراط زر کی شرح میں کمی کا رجحان جاری رہے گا، جس کی وجہ سے مالیاتی استحکام، عالمی اشیاء کی قیمتوں میں کمی، اور ملکی فصلوں کی پیداوار کے لیے بہتر نقطہ نظر ہے۔ تاہم، یہ امید افزا نقطہ نظر غیر یقینی مقامی اور جغرافیائی سیاسی



# Condensed Interim Unconsolidated Statement of Financial Position

As at March 31, 2024

	Note	March 31, 2024 (Un-audited)	June 30, 2023 (Audited)
		----- (Rupees in '000) -----	
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Property, plant and equipment	4	10,901,058	10,858,641
Right-of-use assets		3,435	31,412
Intangible assets		70,415	79,792
Long-term deposits		48,319	44,827
Long-term loans	5	12,327	13,754
Deferred taxation - net		1,199,914	1,139,337
Long-term investment	6	7,827,641	7,827,641
		<b>20,063,109</b>	<b>19,995,404</b>
<b>Current Assets</b>			
Stock-in-trade		10,096,374	10,203,672
Stores and spares		60,275	51,505
Trade debts		23,990,830	23,648,100
Advances, deposits and prepayments		7,859,840	1,302,111
Other receivables		169,345	500,083
Sales tax receivable		-	-
Current portion of long-term loans	5	6,825	4,292
Taxation - net of provision		5,429,843	5,251,401
Short-term investments		6,790,628	9,568,937
Cash and bank balances		1,671,006	1,006,054
		<b>56,074,966</b>	<b>51,536,155</b>
<b>TOTAL ASSETS</b>		<b>76,138,075</b>	<b>71,531,559</b>
<b>Equity and Liabilities</b>			
<b>Share capital and reserves</b>			
<b>Authorised share capital</b>			
1,200,000,000 (June 30, 2023: 1,200,000,000) ordinary shares of Rs. 10/- each		<b>12,000,000</b>	<b>12,000,000</b>
<b>Issued, subscribed and paid-up capital</b>			
Share capital		11,940,500	11,940,500
Share premium		3,400,000	3,400,000
Unappropriated profit		4,887,189	6,383,506
		<b>20,227,689</b>	<b>21,724,006</b>
<b>Non-Current Liabilities</b>			
Long-term financing	7	536,037	522,986
Diminishing musharika arrangement		1,514	1,735
Lease liabilities		410	2,801
Deferred government grant		188,754	198,563
		<b>726,715</b>	<b>726,085</b>
<b>Current Liabilities</b>			
Current portion of long-term financing	7	112,910	71,141
Current portion of diminishing musharika arrangement		288	252
Current portion of lease liabilities		5,782	36,370
Current portion of deferred government grant		57,744	49,805
Trade and other payables		23,819,798	23,766,594
Accrued mark-up		965,992	553,450
Short-term borrowings		30,220,593	24,603,316
Unclaimed dividend		564	540
		<b>55,183,671</b>	<b>49,081,468</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>76,138,075</b>	<b>71,531,559</b>
Contingencies and commitments	8		

The annexed notes from 1 to 14 form an integral part of these condensed interim unconsolidated financial statements.

  
Director

  
Chief Executive

  
Chief Financial Officer

# Condensed Interim Unconsolidated Statement of Profit or Loss (Un-audited)

For the nine months period ended March 31, 2024

	Note	Nine months period ended		Three months period ended	
		March 31, 2024	March 31, 2023	March 31, 2024	March 31, 2023
----- (Rupees in '000) -----					
Sales - net	9	48,740,606	70,745,758	15,125,699	27,940,058
Cost of sales		(44,486,113)	(62,335,402)	(14,250,514)	(22,658,182)
<b>Gross profit</b>		<b>4,254,493</b>	<b>8,410,356</b>	<b>875,185</b>	<b>5,281,876</b>
Selling and distribution expenses		(962,539)	(933,730)	(235,601)	(288,106)
Administrative expenses		(601,754)	(603,723)	(201,998)	(207,196)
Allowance for impairment of financial assets		(67,448)	-	-	-
Exchange gain / (loss) - net		720,369	(7,155,053)	304,321	(5,200,710)
		(911,372)	(8,692,506)	(133,278)	(5,696,012)
Other income		693,479	634,043	228,768	348,254
		4,036,600	351,893	970,675	(65,882)
Finance cost		(4,995,484)	(2,163,076)	(1,625,535)	(1,040,297)
<b>Loss before taxation</b>		<b>(958,884)</b>	<b>(1,811,183)</b>	<b>(654,860)</b>	<b>(1,106,179)</b>
<b>Taxation</b>					
Current		(598,010)	(321,738)	(206,173)	(166,410)
Deferred		60,577	1,307,906	264,456	1,070,887
		(537,433)	986,168	58,283	904,477
<b>Loss after taxation</b>		<b>(1,496,317)</b>	<b>(825,015)</b>	<b>(596,577)</b>	<b>(201,702)</b>
<b>Loss per share - basic and diluted (Rupees)</b>	10	<b>(1.25)</b>	<b>(0.69)</b>	<b>(0.50)</b>	<b>(0.17)</b>

The annexed notes from 1 to 14 form an integral part of these condensed interim unconsolidated financial statements.

  
Director

  
Chief Executive

  
Chief Financial Officer

# Condensed Interim Unconsolidated Statement of Comprehensive Income (Un-audited)

For the nine months period ended March 31, 2024

	Nine months period ended		Three months period ended	
	March 31, 2024	March 31, 2023	March 31, 2024	March 31, 2023
	----- (Rupees in '000) -----			
<b>Loss for the period</b>	<b>(1,496,317)</b>	(825,015)	<b>(596,577)</b>	(201,702)
Other comprehensive income	-	-		
<b>Total comprehensive income</b>	<b>(1,496,317)</b>	<b>(825,015)</b>	<b>(596,577)</b>	<b>(201,702)</b>

The annexed notes from 1 to 14 form an integral part of these condensed interim unconsolidated financial statements.

  
Director

  
Chief Executive

  
Chief Financial Officer

# Condensed Interim Unconsolidated Statement of Changes in Equity

For the nine months period ended March 31, 2024

	Share capital	Reserves		Total
		Capital Share premium	Revenue Unappropriated profit	
------(Rupees in '000)-----				
Balance as at June 30, 2022 (audited)	11,940,500	3,400,000	5,816,048	21,156,548
Total comprehensive income for the period ended March 31, 2023				
Loss after taxation	-	-	(825,015)	(825,015)
Other comprehensive income for the period	-	-	-	-
Balance as at March 31, 2023 (Un-audited)	11,940,500	3,400,000	4,991,033	20,331,533
<b>Balance as at June 30, 2023 (audited)</b>	<b>11,940,500</b>	<b>3,400,000</b>	<b>6,383,506</b>	<b>21,724,006</b>
<b>Total comprehensive income for the period ended March 31, 2024</b>				
<b>Loss after taxation</b>	<b>-</b>	<b>-</b>	<b>(1,496,317)</b>	<b>(1,496,317)</b>
<b>Other comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Balance as at March 31, 2024 (Un-audited)</b>	<b>11,940,500</b>	<b>3,400,000</b>	<b>4,887,189</b>	<b>20,227,689</b>

The annexed notes from 1 to 14 form an integral part of these condensed interim unconsolidated financial statements.

