

# WIRED FOR GROWTH

THIRD QUARTERLY REPORT MARCH 2021 (UN-AUDITED)



### Condensed Interim Financial Statements (Un-audited) For the Nine Months Period Ended March 31, 2021





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## Sunridgeفورٹیفائیڈچیآئا



### **TABLE OF CONTENTS**

03	Company Information
06	Directors' Review Report to the Members – (English and Urdu)
17	Condensed Interim Unconsolidated Statement of Financial Position
18	Condensed Interim Unconsolidated Statement of Profit or Loss
19	Condensed Interim Unconsolidated Statement of Comprehensive Income
20	Condensed Interim Unconsolidated Statement of Cash Flows
21	Condensed Interim Unconsolidated Statement of Changes in Equity
23	Notes to the Condensed Interim Unconsolidated Financial Statements
31	Condensed Interim Consolidated Statement of Financial Position
32	Condensed Interim Consolidated Statement of Profit or Loss
33	Condensed Interim Consolidated Statement of Comprehensive Income
34	Condensed Interim Consolidated Statement of Cash Flows
35	Condensed Interim Consolidated Statement of Changes in Equity
37	Notes to the Condensed Interim Consolidated Financial Statements

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### **COMPANY INFORMATION**

* Mr. Sheikh Ali Baakza, Non-Exe	Mr. Abdul Majeed Ghaziani Mr. Muhammad Farrukh Ms. Hina Safdar Mr. Muneer S. Godil Ms. Maria Abdul Hafeez Mr. Sheikh Ali Baakza* Ms. Tayyaba Rasheed	Chairman - Non-Executive Chief Executive Non-Executive Independent Non-Executive Non-Executive Independent	
Unity Foods Limited on April 27	7, 2021.		
Audit Committee	Mr. Muneer S. Godil Mr. Abdul Majeed Ghaziani Ms. Maria Abdul Hafeez	Chairman	
Human Resources & Remuneration Committee	Mr. Muneer S. Godil Mr. Muhammad Farrukh Ms. Hina Safdar	Chairman	
Chief Financial Officer	nief Financial Officer Mr. Jalees Edhi		
Company Secretary	Syed Muhammad Tariq Nabeel Jafri		
External Auditor	Naveed Zafar Ashfaq Jaffery & Co. Chartered Accountants 1st Floor, Modern Motors House Beaumont Road Karachi		
Internal Auditor	Mr. Imran Ahmed Khan		
Bankers	Al Baraka Bank (Pakistan) Limited Habib Metropolitan Bank Limited Habib Bank Limited Bank Al Habib Limited MCB Bank Limited Meezan Bank Limited Bank Al Falah Limited Dubai Islamic Bank Limited Askari Bank Limited United Bank Limited BankIslami Pakistan Limited Bank of Punjab Standard Chartered Bank (Pakistan) Faysal Bank Limited	Limited	

JS Bank Limited







Legal Advisor	Mohsin Tayebaly & Co. 1st Floor, Dime Centre, BC-4, Block-9 Kehkashan, Clifton, Karachi -75500 Phone # +92-21-111-682-529
Share Registrar	F.D. Share Registrar (Pvt.) Ltd 17th Floor, Saima Trade Tower A, I.I. Chundrigar Road, Karachi Phone # +92-21-32271905-6
Registered Office	Unity Tower, 8-C, P.E.C.H.S. Block-6, Karachi 75400.
Fax No. Website	+92 21 34373608 www.unityfoods.pk
Business	Import of Oil Seeds, Solvent Extraction, Refining and Marketing of Edible Oil and Processing of by-products
Status of Company Company Registration Number National Tax Number Contact Person Phone No. Email	Public Listed Company (PLC) K-0023133 0698412-6 Syed Muhammad Tariq Nabeel Jafri +92-21-34373605-607 info@unityfoods.pk
Factories	Solvent Extraction Plant and Pellitising Mills N-27 /B Site Area, Kotri District Hyderabad
	Oil Refinery Plot No. E-32 SITE Area, Karachi
	Oil Refinery A-48, (Chemical Area), Eastern Industrial Zone, Port Qasim Authority, Karachi



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## **DIRECTORS' REVIEW REPORT**

On behalf of the Board of Directors we are pleased to present the Directors' Review Report for the Nine Months and Quarter ended March 31, 2021.

Alhamdulillah, the performance graph of your Company and that of its Subsidiary i.e. Sunridge Foods remained upbeat during the period. The 9 month consolidated sales numbers of PKR 49,795 million come on the back of increased volumes, which are driven by increased market penetration and greater product acceptance by consumers of all 3 major oil brands that the Company has introduced, namely Dastak, Ehtimam and Zauqeen as well as introduction of new products by Sunridge Foods.

Furthermore, higher capacity utilization and improved product positioning strategy were also at play, accompanied by an increase in price of raw material at the source.

Considering the continuing COVID situation with the 3rd wave now in its swing, the Company continues on meeting consumers demand through Utility Stores Corporation and also focusing on its bulk sales to its industrial customers. Your management is committed to continue to follow the above strategy for the next quarters as well and will be working hard to remain on course to achieve sustainable growth.

We are also happy to report that our flour brand "Sunridge" continues to establish itself as a premium brand in its category in the market. Consumer acceptance has been above our expectations, which is evident from the fact that our topline sales of PKR 1,599 million for the 3rd quarter are higher than the total sales of PKR 655 million in the second quarter of the year. This is a phenomenal over 244% QoQ increase.

Sunridge flour now has the following variants, all of which were introduced in the current financial year:

- a. Sunridge High Fiber
- b. Sunridge Super Fine
- c. Sunridge Fortified Chakki Atta
- d. Sunridge White Chakki Atta
- e. Sunridge Fortified Maida

#### **Economic Overview**

International Palm Oil prices continue to show an upward trend where these have touched a high of USD 1,100 per ton recently. Going forward, with an expected increase in production of Palm Oil in the summer, it is anticipated that these prices will taper off from these highs in the next few months.

On the Macro-economic front, the country is witnessing increase in exports and inward remittances from overseas Pakistanis (success of Roshan Digital Account). This, coupled with the fact that IMF program stands resumed and Pakistan has raised as debt, an additional USD 2.5 billion from international market, has provided much needed stability to Pak Rupee. In the last quarter, Pak Rupee has appreciated by more than 4% against the US dollar. We see the currency stable at these levels for the next quarter.

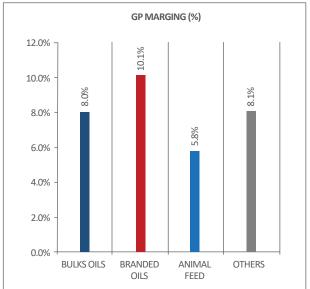
Interest rates have remained stable in the last quarter, however, inflation remains a challenge. Government has recently made changes at the top in the Ministry of Finance that indicate that its focus is now on growth. We, therefore, expect the interest rates to remain stable and in the best case scenario, the rates may even come down.

