



UNITY FOODS LIMITED

— food for life! —

UNITY FOODS LIMITED

FY 2022-2023 CORPORATE BRIEFING

01 **FY 23 REVENUE**
100.87 BILLION PKR 

02 **FY 23 GROSS PROFIT**
13.81 BILLION PKR 

03 **FY 23 TOTAL ASSETS**
77.55 BILLION PKR 

04 **BEST-IN-CLASS INFRASTRUCTURE**
ACROSS 8 FACILITIES THROUGHOUT PAKISTAN 

05 **PAN PAKISTAN COVERAGE** 
PAKISTAN'S ONLY NATIONAL STAPLES BRAND

06 **PRODUCT PORTFOLIO** 

- EDIBLE OILS & SPECIALTY FATS;
- FLOUR, RICE, LENTILS, SUGAR & SALT;
- ANIMAL FEED

Edible Oil Range



Animal Feed Range



Specialty Fats



Flour Range



Rice Range



Value Bundle



Other Staples



Confectionery Range



Biscuits Range



Patties & Cakes



**UNITY
 FOODS
 LIMITED**

ISO 45001:2018 Occupational Health & Safety Management System

HACCP Certified

FSSC 22000 V5.1 (Food Safety)

(ISO 14001:2015) Environmental Management System



ISO 9001 (Quality Management System)

Rspo Certified


PS 3733 & GSO/UAE 2055-1(Halal Food Management System)

**SUNRIDGE
 FOODS PVT
 LTD**

ISO 45001:2018 Occupational Health & Safety Management System

FSSC 22000 V5.1 (Food Safety)

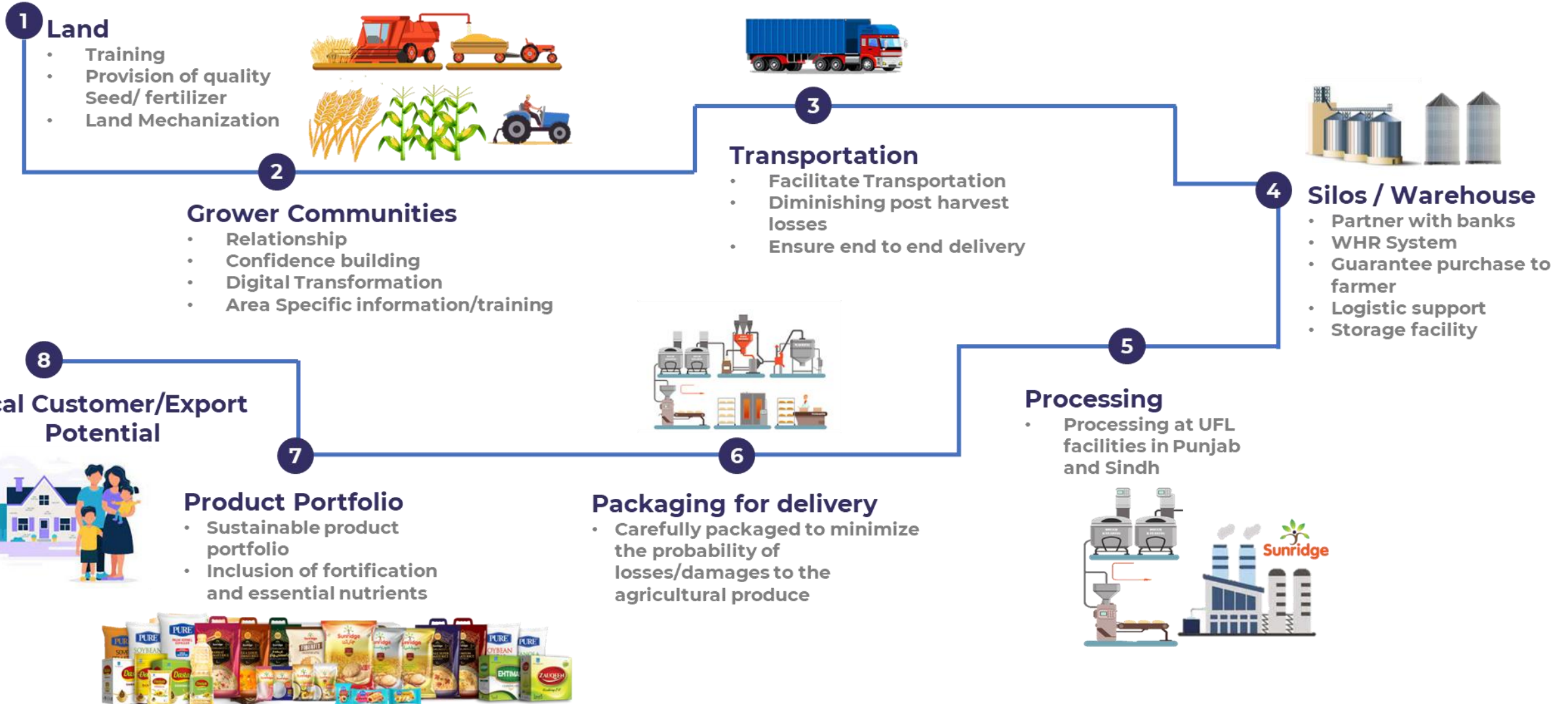
(ISO 14001:2015) Environmental Management System



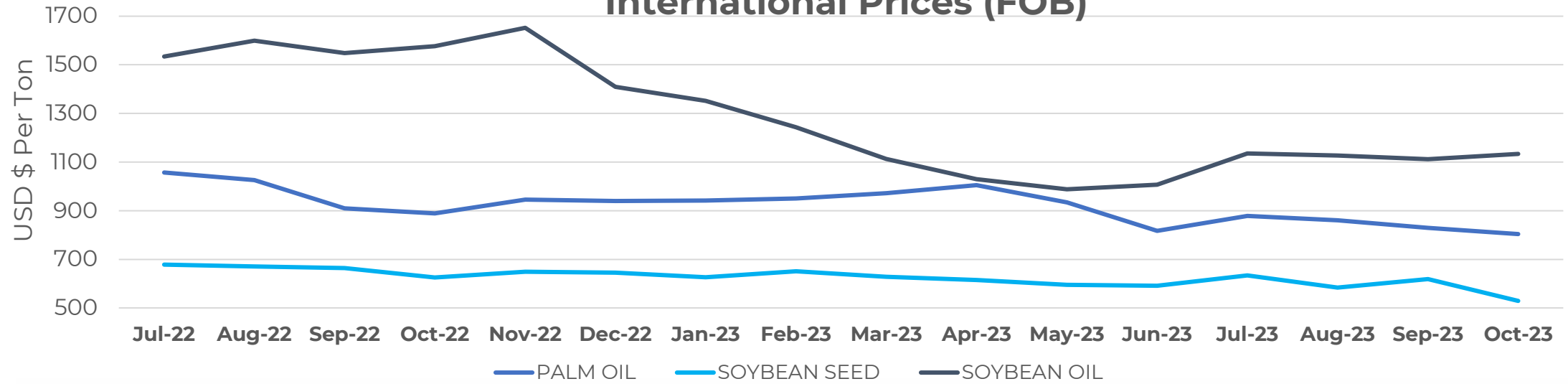
ISO 9001 (Quality Management System)
 ISO 22000 (Food Safety Management System)