  
Director

  
Chief Executive

  
Chief Financial Officer

# Condensed Interim Unconsolidated Statement of Cash Flows (Un-audited)

For the nine months period ended March 31, 2024

	Note	March 31 2024	March 31 2023
----- (Rupees in '000) -----			
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
<b>Cash used in operating activities</b>	11	<b>(2,677,715)</b>	(1,095,240)
Taxes paid - net		<b>(776,452)</b>	(1,327,142)
Long-term loans given - net		<b>(1,106)</b>	13,798
Long-term deposits paid		<b>(3,492)</b>	(12,837)
Donations paid		<b>(43,653)</b>	(38,408)
<b>Net cash used in operating activities</b>		<b>(3,502,418)</b>	(2,459,829)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchases of property, plant and equipment		<b>(333,926)</b>	(1,344,764)
Investment in Subsidiary		-	(2,000,000)
Long term loan to Subsidiary		-	(5,000,000)
Purchase of intangible assets		<b>(4,483)</b>	(76,792)
Proceed from disposal of property, plant and equipment and intangible assets		<b>4,234</b>	3,446
Short-term investments - net		<b>2,987,046</b>	7,083,343
Profit received from bank deposits and short-term investments		<b>419,544</b>	37,611
<b>Net cash generated from investing activities</b>		<b>3,072,415</b>	(1,297,156)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Short-term borrowings - net		<b>5,099,414</b>	10,313,278
Long term financing - net		<b>79,190</b>	437,783
Rentals paid against right-of-use assets and diminishing musharika		<b>(33,165)</b>	(36,003)
Outstanding dividend paid		-	(112)
Finance cost paid		<b>(4,568,347)</b>	(2,016,515)
<b>Net cash generated from financing activities</b>		<b>577,092</b>	8,698,431
<b>Net increase in cash and cash equivalents</b>		<b>147,089</b>	4,941,446
Cash and cash equivalents at the beginning of the period		<b>597,111</b>	(4,197,137)
<b>Cash and cash equivalents at the end of the period</b>	11.1	<b>744,200</b>	744,309

The annexed notes from 1 to 14 form an integral part of these condensed interim unconsolidated financial statements.

  
Director

  
Chief Executive

  
Chief Financial Officer

# Notes to the Condensed Interim Unconsolidated Financial Statements (Un-audited)

For the nine months period ended March 31, 2024

## 1. THE COMPANY AND ITS OPERATIONS

1.1 Unity Foods Limited ("the Company") was incorporated in Pakistan in 1991 as a Private Limited Company under the Companies Ordinance, 1984 (now the Companies Act, 2017) and subsequently converted into a Public Limited Company on June 16, 1991. Shares of the Company are listed in Pakistan Stock Exchange since February 01, 1994. The principal business activity of the Company has been changed from yarn manufacturing to edible oil extraction, refining, soap and related businesses.

1.2 Geographical locations and addresses of business units including plants of the Company are as under:

<u>Addresses</u>	<u>Purpose</u>
<b>Karachi, Sindh</b>	
- Unity Tower, Plot No. 8-C, Block-6, P.E.C.H.S.	Head Office
- Plot No. A-48, (Chemical Area) Industrial Zone, Port Qasim	Oil Refinery
- Plot No. A-55 & 56, Industrial Zone, Port Qasim	Feed Mill
<b>Kotri, District Hyderabad, Sindh</b>	
- Plot No. N-25, N-27/B & N37/A, SITE Area	Edible Oil Extraction Plant, Refinery and Pelletizing Mills
<b>Hub, Balochistan</b>	
- Plot No. C-375, C-376, C-377, C-382, C-383 and C-384, Hub Industrial Estate, Lasbella	Soap Plant
<b>Lahore, Punjab</b>	
- Plot No. 27-C-3, M.M. Alam Road, Gulberg-III	Registered Office of the Company

1.3 The Company has the following subsidiaries:

### 1.3.1 Sunridge Foods (Private) Limited - 100% Shareholding

Sunridge Foods (Private) Limited, the wholly owned subsidiary, was incorporated in Pakistan as a Private Limited Company on March 16, 2015 under the Companies Ordinance, 1984 (now the Companies Act, 2017). The principal activity of the Subsidiary Company is the processing of food items.

### 1.3.2 Sunridge Confectionery Limited - 100% Shareholding through Subsidiary

Sunridge Confectionery Limited, the subsidiary wholly owned through Sunridge Foods (Private) Limited was incorporated in Pakistan as a Public Limited Company on September 01, 2016 under the Companies Ordinance, 1984 (now the Companies Act, 2017). The principal activity of the Subsidiary Company is the processing of food items.

### 1.3.3 Unity Plantations (Private) Limited - 100% Shareholding through Subsidiary

Unity Plantations (Private) Limited was incorporated on August 09, 2023 as a wholly owned subsidiary of Sunridge Foods (Private) Limited which in turn is a wholly owned subsidiary of Unity Foods Limited. The principal activity of the Subsidiary is to cultivate, grow, collect, process, produce, set-up and carry on agriculture farming and related businesses.

### 1.3.4 Unity Technologies (Private) Limited - 100% Shareholding through Subsidiary

Unity Technologies (Private) Limited was incorporated on August 31, 2023 as a wholly owned subsidiary of Sunridge Foods (Private) Limited which in turn is a wholly owned subsidiary of Unity Foods Limited. The principal activity of the Subsidiary is to carry on software designing, development, customization, implementation, maintenance and related businesses.

### 1.3.5 Sunridge Mart (Private) Limited - 100% Shareholding through Subsidiary

Sunridge Mart (Private) Limited was incorporated on October 23, 2023 as a wholly owned subsidiary of Unity Technologies (Private) Limited. Sunridge Foods (Private) Limited is a wholly owned subsidiary of Unity Foods Limited and holds 100% shareholding of Unity Technologies (Private) Limited. The principal activity of Sunridge Mart (Private) Limited is to set up, own, run, manage and open stores, marts, supermarkets, centers, outlets in and outside Pakistan to buy, sell, import and export of all types of food & FMCG products.

### **1.3.6 Sunridge Express (Private) Limited - 100% Shareholding through Subsidiary**

Sunridge Express (Private) Limited was incorporated on October 23, 2023 as a wholly owned subsidiary of Unity Technologies (Private) Limited. Sunridge Foods (Private) Limited is a wholly owned subsidiary of Unity Foods Limited and holds 100% shareholding of Unity Technologies (Private) Limited. The principal activity of Sunridge Express is to carry on the business of storage, warehousing, transportation, carriage, distribution, transfer and delivery of all types of goods including Food and Fast-Moving Consumer Goods (FMCG) products.

### **1.3.7 Sunridge Global (Private) Limited - 100% Shareholding through Subsidiary**

Sunridge Global (Private) Limited was incorporated on December 15, 2023 as a wholly owned subsidiary of Sunridge Foods (Private) Limited which in turn is a wholly owned subsidiary of Unity Foods Limited. The principal activity of Sunridge Global (Private) Limited is to import, export, trading, manufacturing and processing of food products and fast-moving consumer goods.