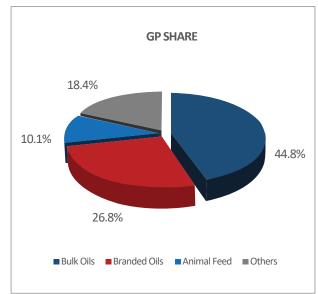


#### Operating & Financial Highlights Unconsolidated Performance

UNCONSOLIDATED (PKR Million)						
Financial Information	3QFY21	3QFY20	9MFY21	9MFY20		
Net Sales	18,786	9,319	48,187	20,629		
Gross Profits	1,451	414	3,939	1,514		
Net Income	1,135	(333)	2,659	42		
EPS (PKR)	1.14	(0.56)	3.04	0.07		
Total Assets	38,504	18,032	38,504	18,032		
Total Equity	12,936	5,682	12,936	5,682		

#### Performance by Segment





#### **Consolidated Performance**

(PKR Million)						
Financial Information	3QFY21	3QFY20	9MFY21	9MFY20		
Net Sales	20,026	9,623	49,795	20,933		
Gross Profits	1,685	455	4,358	1,555		
Net Income	1,275	(315)	2,868	60		
EPS (PKR)	1.24	(0.53)	3.21	0.09		
Total Assets	40,515	18,513	40,515	18,513		
Total Equity	13,190	5,750	13,190	5,750		

The consolidated sales and net profits of the quarter stood at PKR 20,026 Million and PKR 1,275 Million translating into an EPS of PKR 1.24. During the period your Company continued to make significant progress in all areas including expansion and diversification of operations and sales and earnings.





#### **Summary of Key Financials**

CONSOLIDATED INFORMATION						
Ratio Analysis	3QFY21	3QFY20	9MFY21	9MFY20		
Gross Margins	8.4%	4.7%	8.8%	7.4%		
Operating Margins	7.5%	2.1%	7.1%	3.9%		
Net Margins	6.4%	-3.3%	5.8%	0.3%		
Asset Turnover	0.67	0.66	1.66	1.44		
Current Ratio	1.19	1.15	1.19	1.15		

#### **Risks and Uncertainties**

The Company faces risks or uncertainty in primarily currency exchange rate as Company's operations are dependent upon import of seeds and some other materials. However, the Company also derives some of its revenue from exports that hedges the import risk arising out of rupee devaluation. The management takes all possible measures to contain and control the risk and has been successful in keeping the impact of currency movement risk on Company's profitability to minimal.

#### **Credit Rating**

VIS Credit Rating Company Limited has maintained entity rating A-/A-2 (A- minus/A-Two) to the Company. The long-term rating 'A-' signifies good credit quality; Protection factors are adequate, Risk factors may vary with possible changes in the economy. The short-term rating of 'A-2' signifies good certainty of timely payment, liquidity factors and sound Company fundamentals. Access to capital market is good. Risk factors are small. Outlook on the assigned ratings is 'stable'.

The rating was updated on November 14, 2020.

#### **Commitments and Contingencies**

There has been no major changes in commitments affecting financial position of the Company's affairs between the balance sheet date and the date of this report.

#### **Financial Results**

Summary of financial operations of the Company for Nine months ended March 31, 2021 and three months ended March 31, 2021 are provided below:





#### (Consolidated numbers)

(consonance numbers)	Nino mon	ths ended	Quarter	r ended	
	March 31,	March 31,	March 31,	March 31,	
	2021	2020	2021	2020	
			upees)		
Net sales	49,795,361,891	20,933,357,463	20,026,370,996	9,623,146,530	
Cost of sales	(45,437,730,941)	(19,378,273,412)	(18,341,088,495)	(9,168,256,109)	
Gross profit	4,357,630,950	1,555,084,051	1,685,282,501	454,890,421	
Selling and distribution expenses	(995,724,250)	(582,729,626)	(379,910,110)	(228,115,249)	
Administrative expenses	(231,916,203)	(158,763,658)	(78,749,065)	(52,125,177)	
Other operating income / (expenses)	407,946,475	(4,808,034)	283,474,844	23,181,107	
	(819,693,978)	(746,301,318)	(175,184,331)	(257,059,319)	
Other income/loss	215,072,307	(324,101,657)	112,238,561	(351,571,590)	
Profit/(Loss) before interest and taxation	3,753,009,279	484,681,076	1,622,336,731	(153,740,488)	
Finance cost	(638,180,655)	(399,154,690)	(281,823,140)	(154,969,957)	
Profit/(loss) before taxation	3,114,828,624	85,526,386	1,340,513,591	(308,710,445)	
Taxation					
Current	(172,843,816)	-	(70,312,397)	-	
Deferred	(73,831,277)	(25,696,756)	5,087,441	(6,390,514)	
	(246,675,093)	(25,696,756)	(65,224,956)	(6,390,514)	
Profit/(loss) after taxation	2,868,153,531	59,829,630	1,275,288,635	(315,100,959)	
Profit/(loss) attributable to:					
Owners of the Holding Company	2,803,349,817	54,309,273	1,231,897,928	(320,621,316)	
Non-controlling interest	64,803,714	5,520,357	43,390,707	5,520,357	
	2,868,153,531	59,829,630	1,275,288,635	(315,100,959)	
		Restated		Restated	
Basic and diluted earnings/(loss) per share	3.21	0.09	1.24	(0.53)	
				(0.00)	

#### (Unconsolidated numbers)

	Nine months ended March 31,		Quarter March	
	2021	2020	2021	2020
		(	Rupees)	
Net sales	48,186,746,156	20,628,959,245	18,785,581,502	9,318,748,312
Cost of sales	(44,247,281,372)	(19,114,612,755)	(17,334,545,823)	(8,904,595,452)
Gross profit	3,939,464,784	1,514,346,490	1,451,035,679	414,152,860
Selling and distribution expenses	(857,133,467)	(560,575,527)	(322,374,698)	(205,961,150)
Administrative expenses	(218,617,714)	(156,666,040)	(74,542,171)	(50,027,559)
Other operating income/ (expenses)	424,919,015	(4,808,034)	294,930,535	23,181,107
	(650,832,166)	(722,049,601)	(101,986,334)	(232,807,602)
Other income / (loss)	200,363,700	(325,411,626)	100,282,694	(352,881,560)
Profit/ (loss) before interest and taxation	3,488,996,318	466,885,263	1,449,332,039	(171,536,302)
Finance cost	(589,511,569)	(399,166,479)	(254,398,571)	(154,958,168)
Profit/ (loss) before taxation	2,899,484,749	67,718,784	1,194,933,468	(326,494,470)
Taxation				
Current	(166,544,181)	-	(64,702,298)	-
Deferred	(73,831,277)	(25,696,756)	5,087,441	(6,390,514)
	(240,375,458)	(25,696,756)	(59,614,857)	(6,390,514)
Profit/ (loss) after taxation	2,659,109,291	42,022,028	1,135,318,611	(332,884,984)
		Restated		Restated
Basic and diluted earnings/ (loss) per share	3.04	0.07	1.14	(0.56)





#### **Compliance & Certifications**

The Company and its subsidiary i.e. Sunridge Foods remains committed towards monitoring, verification and validation of highest standards of food safety, hygiene and work environment. We are pleased to report that the Company and its subsidiary's certifications fulfill compliance with the required latest Standard.