PS 3733 & GSO/UAE 2055-1(Halal Food Management System)

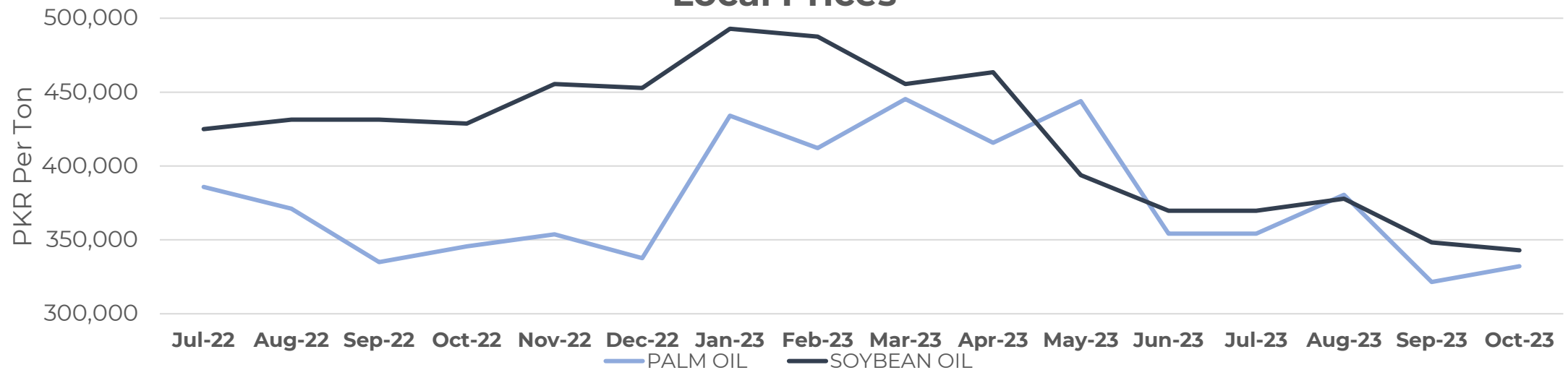
Embedding UNITY's sustainable strategy in the **Agricultural Value Chain**



International Prices (FOB)