## **2. BASIS OF PREPARATION**

### **2.1 Statement of compliance**

**2.1.1** These condensed interim unconsolidated financial statements of the Company for the nine months period ended March 31, 2024 have been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34 "Interim Financial Reporting" and provisions issued under the Companies Act, 2017. In case, where the provisions of and the directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and the directives issued under the Companies Act, 2017 have been followed.

**2.1.2** These condensed interim unconsolidated financial statements are un-audited and do not include all the information as required for annual audited unconsolidated financial statements and thus should be read in conjunction with the annual audited unconsolidated financial statements of the Company for the year ended June 30, 2023.

### **2.2 Basis of measurement**

These condensed interim unconsolidated financial statements have been prepared;

- (i) under the historical cost convention except otherwise stated.
- (ii) following accrual basis of accounting except for cash flow information.

### **2.3 Functional and presentation currency**

These condensed interim unconsolidated financial statements are presented in Pakistani Rupees, which is the Company's functional currency. Figures have been rounded-off to the nearest thousand Rupees unless otherwise stated.

### **2.4 Use of estimates and judgments**

The significant estimates and judgements made by management in applying the Company's accounting policies and the key sources of estimating the uncertainties were the same as those that applied to the annual audited unconsolidated financial statements for the year ended June 30, 2023.

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited unconsolidated financial statements for the year ended June 30, 2023.

## **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**3.1** The accounting policies and the methods of computation adopted in the preparation of these condensed interim unconsolidated financial statements are consistent with those applied in the preparation of the annual audited unconsolidated financial statements for the year ended June 30, 2023.

### **3.2 Changes in accounting standards, interpretations and pronouncements**

#### **3.2.1 Standards, interpretations and amendments to published approved accounting standards that are effective but not relevant:**

Certain standards, amendments and interpretations to accounting standards are effective for accounting periods beginning on July 01, 2023 but are considered not to be relevant or to have any significant effect on the Company's operations (although they may affect the accounting for future transactions and events) and are, therefore, not detailed in these condensed interim unconsolidated financial statements.

**3.2.2 Standards, interpretations and amendments to published approved accounting standards that are not yet effective and have not been early adopted by the Company:**

There are certain standards, amendments to the accounting standards and interpretations that are mandatory for the Company's accounting periods beginning on or after July 01, 2024. However, these will not have any impact on the Company's financial reporting and, therefore, have not detailed in these condensed interim unconsolidated financial statements.

		<b>March 31, 2024 (Un-audited)</b>	June 30, 2023 (Audited)
<b>4. PROPERTY, PLANT AND EQUIPMENT</b>	Note	----- <b>(Rupees in '000)</b> -----	
Operating fixed assets	4.1	<b>6,794,645</b>	6,290,380
Capital work-in-progress (CWIP)	4.2	<b>4,106,413</b>	4,568,261
		<b><u>10,901,058</u></b>	<u>10,858,641</u>
		<b>-----<u>Nine months period ended</u>-----</b>	
<b>4.1 Operating fixed assets - details of additions, disposals and depreciation charged during the period</b>		<b>March 31, 2024 (Un-audited)</b>	March 31, 2023 (Un-audited)
		----- <b>(Rupees in '000)</b> -----	
<b>Additions during the period - (at cost)</b>			
- Lease hold land		<b>40,000</b>	-
- Building		<b>484,704</b>	-
- Plant and machinery		<b>208,753</b>	16,130
- Furniture, fixture and office equipment		<b>32,456</b>	30,110
- Computer and auxiliary equipment		<b>22,659</b>	9,573
- Motor vehicles		<b>7,200</b>	37,080
		<b>795,772</b>	92,893
<b>Disposals during the period - (WDV)</b>			
- Plant and machinery		<b>(632)</b>	-
- Computer and auxiliary equipment		<b>(219)</b>	(292)
- Motor vehicles		<b>(529)</b>	(904)
		<b>(1,380)</b>	(1,196)
<b>Depreciation charged during the period</b>		<b>(290,127)</b>	(262,149)
		<b>-----<u>(290,127)</u></b>	<u>(262,149)</u>
<b>4.2 Capital work-in-progress (CWIP)</b>		<b>March 31, 2024 (Un-audited)</b>	June 30, 2023 (Audited)
		----- <b>(Rupees in '000)</b> -----	
Lease hold land		<b>692,335</b>	712,335
Building on lease / free hold land		<b>656,431</b>	964,998
Plant and machinery		<b>2,750,604</b>	2,870,015
Furniture, fixtures and office equipment		<b>7,043</b>	13,005
Computers & IT equipments		<b>-</b>	7,908
		<b>4,106,413</b>	4,568,261
		<b><u>4,106,413</u></b>	<u>4,568,261</u>



		March 31, 2024 (Un-audited)	June 30, 2023 (Audited)
	Note	----- (Rupees in '000) -----	
<b>5. LONG-TERM LOANS</b>			
Loan to employees and executives		19,152	18,046
Less: current portion shown under current assets		(6,825)	(4,292)
Non-current portion		<u>12,327</u>	<u>13,754</u>
<b>6. LONG-TERM INVESTMENT</b>			
<b>Investment in subsidiary (unquoted) - at cost</b>		<u>7,827,641</u>	<u>7,827,641</u>
Sunridge Foods (Private) Limited			
<b>7. LONG TERM FINANCING</b>			
Financing under ITERF Scheme - shariah arrangement	7.1	648,947	594,127
Less: current portion shown under current liabilities		(112,910)	(71,141)
Non-current portion		<u>536,037</u>	<u>522,986</u>

7.1 The Company has obtained long term financing from Al Baraka Bank (Pakistan) Limited and Dubai Islamic Bank under the expansion projects with 25% margin and lien over bank account under ITERF. During the period, additional tranche of Rs. 71.888 million was received under the facility. The facility carries mark-up at the rate of 5% per annum, while the effective interest rate is calculated at 9.75% to 21.41% per annum to recognize same at the present value. The sanctioned facility amounts to Rs. 920 million.

## 8. CONTINGENCIES AND COMMITMENTS

8.1 There are no significant changes in the status of contingencies and commitments as disclosed in the annual audited unconsolidated financial statements of the Company for the year ended June 30, 2023.

### 8.2 Commitments

8.2.1 Commitments under letter of credit as at March 31, 2024 amounted to Rs. 1,176 million (June 30, 2023: Rs. 5,406 million).

8.2.2 Capital expenditure commitments outstanding as at March 31, 2024 amounted to Rs. 5.04 million (June 30, 2023: Rs. 10.17 million)

8.2.3 Guarantee issued at the period end on behalf of the Company amounted to Rs. 2,114 million (June 30, 2023: Rs. 1,670 million). This is part of the borrowing limits and is secured by way of pledge / lien on the Company's mutual funds amounting to Rs. 1,384 million (June 30, 2023: Rs. 1,000 million), term deposits amounting to Rs. 680 million (June 30, 2023: Rs. 670 million), cash margin Rs. 30 million (June 30, 2023: nil) & lien over savings account Rs. 20 million (June 30, 2023: nil).