Following is the present status of certifications of Unity Foods and its subsidiary Sunridge Foods.

#### **System Certifications**

	Oil Refinery (SITE,Karachi)	Solvent Plant (Kotri)	Oil Refinery (Port Qasim Plant)	Sunridge Foods
Standards	ISO 9001 (Quality Management System)	ISO 9001 (Quality Management System)	ISO 9001 (Quality Management System)	ISO 9001 (Quality Management System)
	ISO 22000 (Food Safety Management System)	ISO 22000 (Food Safety Management System)	ISO 22000 (Food Safety Management System)	ISO 22000 (Food Safety Management System)
	НАССР	НАССР	HACCP	
	PS 3733 & GSO/UAE 2055-1 (Halal Food Management System)	PS 3733 & GSO/UAE 2055-1 (Halal Food Management System)	PS 3733 & GSO/UAE 2055-1 (Halal Food Management System)	PS 3733 (Halal Food Management System)
		ISO 45001:2018 Occupational Health & Safety Management System		ISO 45001:2018 Occupational Health & Safety Management System

#### **Corporate Social Responsibility**

During the quarter, the Company donated about PKR one million. This is in addition to PKR ten million donated earlier in 2020.

#### Acknowledgements

Alhamdulillah, we thank our various stakeholders including the shareholders, bankers and others in the faith imposed in the Company that helped growth during last three years with Company expanding its business beyond edible oil and into flour and other products. Without their support, it was not possible to achieve these successes in such a short span of time. We look forward to this unwavering support and confidence from these stakeholders to help the Company grow further and expand its product portfolio.

We would also like to thank the Pakistan Stock Exchange Limited, the Securities & Exchange Commission of Pakistan and the Central Depository Company of Pakistan Limited for their continued support and cooperation towards the Company. We hope that this support would continue in the future as well.

We also acknowledge the efforts of our dedicated and talented human resource for the hard work they put in to help realize the outstanding operational growth. We expect continued efforts from our employees to attain higher goals going forward.

For and on behalf of the Board.

Muhammad Farrukh Chief Executive

Abdul Majeed Ghaziani Chairman



Karachi April 27, 2021

QUARTERLY 7071 REPORT MARCH



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ختم ہونے والی سہ ماہی		الے نوماہ	ختم ہونے و	( غیر عبوری مالیاتی اعدادوشار )
31دچ2020	31،رچ2021	31رچ2020	31ئى(چ2021	
	·	9/		
9,318,748,312	18,785,581,502	20,628,959,245	48,186,746,156	مجموعي فروخت
(8,904,595,452)	(17,334,545,823)	(19,114,612,755)	(44,247,281,372)	فروخت کی لاگت
414,152,860	1,451,035,679	1,514,346,490	3,939,464,784	مجموعى منافع
(205,961,150)	(322,374,698)	(560,575,527)	(857,133,467)	فروختگی اور تر سیل کےاخراجات
(50,027,559)	(74,542,171)	(156,666,040)	(218,617,714)	ايرتظامي اخراجات ب
23,181,107	294,930,535	(4,808,034)	424,919,015	ديگرآ پريٹنگ آمد نی/(اخراجات)
(232,807,602)	(101,986,334)	(722,049,601)	(650,832,166)	
(352,881,560)	100,282,694	(325,411,626)	200,363,700	دیگرآ مدنی/نقصان
(171,536,302)	1,449,332,039	466,885,263	3,488,996,318	شرحِ سوداور شیک _ قبل منافع/(نقصان)
(154,958,168)	(254,398,571)	(399,166,479)	(589,511,569)	مالیاتی لاگت قبل زمحصول فغ/( نقصان )
(326,494,470)	1,194,933,468	67,718,784	2,899,484,749	قبل از محصول نفع/ ( نقصان )
				ځیکسید <u>شن</u>
-	(64,702,298)	-	(166,544,181)	موچوده
(6,390,514)	5,087,441	(25,696,756)	(73,831,277)	موفر
(6,390,514)	(59,614,857)	(25,696,756)	(240,375,458)	
(332,884,984)	1,135,318,611	42,022,028	2,659,109,291	بعداز محصول نفع/( نقصان )
Restated		Restated		
(0.56)	1.14	0.07	3.04	بېيك اور ڈائليونډ ژمدنې / ( نقصان ) في شيئر

ت<mark>قیل اورتصدین</mark> سمجنی اوراس کاذیلی ادارہ من رج فوڈ زنہایت جانفشانی سے ساتھ فوڈ بیفٹی، حفظان صحت اور کام کے ماحول کے اعلیٰ معیارات کی گھرانی اور توثیق کے لیے پرعزم میں یہ بتاتے ہوئے نہایت مسرت ہور بن ہے کہ کمپنی اور اِس کے ماتحت ادار کی اساد مطلوبہ جدید ترین معیار کے ساتھ قیل کے مطابق میں۔ '

یونی فوڈ زاوراس کاماتحت ادارہ بن رج فوڈ زکی سرطیقکیشن کی موجودہ حیثیت درج ذیل ہے۔

Sunridge Foods	Oil Refinery (Port Qasim Plant)	Solvent Plant (Kotri)	Oil Refinery (SITE,Karachi)	
سن رج فوڈز ISO 9001( کوالٹی مینجنٹ سسٹم)	اتلريفائنری(پورٹ قاسم) ISO 9001( کوالٹی مینجہنٹ سسٹم)	سالوینٹ پلانٹ( کوٹری) ISO 9001( کوالٹی میٹرنٹ سسٹم)	اتل دیفائنری(سائٹ کراچی) ISO 9001 (کواٹی مینجنٹ سٹم)	
ISO 22000 (فو ڈیپیٹٹی مینجہنٹ سٹم)	ISO 22000 (فو ڈسیفٹی مینجینٹ سٹم)	ISO 22000 (فوذسيفني مينجهنٽ سسٹم)	ISO 22000 (فوذينيفني ينجهنه ڪستم)	معيارات
	HACCP	HACCP	HACCP	, The second sec
PS 3733 (حلال فوڈ مینجمنٹ سٹم)	PS 3733 & GSO/UAE 2055-1 (حلال فوذيني تبنين سسم)	& PS 3733 B GSO/UAE 2055-1 (حلال فوذ مينجند مسلم)	PS 3733 & GSO/UAE 2055-1 (حلال فوذ مينجند شسسهم)	
		ISO 45001:2018 آكيونيشنل ميلتھا يند سيفني مينجمنٽ مسٹم	ISO 45001:2018 آ کیونیشنل ہیلتھاریڈ سینٹی مینجہنٹ سسٹم	

**ادار کی سابق خدمات** اس سہاہی کے دوران، <mark>مینی نے تقریباً ا</mark>ملین روپے رفاحی کا موں پرخرچ کیے۔ بید قم اُس10 ملین روپے کےعلاوہ ہے جو سال 2020 میں خرچ کی گئی۔