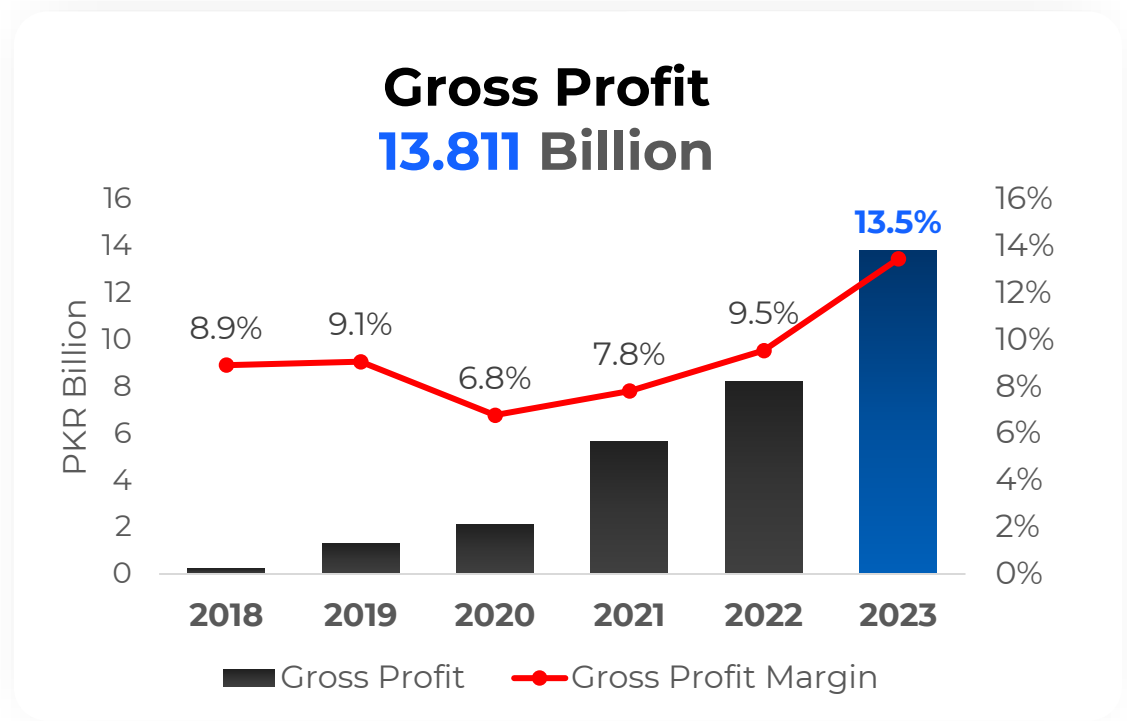
Local Prices



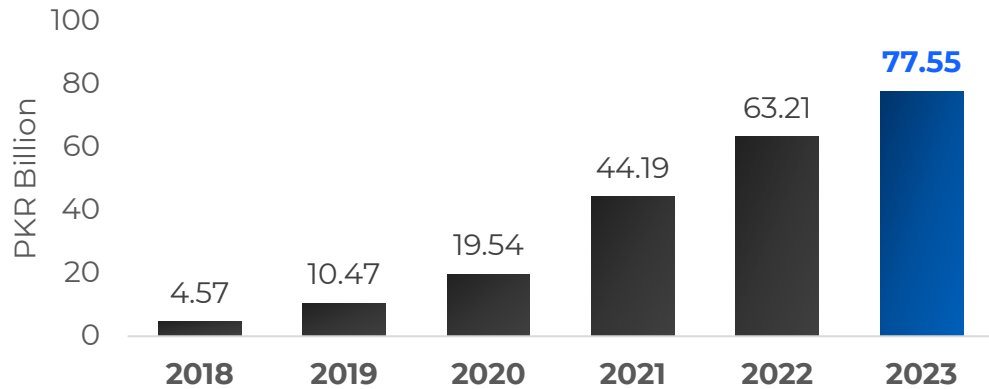
Total Assets FY 23
77.55
 PKR Billion

Share Capital FY 23
11.94
 PKR Billion

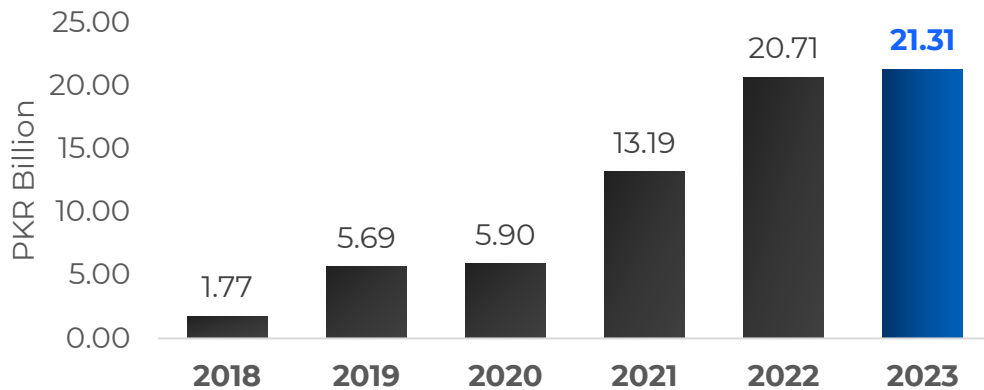
Total Equity FY 23
21.31
 PKR Billion



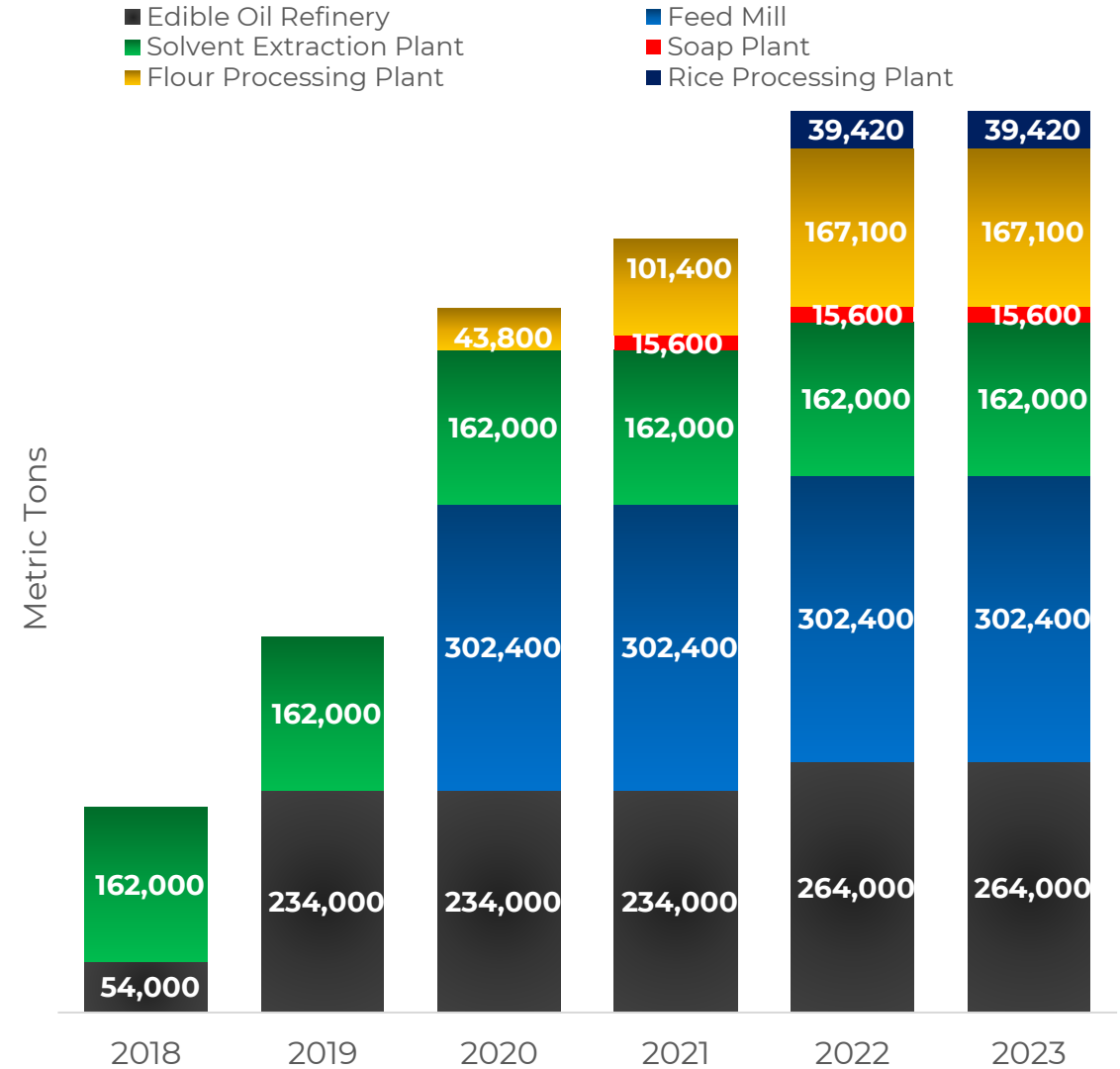
Total Assets