	Nine months period ended		Three months period ended	
	March 31, 2024 (Un-audited)	March 31, 2023 (Un-audited)	March 31, 2024 (Un-audited)	March 31, 2023 (Un-audited)
----- (Rupees in '000) -----				
<b>9. SALES - NET</b>				
Local sales	42,296,397	70,155,157	14,642,943	27,859,748
Export sales	6,444,209	590,601	482,756	80,310
	<u>48,740,606</u>	<u>70,745,758</u>	<u>15,125,699</u>	<u>27,940,058</u>
<b>10. LOSS PER SHARE - BASIC AND DILUTED</b>				
Loss after taxation	(1,496,317)	(825,015)	(596,577)	(201,702)
	----- (Number of shares) -----			
Weighted average number of ordinary shares outstanding during the period	1,194,050,000	1,194,050,000	1,194,050,000	1,194,050,000
	----- (Rupees) -----			
Loss per share - basic and diluted	(1.25)	(0.69)	(0.50)	(0.17)

	<b>Nine months period ended</b>	
	<b>March 31, 2024 (Un-audited)</b>	<b>March 31, 2023 (Un-audited)</b>
<b>11. CASH FLOWS FROM OPERATING ACTIVITIES</b>	----- <b>(Rupees in '000)</b> -----	
<b>Loss before taxation</b>	<b>(958,884)</b>	(1,811,183)
<b>Adjustments for non-cash items:</b>		
Depreciation on operating fixed assets	290,127	262,149
Depreciation on right-of-use assets	27,978	32,530
Amortization on intangible assets	13,860	7,794
Amortization on deferred government grant	(38,815)	(24,995)
Exchange (gain) / loss - unrealized	(1,401,829)	5,412,602
Gain on re-measurement of mutual fund units - unrealized	(832)	(17,840)
Allowance for impairment of financial assets	67,448	-
Gain on disposal of operating fixed assets	(2,854)	(2,250)
Dividend income	(208,737)	(135,501)
Profit on short term investment	(432,465)	(222,095)
Interest Income on related party Loan	(335)	(228,537)
Finance cost	4,995,484	2,163,076
	<b>2,350,146</b>	5,435,750
<b>Changes in working capital</b>		
<b>(Increase) / decrease in current assets:</b>		
Stock-in-trade	107,298	(340,140)
Stores and spares	(8,770)	(42,158)
Trade debts	(410,178)	(6,808,885)
Advances, deposits and prepayments	(6,557,729)	(2,461,559)
Other receivables	344,850	(854,929)
Sales tax receivable	-	262,555
	<b>(6,524,529)</b>	(10,245,116)
<b>Increase in current liabilities:</b>		
Trade and other payables	1,496,668	3,714,126
<b>11.1 Cash used in operating activities</b>	<b>(2,677,715)</b>	(1,095,240)
<b>Cash and cash equivalents comprise of:</b>		
Cash and bank balances	1,671,006	3,081,556
Short term borrowings - running finance (secured)	(926,806)	(2,337,247)
	<b>744,200</b>	744,309

## 12. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Transactions involving related parties arising in the normal course of business are conducted at arm's length and at normal commercial rates unless otherwise specifically approved by the board of directors.

Transactions with related parties other than those disclosed elsewhere are as follows:

### 12.1 Transactions with related parties (un-audited)

Name of the related party and relationship with the Company	Nature of transaction	Nine months period ended	
		March 31, 2024	March 31, 2023
----- (Rupees in '000) -----			
<b>Subsidiary</b>			
- Sunridge Foods (Private) Limited	Sales	283,115	22,527
	Purchases	122,814	200,268
	Payment made on behalf of the Subsidiary Company against purchase of SAP S4 HANA	-	64,719
	Payment made on behalf of the Subsidiary Company against fixed assets	278,100	735,164
	Payment made on behalf of the Subsidiary Company against expenses	252,002	-
	Long term investment made against future right issue	-	2,000,000
	Payment of loan to the Subsidiary Company	-	5,000,000
	Interest income earned	335	229,124
	Interest income received	228,872	-
	Advance against purchases - net	2,716,222	-
<b>Subsidiary</b>			
- Sunridge Confectionery Limited	Sales	27,684	-
	Payment as commission agent against purchase of inventory - net	10,322,221	-
	Commission charged by the Subsidiary Company	10,175	-
<b>Subsidiary</b>			
- Sunridge Mart (Private) Limited	Sales	5,854	-
<b>Associated Company</b>			
- Unity Resources Food Products LLC	Advance received against sale of goods	255,003	-
	Sales	137,769	-
<b>Associated Company</b>			
- Wilmar Trading Pte. Limited	Purchases	26,204,072	35,689,320
<b>Staff retirement benefit fund</b>			
- Provident fund	Contribution paid	41,460	28,737
<b>Key management personnel</b>			
- CEO, directors and executives	Remuneration and other benefits	114,805	95,577

## 12.2 Balances with related parties

		Balance as at	
		March 31, 2024 (Un-audited)	June 30, 2023 (Audited)
		----- (Rupees in '000) -----	
<b>Subsidiary</b>			
- Sunridge Foods (Private) Limited	Trade debtor	273,928	30,337
	Advance against purchases	2,593,408	-
	Trade creditor	-	111,119
	Accrued markup receivable	-	228,537
	Other receivable	66,945	192,962
<b>Subsidiary</b>			
- Sunridge Confectionery Limited	Trade debtor	5,144	-
	Trade creditor	-	1,199
	Advance given to commission agent to purchase inventory	4,614,045	-
	Commission payable	10,175	-
<b>Subsidiary</b>			
- Sunridge Mart (Private) Limited	Trade debtor	5,854	-
<b>Associated Company</b>			
- Unity Resources Food Products LLC	Advance from Customers	117,234	-
<b>Associated Company</b>			
- Wilmar Trading Pte. Limited	Trade creditor	17,517,697	17,275,155
<b>Staff retirement benefit fund</b>			
- Provident fund	Net contribution payable	5,005	510

## 13. CORRESPONDING FIGURES

Certain corresponding figures have been rearranged and reclassified, wherever considered necessary, for the purposes of comparison and to reflect the substance of the transactions, the effect of which is immaterial other than those stated below.

Nature	Financial statements line item		Rupees in '000
	June 30, 2023	March 31, 2024	
Contract liabilities	Contract liabilities	Advance from customers	232,513

## 14. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim unconsolidated financial statements were authorized for issue in the Board of Directors meeting held on April 30, 2024.