#### اظهارتشكر

المی و المی مولدرز بشول ثیر ہولڈرز میٹر ہولڈرز میٹرزاوردیگرکاشکریداداکرتے میں جنہوں نے تین تقریبان سال قبل آغاز کردہ اس کپنی پراپنے پورےاعقاد کامظاہرہ کیااورکپنی کا کاروبارخورد نی تیل سے بڑھ کرآٹے ایجکاروبار میں بھی شامل ہوگیا۔ اِن کی مد کے بغیران قلیل مدت میں اِن کامیا ہوں کا حصول ممکن نہیں تھا۔ ہم کپنی کومزیرتر فی دینے اوراس کی پروڈکٹ کے پورٹ فولیو میں توسیع کے لیے آئندہ تھی اِن اسٹیک ہولڈرز سے بڑھ کرآ طرح معاونت دراہنمانی کی قوق رکھتے ہیں۔

ہم پاکستان اسٹاک بیجینی سیکور ٹیزا بیٹرا بیٹوان بیٹران نے پاکستان اور سینٹرل ڈیازٹر کی کمپنی کی جانب سے کمپنی کی مسلسل معاونت اور تعاون پران کا تہددل سے شکر بیادا کرتے ہیں۔ہم امید کرتے میں کہ میتعاون آئندہ بھی جاری رےگا۔

ہم اس دوران اپنے پرخلوص اور صلاحیتوں بے بحر پوران انی وسائل کے بہت شکر گزار میں جنہوں نے اچن کن اور انتخاب میں ایم کر دارادا کیا۔ ہم امید کرتے ہیں کہ آپ آگے بڑھتے ہوئے نئ منازل کے صول کے لیے ای طرح جانفتانی صحنت کرتے رہیں گے۔ حسب الحكم بورد



كراچى:27 اپريل 2021



عبدالمجيدغازياني

چيرَمين

12



#### انديشےاور غير يقينى صور تحال

کمپنی کو بنیادی طور پرکزی کے تبادلے کی شرح میں رسک یاغیریقٹی صورتحال کا سامنا کرنا پڑتا ہے کیونکہ کمپنی سوائی اور پھرد گھرمواد کی درآمد پر مخصرہوتے ہیں۔تاہم، کمپنی برآمدات سے تھی کچھ آبد ٹی حاصل کرتی ہے جو روپے کی قدر میں کی سے پیدا ہونے والی درآمد کے خطرات کورو نے میں مدددیتی ہے۔انظامیہ خطرے کو کم سطح پر رکھنا اوراس پرقابو پانے کے لیے پر کمکن اقدامات رہتی ہےاور کمپنی کے منافع پر کرنی کی لفل وحرکت کے رسک کو کم سے کم رکھنے میں کا میاب رہی ہے۔

#### كري شي المي

VIS کریڈٹ ریئنگ کمپنی لیٹڈ نے کمپنی کی(A-minus/A-Two)2-A-ریئنگ برقرارر کھی ہے۔طویل المدت'-A'ریئنگ اچھی کریڈٹ کوالٹی کی علامت ہے؛ تحفظ کے عوال کافی میں معینت میں مکمنہ تبدیلیوں کے ساتھ رسک کے وال میں تبدیلی ہو سکتی ہیں۔فنھرالمدت کی '2-A'ریئنگ بروفت ادائیکی کیکوئڈ پڑی والل اور کمپنی کے بنیادی اصولوں کی اچھی علامت میں ۔لیپٹل مارکیٹ تک رسائی بہترین ہے۔خطر بے کے والل چھوٹے میں ۔ تفویض کردہ درجہ بندی پر آ ڈٹ لک 'مشخلم' ہے۔

ىدرىتىنى 14 نومبر 2020 كوأب دىكى كى -

#### وعداورا مكانات

بیلنس شیٹ کی تاریخ اورر پورٹ ہٰزا کی تاریخ کے درمیان کمپنی کے معاملات کی مالی حیثیت کو متاثر کرنے کے لحاظ سے صفانت/ وعدوں میں کو کی اہم تبدیلی نہیں ہوئی ہے۔

#### مالياتي نتائج

31مارچ2021 کوختم ہونے والے نوماہ اور 31مارچ2021 کوختم ہونے والے تین ماہ کے لیے کمپنی کے مالیاتی امور کا خلاصہ ذیل میں فراہم کیا گیا ہے۔

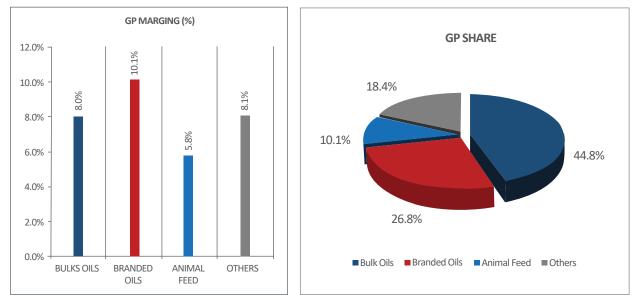
#### (عبورى مالياتي اعدادوشار)

ختم ہونے والی سہ ماہی		والے نوماہ	ختم ہونے	
31مارچ2020	31مارچ2021	31لچ2020	31رچ2021	
9,623,146,530	20,026,370,996	20,933,357,463	49,795,361,891	مجموعى فروخت
(9,168,256,109)	(18,341,088,495)	(19,378,273,412)	(45,437,730,941)	فروخت کې لاگت
454,890,421	1,685,282,501	1,555,084,051	4,357,630,950	مجموعي منافع
(228,115,249)	(379,910,110)	(582,729,626)	(995,724,250)	فروختگی اورتر سیل کےاخراجات
(52,125,177)	(78,749,065)	(158,763,658)	(231,916,203)	اینظامی اخراجات .
23,181,107	283,474,844	(4,808,034)	407,946,475	دیگرآ پرینگ آمدنی/اخراجات
(257,059,319)	(175,184,331)	(746,301,318)	(819,693,978)	* * * *
(351,571,590)	112,238,561	(324,101,657)	215,072,307	دیگرآ مدنی/نفصان شرح سوداد دلیک سے قبل منافع/( نقصان )
(153,740,488)	1,622,336,731	484,681,076	3,753,009,279	شرح سوداور کیکس <u>س</u> فیل مناقع/(نقصان)
(154,969,957)	(281,823,140)	(399,154,690)	(638,180,655)	مالیاتی لاگت قبل از محصول فقع/ ( نقصان )
(308,710,445)	1,340,513,591	85,526,386	3,114,828,624	قبل از محصول تفع/ ( نقصان )
				ش میں بند
-	(70,312,397)	-	(172,843,816)	<i>طياسي</i> يشن
(6,390,514)	5,087,441	(25,696,756)	(73,831,277)	موجوده
(6,390,514)	(65,224,956)	(25,696,756)	(246,675,093)	Ťy <sup>n</sup>
(315,100,959)	1,275,288,635	59,829,630	2,868,153,531	بعداز محصول نفع/(نقصان)
				منافعِ/(نقصان) کی منسوبی:
(320,621,316)	1,231,897,928	54,309,273	2,803,349,817	ہولٹرنگ کمپنی کے مالکان
5,520,357	43,390,707	5,520,357	64,803,714	نان کنٹر ولنگ انٹر سٹ
(315,100,959)	1,275,288,635	59,829,630	2,868,153,531	
Destated		Destated		
Restated	1.24	Restated	3.21	بېيىك اور دا ئىيونلە آمدنى/( نقصان ) يى شيئر
(0.53)	1.24	0.09	3.21	بېيىك اورداوندر مدن <i>از مىقان يې (</i>