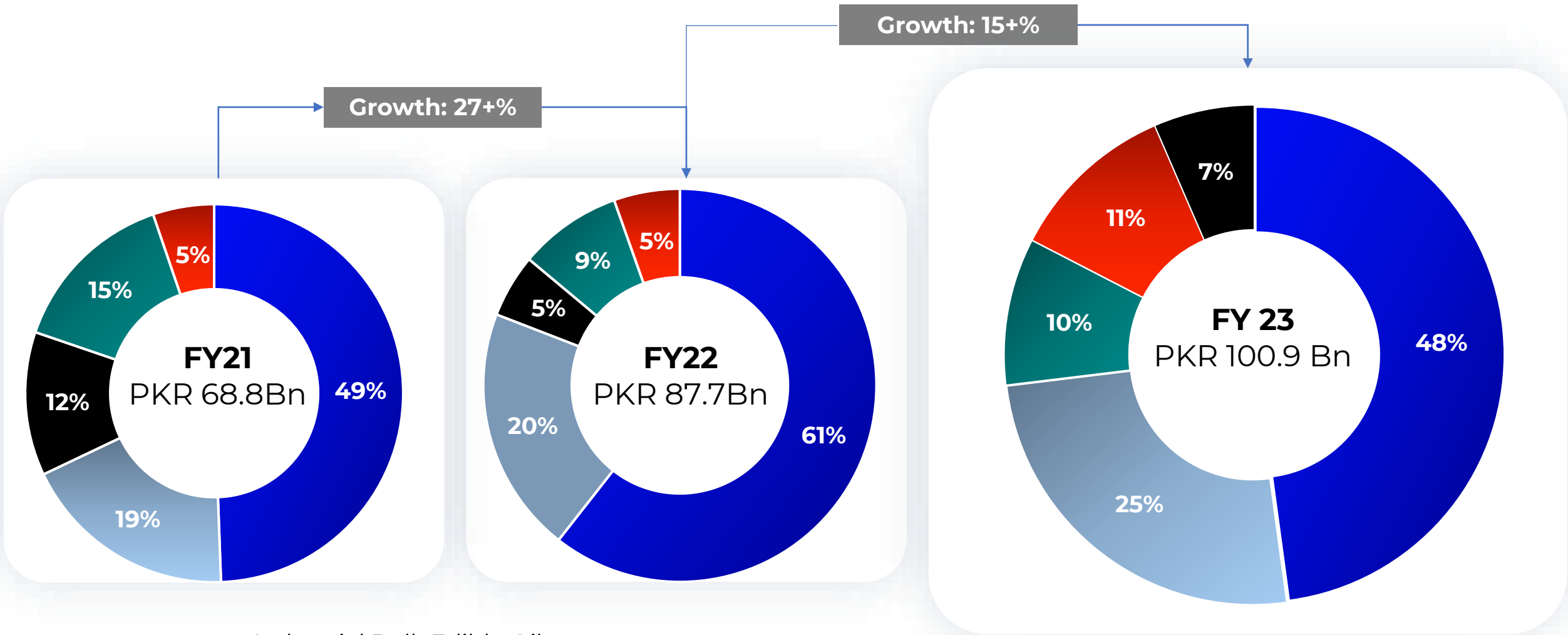


Total Equity



Annual Production Capacity

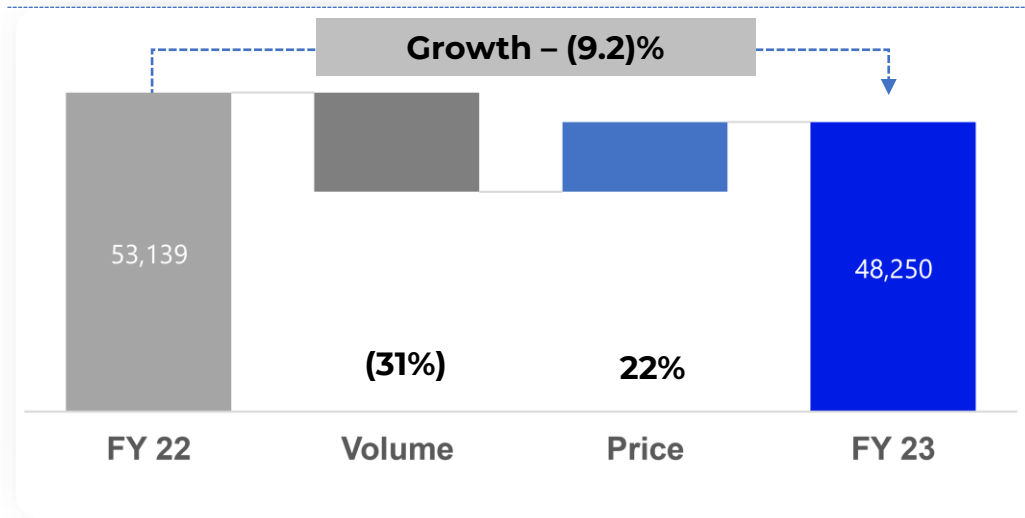




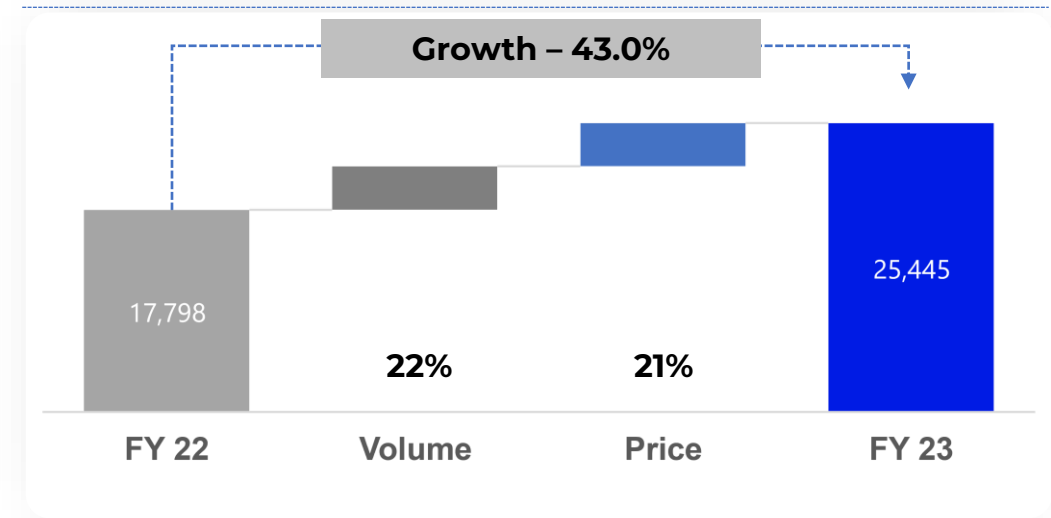
- Industrial Bulk Edible Oil
- Others / By-Products
- Sunridge Consumer Packs Staples
- Consumer Packs Edible Oil
- Cattle Feed