  
Director

  
Chief Executive

  
Chief Financial Officer

# Condensed Interim Consolidated Statement of Financial Position

As at March 31, 2024

	Note	March 31, 2024 (Un-audited)	June 30, 2023 (Audited)
----- (Rupees in '000) -----			
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Property, plant and equipment	4	18,037,358	16,634,612
Right-of-use assets		3,435	31,412
Intangible assets	5	572,117	591,892
Long-term deposits		104,883	87,143
Long-term loans	6	13,796	22,603
Deferred taxation - net		1,229,956	1,282,934
Long-term investment	7	639,540	230,938
		<b>20,601,085</b>	<b>18,881,534</b>
<b>Current Assets</b>			
Stock-in-trade		12,079,024	11,747,761
Stores and spares		86,894	69,780
Trade debts		25,125,965	24,830,944
Advances, deposits and prepayments		12,680,127	5,840,219
Other receivables		98,425	90,889
Sales tax receivable		-	23,931
Current portion of long-term loans	6	6,825	4,292
Taxation - net of provision		5,413,988	5,280,658
Short-term investments		6,790,628	9,568,937
Cash and bank balances		1,773,469	1,210,119
		<b>64,055,345</b>	<b>58,667,530</b>
<b>TOTAL ASSETS</b>		<b>84,656,430</b>	<b>77,549,064</b>
<b>Equity and Liabilities</b>			
<b>Share capital and reserves</b>			
<b>Authorised share capital</b>			
1,200,000,000 (June 30, 2023: 1,200,000,000) ordinary shares of Rs. 10/- each		12,000,000	12,000,000
<b>Issued, subscribed and paid-up capital</b>			
Share capital		11,940,500	11,940,500
Share premium		3,400,000	3,400,000
Unappropriated profit		4,703,674	5,967,332
		<b>20,044,174</b>	<b>21,307,832</b>
<b>Non-Current Liabilities</b>			
Long-term financing	8	536,037	522,986
Diminishing musharika arrangement		1,514	1,735
Lease liabilities		410	2,801
Deferred government grant		188,754	198,563
Staff retirement benefits		14,192	15,203
		<b>740,907</b>	<b>741,288</b>
<b>Current Liabilities</b>			
Current portion of long-term financing	8	112,910	71,141
Current portion of diminishing musharika arrangement		288	252
Current portion of lease liabilities		5,782	36,370
Current portion of deferred government grant		57,744	49,805
Trade and other payables		25,697,711	24,179,990
Accrued mark-up		1,101,577	579,950
Short-term borrowings		36,894,773	30,581,896
Unclaimed dividend		564	540
		<b>63,871,349</b>	<b>55,499,944</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>84,656,430</b>	<b>77,549,064</b>
Contingencies and commitments	9		

The annexed notes from 1 to 15 form an integral part of these condensed interim consolidated financial statements.

  
Director

  
Chief Executive

  
Chief Financial Officer

# Condensed Interim Consolidated Statement of Profit or Loss (Un-audited)

For the nine months period ended March 31, 2024

	Note	Nine months period ended		Three months period ended	
		March 31, 2024	March 31, 2023	March 31, 2024	March 31, 2023
----- (Rupees in '000) -----					
Sales - net	10	69,250,323	78,352,637	22,883,363	31,141,586
Cost of sales		(62,561,018)	(68,536,688)	(21,102,161)	(25,238,115)
<b>Gross profit</b>		<b>6,689,305</b>	<b>9,815,949</b>	<b>1,781,202</b>	<b>5,903,471</b>
Selling and distribution expenses		(2,045,738)	(1,401,196)	(654,100)	(461,762)
Administrative expenses		(1,071,224)	(807,325)	(346,529)	(279,837)
Other expenses		(66,086)	(29,929)	(29,765)	(11,133)
Allowance for impairment of financial assets		(67,448)	-	-	-
Exchange gain / (loss) - net		759,498	(7,155,053)	360,679	(5,200,710)
		(2,490,998)	(9,393,503)	(669,715)	(5,953,442)
Other income		702,861	410,258	229,079	139,158
		4,901,168	832,704	1,340,566	89,187
Finance cost		(5,402,453)	(2,269,449)	(1,791,964)	(1,074,530)
<b>Loss before taxation</b>		<b>(501,285)</b>	<b>(1,436,745)</b>	<b>(451,398)</b>	<b>(985,343)</b>
<b>Taxation</b>					
Current		(706,353)	(347,353)	(284,813)	(179,258)
Deferred (expense) / income		(31,523)	1,213,507	279,470	1,040,261
		(737,876)	866,154	(5,343)	861,003
<b>Loss after taxation</b>		<b>(1,239,161)</b>	<b>(570,591)</b>	<b>(456,741)</b>	<b>(124,340)</b>
<b>Loss per share - basic and diluted (Rupees)</b>	11	<b>(1.04)</b>	<b>(0.48)</b>	<b>(0.38)</b>	<b>(0.10)</b>

The annexed notes from 1 to 15 form an integral part of these condensed interim consolidated financial statements.

  
Director

  
Chief Executive

  
Chief Financial Officer

# Condensed Interim Consolidated Statement of Comprehensive Income (Un-audited)

For the nine months period ended March 31, 2024

	Nine months period ended		Three months period ended	
	March 31, 2024	March 31, 2023	March 31, 2024	March 31, 2023
	----- (Rupees in '000) -----			
<b>Loss for the period</b>	<b>(1,239,161)</b>	(570,591)	<b>(456,741)</b>	(124,340)
Other comprehensive income	-	-	-	-
<b>Items that will not be subsequently reclassified to consolidated statement of profit or loss</b>				
Fair value reserve of financial asset carried at FVOCI - net of tax	(24,497)	(15,651)	(209,067)	(15,651)
<b>Total comprehensive loss</b>	<b>(1,263,658)</b>	(586,242)	<b>(665,808)</b>	(139,991)

The annexed notes from 1 to 15 form an integral part of these condensed interim consolidated financial statements.

  
Director

  
Chief Executive

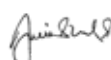
  
Chief Financial Officer

# Condensed Interim Consolidated Statement of Changes in Equity

For the nine months period ended March 31, 2024

	Share capital	Reserves		Total
		Capital Share premium	Revenue Unappropriated profit	
------(Rupees in '000)-----				
Balance as at June 30, 2022 (audited)	11,940,500	3,400,000	5,370,498	20,710,998
Total comprehensive loss for the nine months period ended March 31, 2023 (un-audited)				
Loss after taxation	-	-	(570,591)	(570,591)
Other comprehensive loss for the period	-	-	(15,651)	(15,651)
Balance as at March 31, 2023 (Un-audited)	<u>11,940,500</u>	<u>3,400,000</u>	<u>4,784,256</u>	<u>20,124,756</u>
<b>Balance as at June 30, 2023 (audited)</b>	<b>11,940,500</b>	<b>3,400,000</b>	<b>5,967,332</b>	<b>21,307,832</b>
Total comprehensive loss for the nine months period ended March 31, 2024 (un-audited)				
Loss after taxation	-	-	(1,239,161)	(1,239,161)
Other comprehensive loss for the period	-	-	(24,497)	(24,497)
<b>Balance as at March 31, 2024 (Un-audited)</b>	<b><u>11,940,500</u></b>	<b><u>3,400,000</u></b>	<b><u>4,703,674</u></b>	<b><u>20,044,174</u></b>

The annexed notes from 1 to 15 form an integral part of these condensed interim consolidated financial statements.