#### كاركردكي بلحاظ سيمنث



#### عبوری مالیاتی کا کردگی

	(پاکستانی روپ پلین میں )						
9MFY20	9MFY21	3QFY20	3QFY21	مالياتى معلومات			
20,933	49,795	9,623	20,026	خالص فروخت			
1,555	4,358	455	1,685	مجموعی منافع			
60	2,868	(315)	1,275	مجموعی آمدنی			
0.09	3.21	(0.53)	1.24	آمدني في حصص (رديبيه)			
18,513	40,515	18,513	40,515	گُل اثاثہ جات			
5,750	13,190	5,750	13,190	گل ايکو پڻ			

اس ماہی کی عبور کی فروخت اور خاص منافع بالتر تیب 20,026 ملین رو پے اور 1,275 ملین رو پر ہے،جس کے نتیج میں فی حصص آمدنی 1.24 رو پر ہی۔اس مدت کے دوران آپ کی کمپنی نے توسیع اور منتوع شعبوں بشمول فروخت اورآمدنی میں مناسب کا رکردگی کا بہترین مظاہرہ کیا۔

#### كليدى مالياتى سرخيان

				عبورى ماليات
9MFY20	9MFY21	3QFY20	3QFY21	نناسب کا جائزہ
7.4%	8.8%	4.7%	8.4%	مجموعى مارجننز
3.9%	7.1%	2.1%	7.5%	آ پریٹنگ مارجنز
0.3%	5.8%	-3.3%	6.4%	فيبث مارجنز
1.44	1.66	0.66	0.67	ايسيپ ٹرن اوور
1.15	1.19	1.15	1.19	موجوده ناسب





## ڈ ائر بکٹرز کی جانب *سے رپور*ٹ

ہم بورڈ آف ڈائر یکٹرز کی جانب سے نہایت مسرت کے سات نوماہ اور 31 مارچ 2021 کوشتم ہونے والی سہ ماہی کے لیے ڈائر یکٹرز کی جائزہ رپورٹ پیش کررہے ہیں۔

الحمد وللد، اس مدت کے دوران آپ کی کپنی اوراس کے ذیلی ادارے بن رج فوٹ ز کی کارکر دگی کا گراف حوصلہ افز امر ہاہے۔ کپنی کی جانب سے متعارف کروائے گئے نیوں برانڈ زیشوں دستک، اہتمام اورذ دقین کے ساتھ ن ارج فوٹز کی جانب سے متعارف کروائی گئی پروڈکٹس کوصارفین کی جانب سے از حدسرا ہا گیا، اس دوران زیادہ ہے زیادہ مارکیٹ میں رسائی حاصل کی گئی اور تجم میں اضافے سے نوماہ کے دوران ٹاپ لائن سیز 49,795 ملین روپ رہی۔

مزید برآل،صلاحیت کے بہتر استعال اور پروڈکٹ کی بہتر پوزیشننگ کی حکمت عملی بھی عمل میں لائی گئی، اس مدت کے دوران خام مال کی قیمتوں میں اضافہ بھی ہوا۔

COVID کی موجودہ تیسری اہر کی وجہ سے کمپنی نے پولیٹی اسٹورکار پوریش کے ذریعے صارفین کی طلب کو پورا کرنے سے ساتھ ساتھا سے صنعتی صارفین کو بڑے پیانے پرفروخت پڑھی توجہ مرکوزرکھی ہے۔ آپ کی انتظامیہ آئندہ سہ میوں کے دوران بھی ندکورہ بالاحکست ملی پرمل پیرا ہونے کا عز مرکھتی ہے اور پائیدارتر نی سے صول کے لیے کوشاں رہے گی۔

ہمیں آپ کو یہ بتاتے ہوئے نیایت مسرت ہورہ کے کہ ہمارے آٹے کے برانڈ " من رج" نے خود کو لیطور پر میمیم آثابرانڈ کا میابی سے ساتھ منوایا ہے اور مارکیٹ میں تیز کا سے نایال مقام حاصل کیا ہے۔صارفین کی جانب سے اس برانڈ کی پذیرائی ہماری توقع سے زیادہ رہی ہے،جس کا ثبوت ہماری ٹاپ لائن کیلز ہیں، جو تیسر کی سومانک اور کی سومانک میں کی جانب کے دوران 1,599 ملین رو پر میں جو کہ دوسر کی سومانکی طو

سن رج آٹانے موجودہ مالیاتی سال کے دوران،مند رجہذیل آٹا برانڈ زمتعارف کروائے ہیں؛

1-سن رج باکی فائبر 2-سن رج سپرفائن 3-سن رج فور شفائیڈ چکی آٹا 4-سن رج وائنے چکی آٹا 5-سن رج فور شفائیڈ میدہ

#### معاشی جائزہ:

مین الاقوامی مارکیٹ میں پام آئل کی قیمتوں میں اضافے کار بحمان جاری رہاادرگزشتہ دنوں پام آئل کی قیمتیں بڑھرکر 1,100 امر کی ڈالر فی ٹن تک جاپنچیں۔تاہم پام آئل کی پیدادار میں ہونے والے حوصلہ افزاءاصافے سے امید ہے کہ آئندہ آنے والے چندماہ کے دوران گرمیوں میں ان قیمتوں میں بتدریح کمی واقع ہوگی۔

میکر داکنا کم کے محاذیر، ملک نے برآمدات اور بیرون ملک فیلم پاکتا نیوں کی جانب سے بیچی جانے والی تر سیا ت زر( روٹن ڈیجیٹل اکاؤنٹ کی کا مایی ) میں اضافہ دیکھا گیا ہے۔ آئی انم ایف پر قرام کا ایک مرتبہ پھرآ غاز کر دیا گیا ہے علاوہ ازیں بین الاوتو امی ارکیٹ سے 2.5 بلین ڈالر کا اضافی قرض میلی حاصل کیا گیا ہے جس سے پاکتانی رولی مقابلے میں 4 فیصداضافہ ہوا ہے ہم آئندہ سہ ماہی میں بھی پاکتانی رولے کوان طحوں پر شکامہ کی چھتا ہیں۔

گزشته سهابی کےدوران شرح سود شخکم رہی، تا ہم افراط زرجیلنج بنار ہا۔ حکومت نے حال ہی میں منسٹری آف فنانس میں اعلی سطحی تبدیلیاں کی ہیں جو اِس بات کی طرف اشارہ ہے کہ حکومت کی نگاہ تر تی پر مرکوز ہے۔ ہمیں تو قع ہے کہ شرح سود شخکم سر ہے گی یا تجراس میں کمی واقع ہوگی۔

آيرينى اور مالياتى سرخيان

غير عبورى مالياتى كاركردگى

	(پاکستانی روپےلین میں )					
9MFY20	9MFY21	3QFY20	3QFY21	مالیاتی معلومات		
20,629	48,187	9,319	18,786	خالقش فمروخت		
1,514	3,939	414	1,451	مجموعی منافع		
42	2,659	(333)	1,135	مجموعي آمدني		
0.07	3.04	(0.56)	1.14	آمدني في حصص (روپيه )		
18,032	38,504	18,032	38,504	گل ا ثا شرجات		
5,682	12,936	5,682	12,936	گل ايکويڻ		