* Figures rounded up to nearest percent

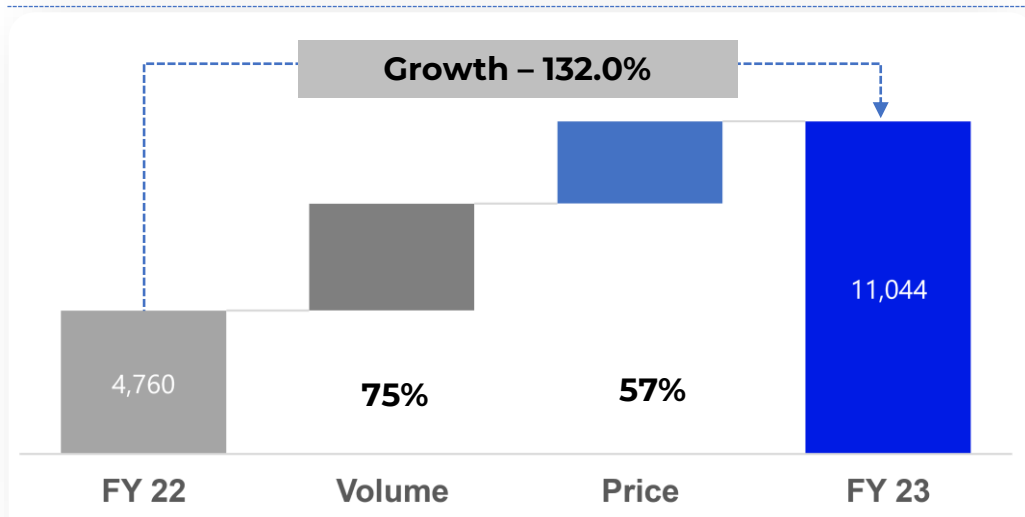
Industrial Bulk Edible Oil



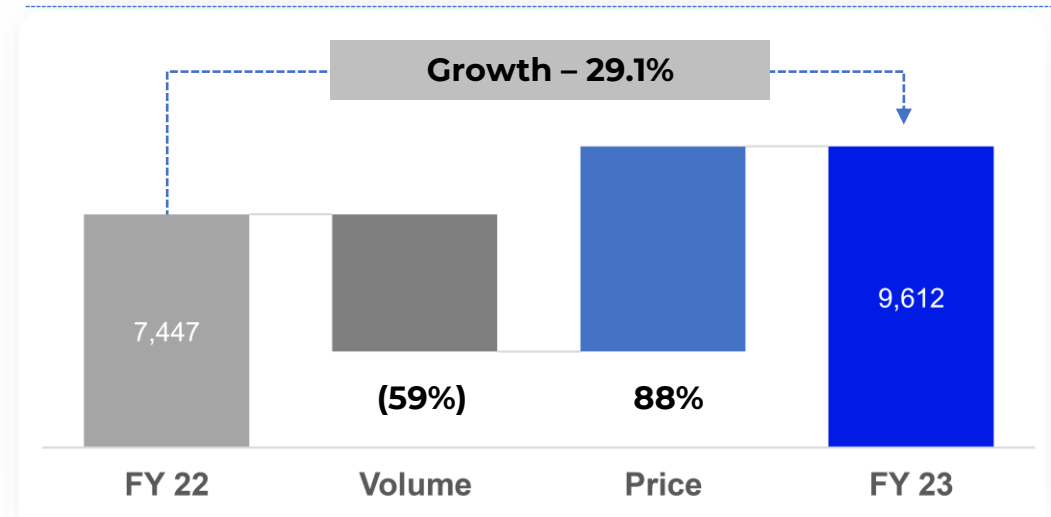
Edible Oil – Consumer Packs



Sunridge – Consumer Packs



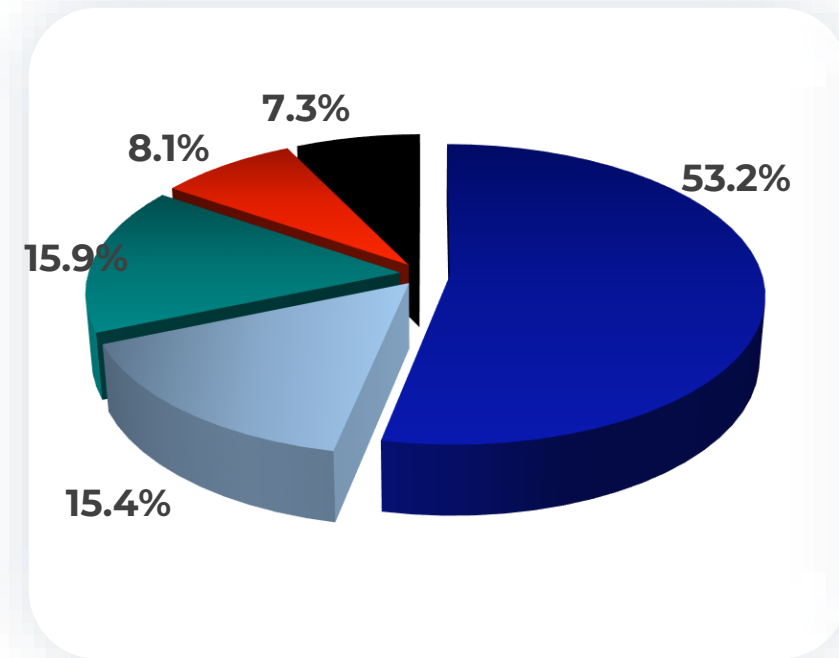
Cattle Feed



*Figures in PKR Million unless stated otherwise.