  
Director

  
Chief Executive

  
Chief Financial Officer



# Condensed Interim Consolidated Statement of Cash Flows (Un-audited)

For the nine months period ended March 31, 2024

	Note	March 31, 2024	March 31, 2023
----- (Rupees in '000) -----			
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
<b>Cash used in operating activities</b>	12	<b>(1,136,225)</b>	(3,854,103)
Taxes paid - net		(839,683)	(1,359,860)
Long-term loans returned by employees - net		6,274	13,110
Long-term deposits paid - net		(17,740)	(38,780)
Staff retirement benefits paid		(1,011)	(2,750)
Donations paid		(109,739)	(38,408)
<b>Net cash used in operating activities</b>		<b>(2,098,124)</b>	(5,280,791)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchases of property, plant and equipment		(1,836,679)	(3,739,534)
Acquisition of shares in Sunridge Confectionary Limited		-	(576,126)
Disposal of property, plant and equipment and intangible assets		11,649	3,446
Purchase of intangible assets		(4,483)	(77,718)
Long term investment in listed equity securities		(411,646)	(320,374)
Short-term investments - net		2,987,046	6,516,981
Profit received on short-term investments and bank deposits		424,929	37,611
<b>Net cash generated from investing activities</b>		<b>1,170,816</b>	1,844,286
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Short-term borrowings - net		5,795,014	10,313,278
Long-term financing - net		71,888	(66,050)
Outstanding dividend paid		-	(112)
Rentals paid against right-of-use assets and diminishing musharika		(27,174)	(36,003)
Finance cost paid		(4,866,933)	(2,102,155)
<b>Net cash generated from financing activities</b>		<b>972,795</b>	8,108,958
<b>Net increase in cash and cash equivalents</b>		<b>45,487</b>	4,672,453
Cash and cash equivalents at the beginning of the period		801,176	(5,869,313)
<b>Cash and cash equivalents at the end of the period</b>	12.1	<b>846,663</b>	<b>(1,196,860)</b>

The annexed notes from 1 to 15 form an integral part of these condensed interim consolidated financial statements.

  
Director

  
Chief Executive

  
Chief Financial Officer

# Notes to the Condensed Interim Consolidated Financial Statements (Un-audited)

For the nine months period ended March 31, 2024

## 1. THE GROUP AND ITS OPERATIONS

1.1 The Group consists of Unity Foods Limited (the Holding Company) and its subsidiaries namely Sunridge Foods (Private) Limited, Sunridge Confectionery Limited, Unity Plantations (Private) Limited, Unity Technologies (Private) Limited, Sunridge Mart (Private) Limited, Sunridge Express (Private) Limited and Sunridge Global (Private) Limited. Brief profiles of the Holding Company and the subsidiaries are as follows:

### 1.1.1 Unity Foods Limited

Unity Foods Limited (the Holding Company) was incorporated in Pakistan in 1991 as a Private Limited Company under the Companies Ordinance, 1984 (now the Companies Act, 2017) and subsequently converted into a Public Limited Company on June 16, 1991. Shares of the Company are listed in Pakistan Stock Exchange since February 01, 1994. The principal activity of the Company has been changed from yarn manufacturing to edible oil extraction, refining, soap and related businesses.

### 1.1.2 Sunridge Foods (Private) Limited

Sunridge Foods (Private) Limited, the wholly owned subsidiary, was incorporated in Pakistan as a Private Limited Company on March 16, 2015 under the Companies Ordinance, 1984 (now the Companies Act, 2017). The principal activity of the Subsidiary Company is the processing of food items.

### 1.1.3 Sunridge Confectionery Limited

Sunridge Confectionery Limited, the subsidiary wholly owned through Sunridge Foods (Private) Limited was incorporated in Pakistan as a Public Limited Company on September 01, 2016 under the Companies Ordinance, 1984 (now the Companies Act, 2017). The principal activity of the Subsidiary Company is the processing of food items.

### 1.1.4 Unity Plantations (Private) Limited

Unity Plantations (Private) Limited was incorporated on August 09, 2023 as a wholly owned subsidiary of Sunridge Foods (Private) Limited which in turn is a wholly owned subsidiary of Unity Foods Limited. The principal activity of the Subsidiary Company is to cultivate, grow, collect, process, produce, set-up and carry on agriculture farming and related businesses.

### 1.1.5 Unity Technologies (Private) Limited

Unity Technologies (Private) Limited was incorporated on August 31, 2023 as a wholly owned subsidiary of Sunridge Foods (Private) Limited which in turn is a wholly owned subsidiary of Unity Foods Limited. The principal activity of the Subsidiary Company is to carry on software designing, development, customization, implementation, maintenance and related businesses.

### 1.1.6 Sunridge Mart (Private) Limited

Sunridge Mart (Private) Limited was incorporated on October 23, 2023 as a wholly owned subsidiary of Unity Technologies (Private) Limited. Sunridge Foods (Private) Limited is a wholly owned subsidiary of Unity Foods Limited and holds 100% shareholding of Unity Technologies (Private) Limited. The principal activity of Sunridge Mart (Private) Limited is to set up, own, run, manage and open stores, marts, supermarkets, centers, outlets in and outside Pakistan to buy, sell, import and export of all types of food & FMCG products.

### 1.1.7 Sunridge Express (Private)

Sunridge Express (Private) Limited was incorporated on October 23, 2023 as a wholly owned subsidiary of Unity Technologies (Private) Limited. Sunridge Foods (Private) Limited is a wholly owned subsidiary of Unity Foods Limited and holds 100% shareholding of Unity Technologies (Private) Limited. The principal activity of Sunridge Express is to carry on the business of storage, warehousing, transportation, carriage, distribution, transfer and delivery of all types of goods including Food and Fast-Moving Consumer Goods (FMCG) products.

### 1.1.8 Sunridge Global (Private) Limited

Sunridge Global (Private) Limited was incorporated on December 15, 2023 as a wholly owned subsidiary of Sunridge Foods (Private) Limited which in turn is a wholly owned subsidiary of Unity Foods Limited. The principal activity of Sunridge Global (Private) Limited is to import, export, trading, manufacturing and processing of food products and fast-moving consumer goods.

**1.2 Geographical locations and addresses of business units including plants of the Group are as under:**

Addresses	Purpose	In Use
<b>Karachi, Sindh</b>		
Unity Tower, Plot No. 8-C, Block-6, P.E.C.H.S.	- Head Office - Registered Office	- Unity Foods Limited - Sunridge Global (Pvt.) Limited
Plot No. A-48, Industrial Zone, Port Qasim.	Oil Refinery	Unity Foods Limited
Plot No. A-55 & 56, Industrial Zone, Port Qasim.	Feed Mill	Unity Foods Limited
Plot No. C6, North West Zone, Port Qasim.	Pesa Flour Plant	Sunridge Foods (Pvt.) Limited
Office No. 602-604, 6th Floor, Fortune Center, P.E.C.H.S, Block 6.	Corporate Office	Sunridge Foods (Pvt.) Limited
Industrial Plot No. H/14, SITE Super Highway, Phase II.	Flour Mill	Sunridge Foods (Pvt.) Limited
<b>Kotri, District Hyderabad, Sindh</b>		
Plot No. N-25, N-27/B & N37/A, SITE Area.	Edible Oil Extraction Plant, Refinery and Pelletizing Mills	Unity Foods Limited
<b>Hub, Balochistan</b>		
Plot No. C-375, C-376, C-377, C-382, C-383 and C-384, Hub Industrial Estate, Lasbella.	Soap Plant	Unity Foods Limited
Plot No. 16-21, Main Road, Hub Chowki.	Confectionery Plant	Sunridge Confectionery Limited
<b>Lahore, Punjab</b>		
Plot No. 27 - C-3, M.M. Alam Road, Gulberg-III	Registered Office of; - Unity Foods Limited, - Sunridge Foods (Pvt.) Limited, - Sunridge Confectionery Limited - Sunridge Mart (Pvt.) Limited, - Sunridge Express (Pvt.) Limited, - Unity Plantations (Pvt.) Limited and - Unity Technologies (Pvt.) Limited	- Unity Foods Limited, - Sunridge Foods (Pvt.) Limited, - Sunridge Confectionery Limited - Sunridge Mart (Pvt.) Limited, - Sunridge Express (Pvt.) Limited, - Unity Plantations (Pvt.) Limited and - Unity Technologies (Pvt.) Limited
Muhammad Pura / Dhamkay, Tehsil Sharaqpur, District Sheikhpura.	Flour and Rice Mill	Sunridge Foods (Pvt.) Limited