## Taste the Healthier Side of Life





#### CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION As at March 31, 2021

ASSETS Non-current assets	Note	March 31, 2021 (Un-audited) (Rup	June 30, 2020 (Audited)
Property, plant and equipment Right-of-use assets Intangible assets Long term investment Deferred tax asset	5 6 7	7,119,361,171 74,215,474 10,136,059 366,541,770	3,330,924,966 88,807,491 10,912,981 366,541,770 <u>19,150,507</u>
Current assets Stock-in-trade Stores and spares Trade debts Advances, deposits and prepayments Other receivables Sales tax receivable Taxation - net of provision Short term investment Cash and bank balances		7,570,254,474 6,893,628,783 38,376,784 15,194,852,660 166,441,295 82,704,590 291,052,971 2,491,926,534 5,470,092,439 304,727,620 30,933,803,676	3,816,337,715 5,048,540,001 64,470,283 7,765,666,856 91,306,367 9,753,965 - 1,983,954,200 - 163,360,179 15,127,051,851
Total assets		38,504,058,150	18,943,389,566
EQUITY AND LIABILITIES Share capital and reserves Share capital Unappropriated profit	8	9,940,500,000 2,995,699,114	5,440,500,000 409,190,974
Non-current liabilities Long term loans Lease liabilities Deferred government grant Deferred tax liability	9	12,936,199,114 206,165,717 69,966,407 13,601,437 54,680,770	5,849,690,974 127,888,256 82,789,524 5,974,419
Current liabilities Current portion of long term loans Current portion of lease liabilities Current portion of deferred government grant Trade and other payables Accrued mark-up Short term borrowings Unclaimed dividend Sales tax payable	9	344,414,331 183,564,175 25,771,626 19,611,560 12,612,075,818 168,773,408 12,212,979,111 669,007	216,652,199 51,023,399 16,765,785 11,136,710 8,838,121,773 65,799,695 3,892,256,023 747,612 1,195,396
Contingencies and commitments Total equity and liabilities	10	25,223,444,705 38,504,058,150	12,877,046,393 18,943,389,566

The annexed notes from 1 to 18 form an integral part of these condensed interim unconsolidated financial statements.

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**Chairman** Abdul Majeed Ghaziani



**Chief Executive** Muhammad Farrukh

. 17



#### **CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS (UN-AUDITED)** For the Nine Months Period Ended March 31, 2021

		Nine months p	eriod ended	Quarter e	nded
	Note	March 31, 2021	March 31, 2020	March 31, 2021	March 31, 2020
			(Ru	pees)	
Net sales	11	48,186,746,156	20,628,959,245	18,785,581,502	9,318,748,312
Cost of sales		(44,247,281,372)	(19,114,612,755)	(17,334,545,823)	(8,904,595,452)
Gross profit		3,939,464,784	1,514,346,490	1,451,035,679	414,152,860
Selling and distribution expenses		(857,133,467)	(560,575,527)	(322,374,698)	(205,961,150)
Administrative expenses		(218,617,714)	(156,666,040)	(74,542,171)	(50,027,559)
Other operating income/ (expenses)	12	424,919,015	(4,808,034)	294,930,535	23,181,107
		(650,832,166)	(722,049,601)	(101,986,334)	(232,807,602)
Other income / (loss)		200,363,700	(325,411,626)	100,282,694	(352,881,560)
Profit/ (loss) before interest and taxation		3,488,996,318	466,885,263	1,449,332,039	(171,536,302)
Finance cost		(589,511,569)	(399,166,479)	(254,398,571)	(154,958,168)
Profit/ (loss) before taxation		2,899,484,749	67,718,784	1,194,933,468	(326,494,470)
Taxation					
Current		(166,544,181)	-	(64,702,298)	_
Deferred		(73,831,277)	(25,696,756)	5,087,441	(6,390,514)
		(240,375,458)	(25,696,756)	(59,614,857)	(6,390,514)
Profit/ (loss) after taxation		2,659,109,291	42,022,028	1,135,318,611	(332,884,984)
			Restated		Restated
Basic and diluted earnings/ (loss) per share	13	3.04	0.07	1.14	(0.56)

The annexed notes from 1 to 18 form an integral part of these condensed interim unconsolidated financial statements.

**Chairman** Abdul Majeed Ghaziani

**Chief Executive** Muhammad Farrukh





#### **CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)** For the Nine Months Period Ended March 31, 2021

	Nine months period ended		Quarte	r ended
	March 31, March 31, 2021 2020		March 31, 2021	March 31, 2020
		(Rupees)		
Profit / (loss) after taxation	2,659,109,291	42,022,028	1,135,318,611	(332,884,984)
Other comprehensive income	-	-	-	-
Total comprehensive income / (loss)	2,659,109,291	42,022,028	1,135,318,611	(332,884,984)

The annexed notes from 1 to 18 form an integral part of these condensed interim unconsolidated financial statements.

**Chairman** Abdul Majeed Ghaziani



Chief Executive Muhammad Farrukh

. 19



### CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF CASH FLOWS (UN-AUDITED)

For the Nine Months Period Ended March 31, 2021

	Note	March 31, 2021 (Rupe	March 31, 2020
CASH FLOWS FROM OPERATING ACTIVITIES		(Kup	2037
Cash (used in)/ generated from operating activities	14	(2,353,574,409)	930,063,922
Taxes paid Net cash (used in)/ generated from operating activities		<u>(674,516,515)</u> (3,028,090,924)	(909,536,476) 20,527,446
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipment Purchase of intangible assets Investment in shares of the Subsidiary Short term investment Profit received on short term investment <b>Net cash used in investing activities</b>		(3,896,382,014) 3,414,000 (1,125,673) - (5,470,092,439) 63,775,057 (9,300,411,069)	(335,247,292) - (1,782,160) (366,541,770) - - - (703,571,222)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from short term borrowings - net Proceeds from long term loans Rentals paid against right-of-use assets Lease liabilities - net Loan received from related party - net Dividend paid		6,566,020,004 274,860,310 (36,801,644) (1,305,679) - (78,605)	1,426,707,500 - - - (179,866,504) (54,806,102)
Finance cost paid Proceeds from issuance of right shares Transaction cost incurred on issuance of right shares <b>Net cash generated from financing activities</b>		(78,805) (514,926,885) 4,500,000,000 (72,601,151) 10,715,166,350	(330,507,387) - - 861,527,507
Net (decrease)/ increase in cash and cash equivalents		(1,613,335,643)	178,483,731
Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period	14.1	(102,132,974) (1,715,468,617)	(151,539,093) 26,944,638

The annexed notes from 1 to 18 form an integral part of these condensed interim unconsolidated financial statements.