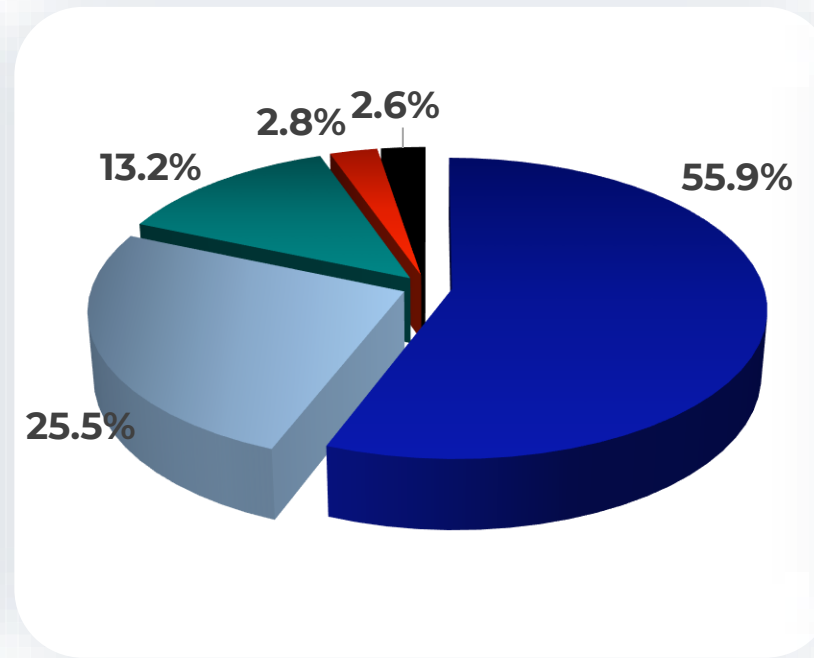
FY 2021

GROSS PROFIT = PKR 5.7 Bn



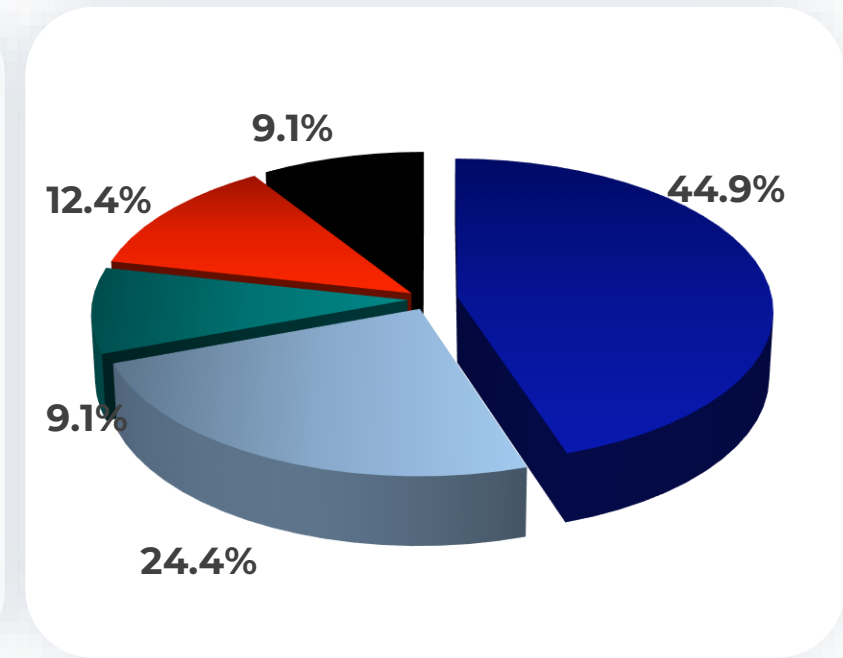
FY 2022

GROSS PROFIT = PKR 8.2 Bn



FY 2023

GROSS PROFIT = PKR 13.8 Bn

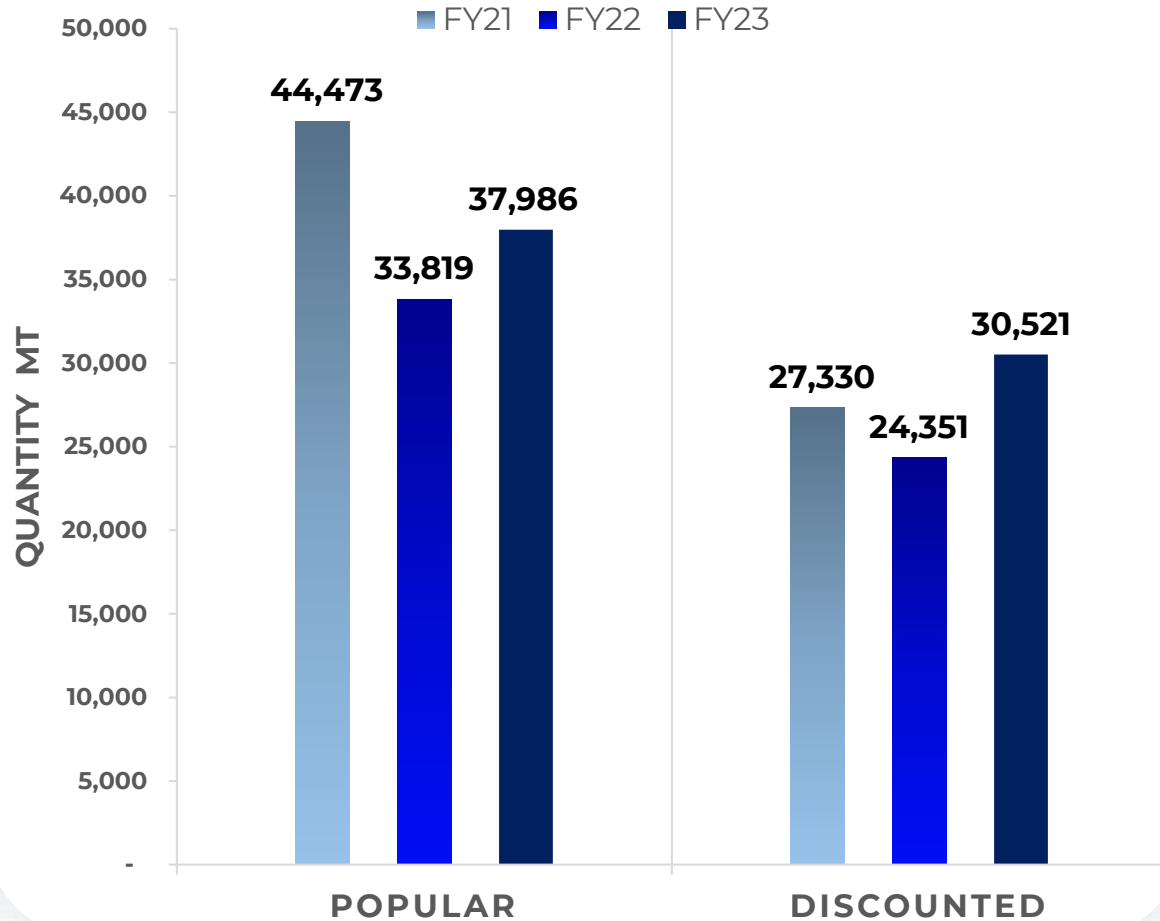


- Industrial Bulk Edible Oil
- Others / By-Products
- Sunridge Consumer Packs Staples

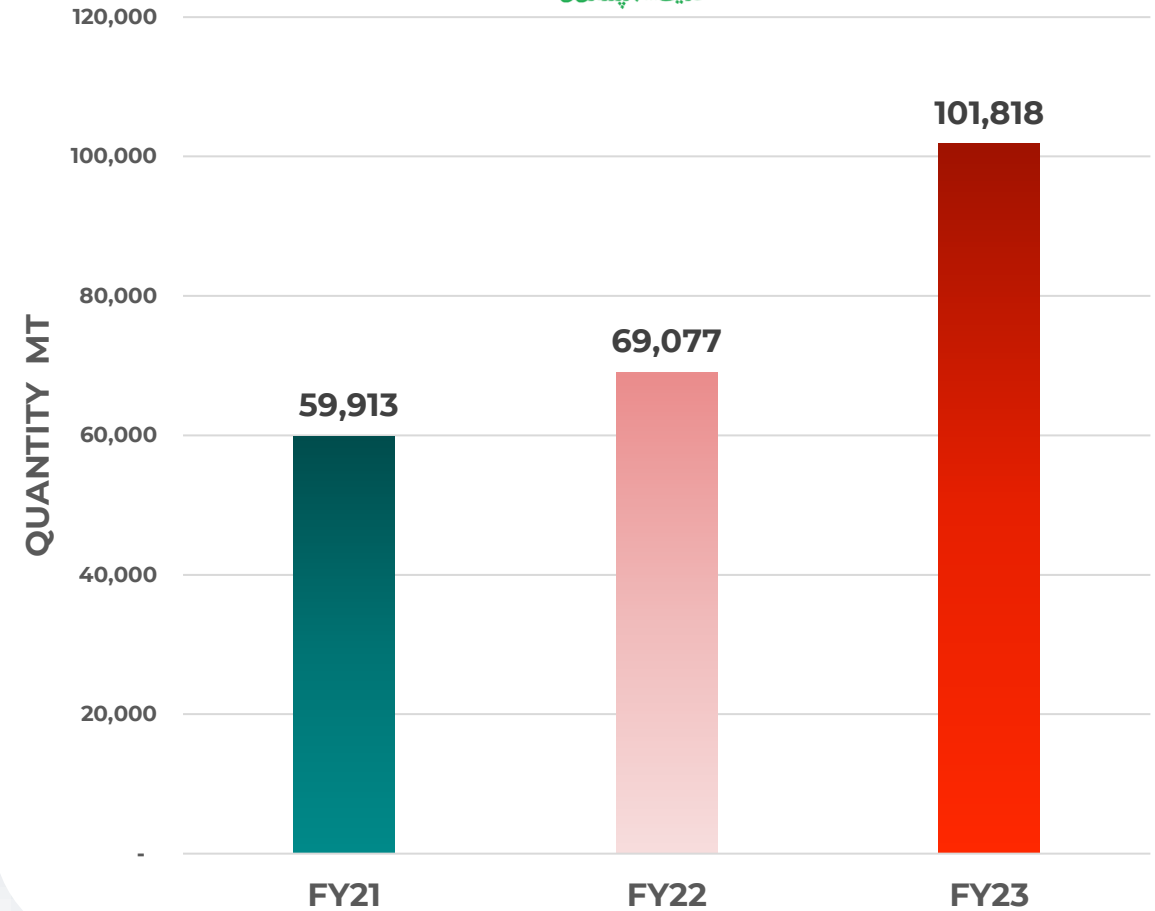
- Consumer Packs Edible Oil
- Cattle Feed