**2. BASIS OF PREPARATION**

**2.1 Statement of compliance**

**2.1.1** These condensed interim consolidated financial statements of the Group for the nine months period ended March 31, 2024 have been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34 "Interim Financial Reporting" and provisions issued under the Companies Act, 2017. In case where the provisions of and the directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and the directives issued under the Companies Act, 2017 have been followed.

**2.1.2** These condensed interim consolidated financial statements are un-audited and do not include all the information as required for annual audited consolidated financial statements and thus should be read in conjunction with the annual audited consolidated financial statements of the Group for the year ended June 30, 2023.

**2.2 Basis of measurement**

These condensed interim consolidated financial statements have been prepared;

- (i) under the historical cost convention except otherwise stated.
- (ii) following accrual basis of accounting except for cash flow information.

### 2.3 Functional and presentation currency

These condensed interim consolidated financial statements are presented in Pakistani Rupees, which is the Group's functional currency. Figures have been rounded-off to the nearest thousand Rupees unless otherwise stated.

### 2.4 Use of estimates and judgments

The significant estimates and judgements made by management in applying the Group's accounting policies and the key sources of estimating the uncertainties were the same as those that applied to the annual audited consolidated financial statements for the year ended June 30, 2023.

The Group's financial risk management objectives and policies are consistent with those disclosed in the annual audited consolidated financial statements for the year ended June 30, 2023.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 The accounting policies and the methods of computation adopted in the preparation of these condensed interim consolidated financial statements are consistent with those applied in the preparation of the audited consolidated financial statements for the year ended June 30, 2023.

### 3.2 Changes in accounting standards, interpretations and pronouncements

#### 3.2.1 Standards, interpretations and amendments to published approved accounting standards that are effective but not relevant:

Certain standards, amendments and interpretations to accounting standards are effective for accounting periods beginning on July 01, 2023 but are considered not to be relevant or to have any significant effect on the Group's operations (although they may affect the accounting for future transactions and events) and are, therefore, not detailed in these condensed interim consolidated financial statements.

#### 3.2.2 Standards, interpretations and amendments to published approved accounting standards that are not yet effective and have not been early adopted by the Group:

There are certain standards, amendments to the accounting standards and interpretations that are mandatory for the Group's accounting periods beginning on or after July 01, 2024, however, these will not have any impact on the Group's financial reporting and therefore, have not detailed in these condensed interim consolidated financial statements.

		March 31, 2024 (Un-audited)	June 30, 2023 (Audited)
<b>4. PROPERTY, PLANT AND EQUIPMENT</b>	Note	----- (Rupees in '000) -----	
Operating fixed assets	4.1	<b>11,318,505</b>	10,737,422
Capital work in progress (CWIP)	4.2	<b>6,718,853</b>	5,897,190
		<b><u>18,037,358</u></b>	<u>16,634,612</u>

4.1	Operating fixed assets - details of additions, disposals and depreciation charged during the period	Nine months period ended	
		March 31, 2024 (Un-audited)	March 31, 2023 (Un-audited)
		----- (Rupees in '000) -----	
	<b>Additions during the period - (at cost)</b>		
	- Freehold land	-	847,900
	- Lease hold land	40,000	2,375
	- Building	484,704	9,925
	- Plant and machinery	310,293	97,254
	- Furniture, fixture and office equipment	123,373	60,191
	- Computer and auxiliary equipment	48,184	22,557
	- Motor vehicles	8,462	55,121
		<u>1,015,016</u>	<u>1,095,323</u>
	<b>Disposals during the period - (WDV)</b>		
	- Plant and machinery	(632)	-
	- Furniture, fixture and office equipment	(3,525)	-
	- Computer and auxiliary equipment	(219)	(292)
	- Motor vehicles	(529)	(904)
		<u>(4,905)</u>	<u>(1,196)</u>
	<b>Depreciation charged during the period</b>	<u>(429,028)</u>	<u>(385,098)</u>
		March 31, 2024 (Un-audited)	June 30, 2023 (Audited)
		----- (Rupees in '000) -----	
4.2	<b>Capital work in progress (CWIP)</b>		
	Lease hold Land	692,336	752,335
	Building	934,710	1,629,741
	Plant and machinery	5,047,354	3,480,909
	Furniture, fixture and office equipment	30,794	17,358
	Computer and auxiliary equipment	13,659	16,847
		<u>6,718,853</u>	<u>5,897,190</u>
5.	<b>INTANIGBLE ASSETS</b>		
	Computer software and ERP system	110,881	135,139
	System under development	6,583	2,100
	Goodwill	454,653	454,653
		<u>572,117</u>	<u>591,892</u>
6.	<b>LONG-TERM LOANS</b>		
	Loan to employees and executives	20,621	26,895
	Less: current portion shown under current assets	(6,825)	(4,292)
	Non-current portion at the end of the period / year	<u>13,796</u>	<u>22,603</u>

		March 31, 2024 (Un-audited)	June 30, 2023 (Audited)
<b>7. LONG-TERM INVESTMENT</b>	Note	----- (Rupees in '000) -----	
<b>Fair value through other comprehensive income (FVOCI)</b>			
Listed equity securities - Al Shaheer Corporation Limited	7.1	<u>639,540</u>	<u>230,938</u>
<b>7.1 Movement in listed equity securities for the period / year:</b>			
Balance at the beginning of the period / year		230,938	-
Investments during the period / year		<u>411,645</u>	<u>320,374</u>
		642,583	320,374
Unrealized loss on remeasurement charged to OCI during the period / year		<u>(3,043)</u>	<u>(89,436)</u>
Balance at the end of the period / year		<u>639,540</u>	<u>230,938</u>
<b>8. LONG-TERM FINANCING</b>			
Financing under ITERF scheme - shariah arrangement	8.1	648,947	594,127
Less: Current portion shown under current liabilities		<u>(112,910)</u>	<u>(71,141)</u>
Non-current portion at the end of the period / year		<u>536,037</u>	<u>522,986</u>

**8.1** The Parent Company has obtained long term financing from Al Baraka Bank (Pakistan) Limited and Dubai Islamic Bank Limited under the expansion projects with 25% margin and lien over bank account under ITERF. During the period, additional tranche of Rs. 71.888 million was received under the facility which carries mark-up at the rate of 5% per annum while the effective interest rate is calculated at 9.75% to 21.41% per annum to recognize same at the present value. The sanctioned facility amounts to Rs. 920 million.