Chairman Abdul Majeed Ghaziani

**Chief Executive** Muhammad Farrukh

**Chief Financial Officer** Jalees Edhi





#### **CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY** For the Nine Months Period Ended March 31, 2021

	Share capital	Unappropriated profit (Rupees)	Total
Balance as at June 30, 2019 (audited)	5,440,500,000	253,967,178	5,694,467,178
Final Dividend @ 1%(i.e Rs. 0.10 per share) for the year ended June 30, 2019	-	(54,405,000)	(54,405,000)
Total comprehensive income for the nine months period ended March 31, 2020	-	42,022,028	42,022,028
Balance as at March 31, 2020 (un-audited)	5,440,500,000	241,584,206	5,682,084,206
Balance as at June 30, 2020 (audited)	5,440,500,000	409,190,974	5,849,690,974
Transactions with owners recorded directly in equity			
Issuance of right shares	4,500,000,000	-	4,500,000,000
Transaction cost incurred on issuance of right shares	-	(72,601,151)	(72,601,151)
Total comprehensive income for the nine months period ended March 31, 2021	-	2,659,109,291	2,659,109,291
Balance as at March 31, 2021 (un-audited)	9,940,500,000	2,995,699,114	12,936,199,114

The annexed notes from 1 to 18 form an integral part of these condensed interim unconsolidated financial statements.

**Chairman** Abdul Majeed Ghaziani



Chief Executive Muhammad Farrukh



### SPECIALTY FATS BUSINESS SEGMENT

## **CELEBRATING** THE SWEET LIFE



#### **NOTES TO THE CONDENSED INTERIM UNCONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)** For the Nine Months Period Ended March 31, 2021

#### 1 THE COMPANY AND ITS OPERATIONS

- 1.1 Unity Foods Limited ("the Company") was incorporated in Pakistan in 1991 as a Private Limited Company under the Companies Ordinance, 1984 (now the Companies Act, 2017) and subsequently converted into a Public Limited Company on June 16, 1991. Shares of the Company are listed in Pakistan Stock Exchange since February 01, 1994. The principal business activity of the Company has been changed from yarn manufacturing to edible oil extraction, refining and related businesses.
- **1.2** Geographical locations and addresses of business units including plants of the Company are as under:

Address	Purpose
Karachi	
<ul> <li>- Unity Tower, Plot No. 8-C, Block-6, P.E.C.H.S.</li> <li>- Plot No. E-32, SITE Area.</li> <li>- Plot No. A-48, Eastern Industrial Zone, Port Qasim.</li> </ul>	Registered Office of the Company Oil Refinery Oil Refinery
Kotri, District Hyderabad	
- Plot No. N-27/B, SITE Area.	Edible Oil Extraction Plant and Pellitising Mills

#### 2 STATEMENT OF COMPLIANCE

These condensed interim unconsolidated financial statements of the Company for the nine months period ended March 31, 2021 have been prepared in accordance with the requirements of the International Accounting Standard (IAS) -34 "Interim Financial Reporting" and provisions issued under the Companies Act, 2017. In case where the requirements differ, the provisions of and the directives issued under the Companies Act, 2017 have been followed.

These condensed interim unconsolidated financial statements do not include all the information and disclosures as required in the annual audited unconsolidated financial statements and should be read in conjunction with the Company's annual audited unconsolidated financial statements for the year ended June 30, 2020.

These condensed interim unconsolidated financial statements are un-audited and are submitted to the shareholders as required by listing regulations of Pakistan Stock Exchange vide section 237 of the Companies Act, 2017.

23





#### **3** ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

- **3.1** The preparation of these condensed interim unconsolidated financial statements in conformity with approved accounting standards require management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision. In preparing these condensed interim unconsolidated financial statements, the significant judgments made by the management in applying the Company's accounting policies and key sources of estimations and uncertainties were the same as those that were applied to the annual audited unconsolidated financial statements for the year ended June 30, 2020.
- **3.2** The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited unconsolidated financial statements for the year ended June 30, 2020.

#### 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim unconsolidated financial statements are consistent with those applied in the preparation of the annual audited unconsolidated financial statements for the year ended June 30, 2020.

### 4.1 Standards, interpretations and amendments to published approved accounting standards that are effective in the current period:

Certain standards, amendments and interpretations to accounting standards are effective for accounting periods beginning on July 01, 2020 but are considered not to be relevant or to have any significant effect on the Company's operations (although they may affect the accounting for future transactions and events) and are, therefore, not detailed in these condensed interim unconsolidated financial statements.

### 4.2 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company:

There are certain standards, amendments to the accounting standards and interpretations that are mandatory for the Company's accounting periods beginning on or after July 01, 2021 but are considered not to be relevant or to have any significant effect on the Company's operations and are, therefore, not detailed in these condensed interim unconsolidated financial statements.

			March 31,	June 30,
			2021	2020
		Note	(Un-audited)	(Audited)
5	PROPERTY, PLANT AND EQUIPMENT		(Rupees)	
	Operating fixed assets	5.1	3,158,330,827	2,733,661,828
	Capital work-in-progress (CWIP)	5.2	3,961,030,344	597,263,138
			7,119,361,171	3,330,924,966





5.1	Operating fixed assets	March 31, 2021 (Un-audited) (Rup	June 30, 2020 (Audited)
	Written down value (WDV) - opening	2,733,661,828	2,302,995,148
	Additions during the period/ year - (at cost) <ul> <li>Lease hold land</li> <li>Building</li> <li>Plant and machinery</li> <li>Furniture, fixture and office equipment</li> <li>Computer and auxilliary equipment</li> <li>Motor vehicles</li> </ul> Disposals during the period/ year - (at cost) <ul> <li>Furniture, fixture and office equipment</li> <li>Motor vehicles</li> </ul> Depreciation charged during the period/ year Written down value (WDV) - closing	- 324,911,134 193,343,045 9,933,774 5,955,496 66,582 534,210,031 (1,093,950) (2,402,900) (2,402,900) (3,496,850) (106,044,182) 3,158,330,827	500,000 90,228,015 438,421,543 11,053,377 813,678 11,012,106 552,028,719 - - (121,362,039) 2,733,661,828
5.2	Capital work-in-progress (CWIP)		
	Opening balance Additions during the period/ year Transferred to operating fixed assets during the period/ year Closing balance	597,263,138 3,841,386,921 (477,619,715) 3,961,030,344	778,526,004 303,577,817 (484,840,683) 597,263,138
6	RIGHT-OF-USE ASSETS		
	Written down value (WDV) - opening Impact of initial application of IFRS-16 Net additions during the period/ year Depreciation charged during the period/ year Written down value (WDV) - closing	88,807,491 - 34,290,047 (48,882,064) 74,215,474	- 112,057,434 - (23,249,943) 88,807,491

#### 7 LONG TERM INVESTMENT

Long term investment represents investment in Sunridge Foods (Private) Limited "the Subsidiary" which is incorporated in Pakistan. The Company owns 69% shares (36,654,177 shares of Rs. 10/- each) of the Subsidiary.

During the period, the shareholders of the Company, in the Extra Ordinary General Meeting held on March 22, 2021, have resolved to acquire the remaining 31% equity (16,467,818 shares of Rs. 10/- each) of the Subsidiary at a price of Rs. 28 per share.