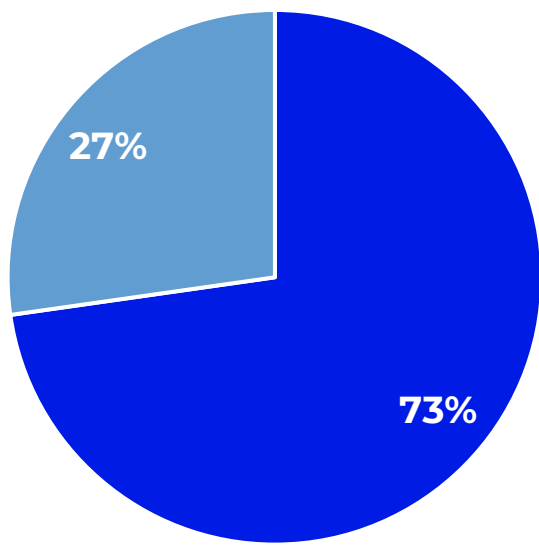
EDIBLE OILS



STAPLES

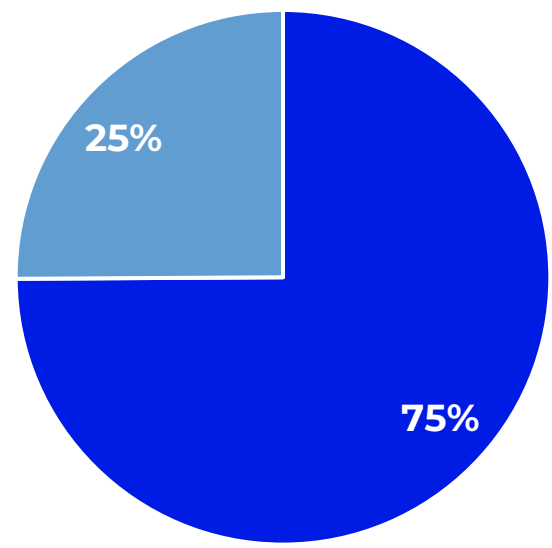


FY 20-21



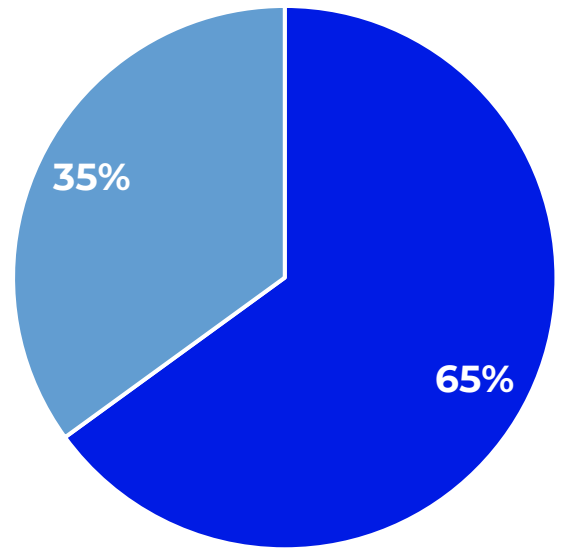
■ Industrial ■ Branded

FY 21-22



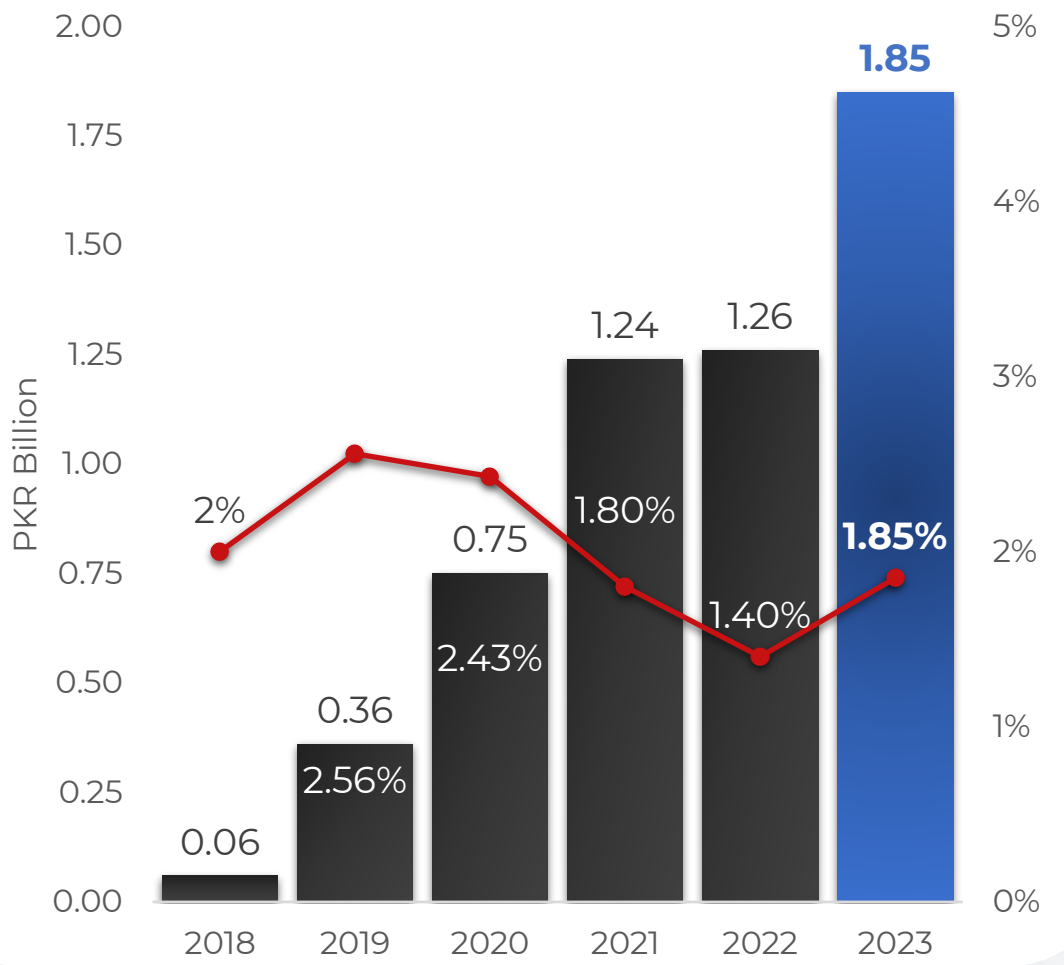
■ Industrial ■ Branded

FY 22-23

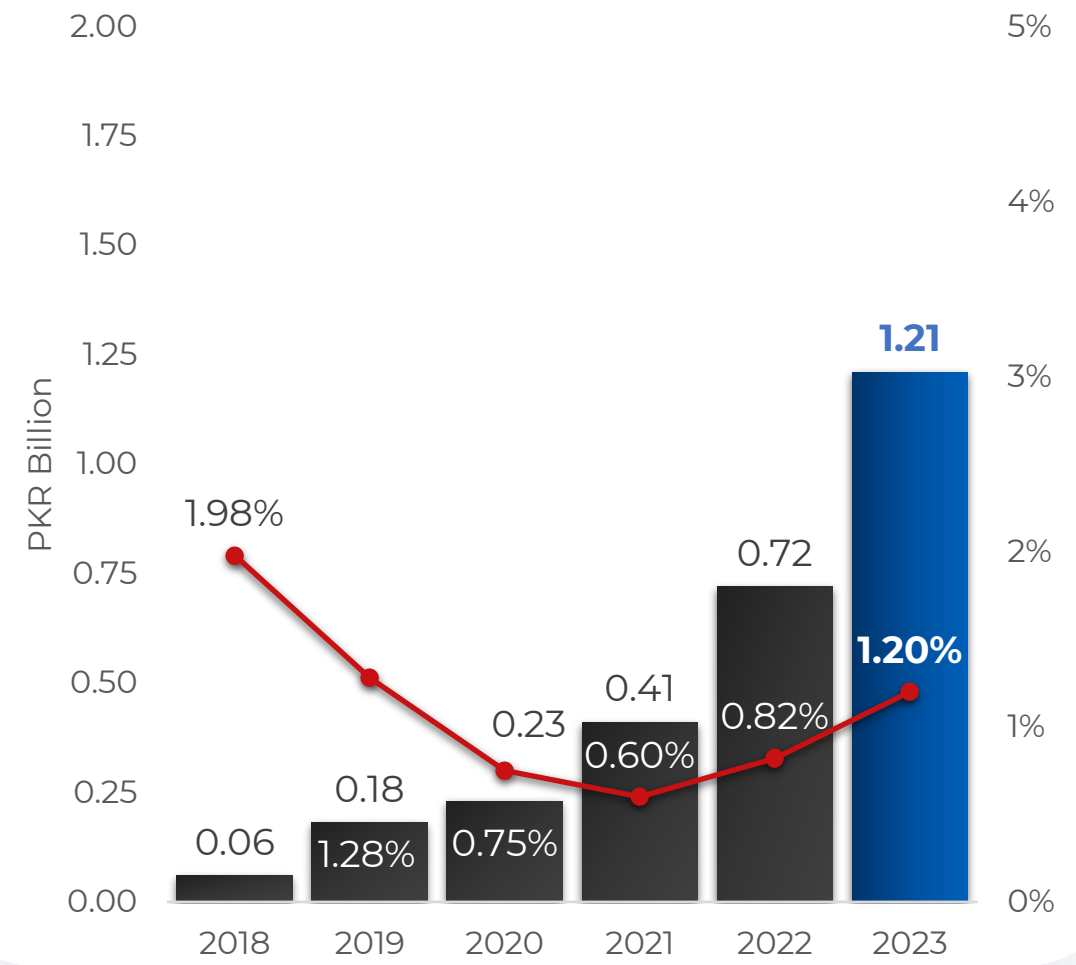


■ Industrial ■ Branded

Selling & Distribution Expenses



Administrative Expenses





Sunridge CSR Campaign

- Unity Foods embarked on a mission to alleviate hunger and reduce the food insecurity
- We initiated Sunridge CSR Campaign under the name of Taqatwar Pakistan program
- Through a series of strategic partnerships with government bodies, NGOs, hospitals, orphanages, and compassionate individual donors, a diverse array of stakeholders were united in the battle against food insecurity
- We invested in developing the IT Infrastructure and launched Taqatwar Pakistan. App to ensure 100% transparency in the registration and distribution process
- To date, we have reached out to 150,000+ families



Sponsoring: The School of Karachi

- Unity Foods has taken proactive steps to champion **SDG 4**, to achieve inclusive and equitable quality education for all
- UFL has forged a meaningful partnership with The School of Karachi in Ghaggar Phattak, an underprivileged community in Karachi
- Unity Foods made significant financial contributions for CAPEX, OPEX and to assist deserving students with their educational costs
- UFL is also providing technical assistance to the school and organizing vocational training programs for the residents of Ghaggar Phattak designed to enable livelihood opportunities for parents to meet school fees promptly
- UFL has also introduced computer training programs to equip the children with essential skills for the 21st-century





Committing to Net Zero

- Unity Foods partnered with Pakistan Environment Trust (PET) and committed to Net Zero emissions by 2050
- This Strategic partnership was outlined in MoU for a comprehensive decarbonization approach.
- A targeted decarbonization strategy will be formulated on basis of a Comprehensive Emission Assessment covering **Scope 1, 2, and 3** emissions.
- UFL's commitment to Science-Based Targets (SBTi) will ensure alignment with international standards, forming a structured investment framework for impactful measures.
- Collaboration with PET sets a new standard for environmental responsibility in the local industry.
- Proactive stance positions Unity as thought leaders in the global fight against climate change, aiming for Net Zero emissions by 2050.





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Living sustainably is
food for life

Q / A