## **9. CONTINGENCIES AND COMMITMENTS**

### **9.1 Contingencies**

There are no significant changes in the status of contingencies and commitments as disclosed in the annual audited consolidated financial statements of the Group for the year ended June 30, 2023.

### **9.2 Commitments**

**9.2.1** Commitments under letter of credit as at March 31, 2024 amounted to Rs. 1,176 million (June 30, 2023: Rs. 5,406 million).

**9.2.2** Capital expenditure commitments outstanding as at March 31, 2024 amounted to Rs. 5.04 million (June 30, 2023: Rs. 10.17 million)

**9.2.3** Guarantee issued at the period end on behalf of the Parent Company amounted to Rs. 2,114 million (June 30, 2023: Rs. 1,670 million). This is part of the borrowing limits and is secured by way of pledge / lien on the Parent Company's mutual funds amounting to Rs. 1,384 million (June 30, 2023: Rs. 1,000 million), term deposits amounting to Rs. 680 million (June 30, 2023: Rs. 670 million) and cash margin amounting to Rs. 30 million (June 30, 2023: nil) and lien over saving accounts Rs. 20 million (June 30, 2023: nil).

10. SALES - NET	Nine months period ended		Three months period ended	
	March 31, 2024 (Un-audited)	March 31, 2023 (Un-audited)	March 31, 2024 (Un-audited)	March 31, 2023 (Un-audited)
	------(Rupees in '000)-----			
Local sales	61,621,195	77,762,036	21,850,785	31,061,276
Export sales	7,629,128	590,601	1,032,578	80,310
	<u>69,250,323</u>	<u>78,352,637</u>	<u>22,883,363</u>	<u>31,141,586</u>
<b>11. LOSS PER SHARE - BASIC AND DILUTED</b>				
Loss after taxation	<u>(1,239,161)</u>	<u>(570,591)</u>	<u>(456,741)</u>	<u>(124,340)</u>
	------(Number of shares)-----			
Weighted average number of ordinary shares outstanding during the period	<u>1,194,050,000</u>	<u>1,194,050,000</u>	<u>1,194,050,000</u>	<u>1,194,050,000</u>
	------(Rupees)-----			
Loss per share - basic and diluted	<u>(1.04)</u>	<u>(0.48)</u>	<u>(0.38)</u>	<u>(0.10)</u>
<b>12. CASH FLOW FROM OPERATING ACTIVITIES</b>			<b>Nine months period ended</b>	
			<b>March 31, 2024 (Un-audited)</b>	<b>March 31, 2023 (Un-audited)</b>
			------(Rupees in '000)-----	
<b>Loss before taxation</b>			(501,285)	(1,436,745)
<b>Adjustments for non-cash items</b>				
Depreciation on operating fixed assets			429,028	385,098
Depreciation on right-of-use assets			27,978	32,530
Amortization on intangible assets			24,259	14,094
Allowance for impairment of financial assets			67,448	-
Amortization on deferred government grant			(38,815)	(25,315)
Exchange (gain) / loss - unrealized			(1,401,829)	5,412,602
Gain on disposal of operating fixed assets			(6,744)	(2,250)
Gain on re-measurement of mutual funds - unrealized			(832)	-
Dividend income			(208,737)	(135,501)
Provision for staff retirement benefit			-	14,082
Profit on short term investments			(432,465)	(222,095)
Finance cost			5,402,453	2,269,449
			<u>3,360,459</u>	<u>6,305,949</u>
<b>Changes in working capital</b>				
<b>(Increase) / decrease in current assets</b>				
Stock-in-trade			(331,263)	(515,073)
Stores and spares			(17,114)	(58,129)
Trade debts			(362,469)	(7,504,587)
Advances, deposits and prepayments			(6,839,908)	(3,839,562)
Other receivables			3,672	365,538
Sales tax receivable			23,931	268,522
			<u>(7,523,151)</u>	<u>(11,283,291)</u>
<b>Increase in current liabilities</b>				
Trade and other payables			3,026,467	1,123,239
			<u>(1,136,225)</u>	<u>(3,854,103)</u>
<b>12.1 Cash and cash equivalent comprise of:</b>				
Cash and bank balances			1,773,469	3,110,966
Short-term borrowings - running finance (secured)			(926,806)	(4,307,826)
			<u>846,663</u>	<u>(1,196,860)</u>

### 13. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Transactions involving related parties arising in the normal course of business are conducted at arm's length and at normal commercial rates unless otherwise specifically approved by the Board of Directors.

			<b>Nine month period ended</b>	
			<b>March 31, 2024</b>	March 31, 2023
<b>13.1 Transactions with related parties (un-audited)</b>			----- <b>(Rupees in '000)</b> -----	
<u>Name of related party</u>	<u>Nature of relationship</u>	<u>Nature of transaction</u>		
Wilmar Trading Pte. Limited	Associated company	Purchases	<u>26,204,072</u>	35,689,320
Unity Resources Food Products L.L.C.	Associated company	Advance received against sale of goods	<u>255,003</u>	-
		Sales	<u>137,769</u>	-
Provident fund	Staff retirement benefit fund	Contribution paid	<u>52,702</u>	30,962
CEO, directors and executives	Key management personnel	Remuneration and other benefits	<u>272,332</u>	209,322
			<b>Balance as at</b>	
			<b>March 31, 2024 (Un-audited)</b>	June 30, 2023 (Audited)
			----- <b>(Rupees in '000)</b> -----	
<b>13.2 Balances with related parties</b>				
<u>Name of related party</u>	<u>Nature of relationship</u>	<u>Nature of balance</u>		
Wilmar Trading Pte. Limited	Associated company	Trade creditor	<u>17,517,697</u>	17,275,155
Unity Resources Food Products L.L.C.	Associated company	Advance from customer	<u>117,234</u>	-
Provident fund	Staff retirement benefit fund	Contribution payable	<u>19,338</u>	12,219

### 14. CORRESPONDING FIGURES

Certain corresponding figures have been rearranged and reclassified, wherever considered necessary, for the purposes of comparison and to reflect the substance of the transactions, the effect of which is immaterial other than those stated below.

<b>Nature</b>	<b>Financial statements line item</b>		<b>Rupees in '000</b>
	<b>June 30, 2023</b>	<b>March 31, 2024</b>	
Contract liabilities	Contract liabilities	Advance from customers	<u>44,831</u>
Staff retirement benefits	Staff retirement benefits	Accrued liabilities	<u>8,197</u>

### 15. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim consolidated financial statements were authorized for issue in the Board of Directors' meeting held on April 30, 2024.

  
Director

  
Chief Executive

  
Chief Financial Officer





**Head Office**

Unity Tower, Plot # 8-C, Block-6, P.E.C.H.S, Karachi  
75400, Pakistan  
Phone: +92 21 34373605 - 7

**Registered Office**

Ground Floor, TAMC Building, 27-C-3,  
M.M Alam Road, Gulberg III, Lahore, Pakistan.  
Phone: +92 4235772837-40