25



8	SHARE CAPITAL	Note	March 31, 2021 (Un-audited)	June 30, 2020 (Audited)
	Authorized share capital 1,000,000,000 (June 30, 2020: 1,000,000,000) ordinary shares of Rs. 10/- each		10,000,000,000	10,000,000,000
	<b>Issued, subscribed and paid-up capital</b> 994,050,000 (June 30, 2020: 544,050,000) ordinary shares of Rs. 10/- each fully paid in cash.	8.1	9,940,500,000	5,440,500,000

8.1 During the period, the Company has issued further 450,000,000 (Four Hundred Fifty Million) ordinary shares of the Company at Rs. 10/- per share (i.e. at par). The proportion and purpose of the Right Issue has been disclosed in note 41 of the annual audited unconsolidated financial statements for the year ended June 30, 2020.

9	LONG TERM LOANS	Note	March 31,         June 30,           2021         2020           (Un-audited)         (Audited)          (Rupees)	
	Interest based arrangement Long term financing facilities Current portion shown under current liabilities	9.1,9.2	389,729,892 (183,564,175) 206,165,717	178,911,655 (51,023,399) 127,888,256

- **9.1** The Company has obtained long term financing from Bank of Punjab under a refinance scheme for payment of salaries and wages by the State Bank of Pakistan. It carries a flat mark-up at the rate of 1% per annum. However, the effective interest rate is calculated as 10.40% per annum and the loan has been recognised at the present value. The financing is secured with joint pari passu charge against current and fixed assets of the Company amounting to Rs. 262.93 million (inclusive of 25% margin). The other terms and conditions of this loan are similar to long term loan from JS Bank as disclosed in the annual audited unconsolidated financial statements for the year ended June 30, 2020.
- **9.2** The Company has also obtained long term financing from Al baraka Bank (Pakistan) Limited under ITERF "Islamic Temporary Economic Refinance Facility" refinance scheme by State Bank of Pakistan, the facility is secured with exclusive charge over the imported machineries under the expansion projects with 25% margin and lien over debt payment account (DPA) under ITERF. The facility carries a mark-up at the rate of 5% per annum, while the effective interest rate is calculated at 9.75% per annum to recognize same at the present value.





#### **CONTINGENCIES AND COMMITMENTS** 10

#### 10.1 **Contingencies**

The Company has filed a petition CP No. 4090 of 2020 in the Honourable High Court of Sindh at Karachi whereby challenging the imposition of Infrastructure Cess by the relevant Excise and Taxation Officer, Karachi at the rate 1.25% of the value of imported goods. On directions of High Court and in consideration of allowing the release of the consignments imported from time to time for the purpose of carriage of goods by the road within the province of Sindh, Al-Baraka Bank (Pakistan) Limited has unconditionally undertaken to pay an amount of Rs. 190 million to the Director, Excise and Taxation (Taxes II), Karachi, Government of Sindh in case if the Honourable High Court of Sindh at Karachi decides that the Cess imposed under the Sindh Finance Act 1994 was lawful and validly imposed. The guarantee facility from Al-Baraka Bank (Pakistan) Limited carries a flat markup of 0.1% per quarter and is secured by way of lien over 100% cash or TDR.

The status of other contingencies is the same as disclosed in the annual audited unconsolidated financial statements for the year ended June 30, 2020.

#### **Commitments** 10.2

Commitments under letter of credit for raw materials as at March 31, 2021 amounted to Rs. 4,488.58 million (June 30, 2020: Rs. 1,443.40 million).

		Nine month	Nine months period ended		r ended		
		March 31, 2021	March 31, 2020	March 31, 2021	March 31, 2020		
11	NET SALES		(Rupees)				
	Local sales	47,876,670,660	19,193,958,449	18,785,581,502	9,318,748,312		
	Export sales	310,075,496	1,435,000,796				
		48,186,746,156	20,628,959,245	18,785,581,502	9,318,748,312		

#### Other operating income/ (expenses) 12

The reversal for the period ended March 31, 2021 is due to the impact of exchange gain on foreign currency transactions.

		Nine months period ended		Quarter ended	
		March 31,	March 31,	March 31,	March 31,
		2021	2020	2021	2020
13	EARNINGS / (LOSS) PER SHARE	(Rupees)			
	Profit / (loss) after taxation	2,659,109,291	42,022,028	1,135,318,611	(332,884,984)
		(Number of shares)			
			Restated		Restated
	Weighted average number of ordinary				
	shares outstanding	874,159,489	599,351,401	994,050,000	599,351,401
			(Ru	pees)	
			Restated		Restated
	Basic and diluted earnings / (loss) per share	3.04	0.07	1.14	(0.56)
QUAF	RTERLY				(A)
R	EPORT 2021				27
					A .



14	CASH FLOWS FROM OPERATING ACTIVITIES	March 31, 2021 (Un-audited) (Rup	March 31, 2020 (Audited) <b>ees)</b>
	Profit before taxation	2,899,484,749	67,718,784
	Adjustments for non-cash items:		
	Depreciation on operating fixed assets	106,044,182	90,359,006
	Depreciation on right-of-use assets	48,882,064	-
	Amortization on intangible assets	1,902,595	1,643,537
	Amortization on deferred government grant	(19,551,176)	-
	Exchange gain - unrealized	(216,873,187)	-
	Expected credit loss	12,522,788	-
	Gain on disposal of property, plant and equipment	(1,512,373)	-
	Profit on short term investment	(171,032,065)	-
	Finance cost	589,511,569	399,166,479
		3,249,379,146	558,887,806
	Changes in working capital		
	(Increase)/ decrease in current assets:	]	]
	Stock-in-trade	(1,845,088,782)	(2,784,560,724)
	Stores and spares	26,093,499	(40,426,063)
	Trade debts	(7,441,708,592)	(3,134,832,197)
	Advances, deposits and prepayments	(75,134,928)	5,999,929
	Other receivables	34,306,383	(1,115,739)
	Sales tax receivable	(291,052,971)	53,325,163
		(9,592,585,391)	(5,901,609,631)
	Increase/ (decrease) in current liabilities:		
	Trade and other payables	3,990,827,232	6,272,785,747
	Sales tax payable	(1,195,396)	-
		3,989,631,836	6,272,785,747
	Cash (used in) / generated from operating activities	(2,353,574,409)	930,063,922
14.1	Cash and cash equivalents		
	Cash and cash equivalents comprise of:		
	Cash and bank balances	304,727,620	187,420,008
	Short term borrowings from bank - running finance (secured)	(2,020,196,237)	(160,475,370)
		(1,715,468,617)	26,944,638
15	TRANSACTIONS AND BALANCES WITH RELATED PARTIES		<u>.</u>
13			

Related parties comprise of the Subsidiary, associated companies, directors of the Company, companies in which the Company's Directors also hold directorship, related group companies, key management personnel and staff retirement benefit funds. All transaction with related parties are under agreed terms/ contractual arrangements.



28



Transactions with related parties other than those disclosed elsewhere are as follows:

Transactions with related parties			For the nine mor	ths period ended
Name of related party	Nature of relationship	Nature of transaction	March 31, 2021	March 31, 2020
			(Rupees)	
Sunridge Foods (Private) Limited	Subsidiary	Sales	906,660,175	
		Purchases Sales proceeds	149,616,835 868,385,979	
		sales proceeus	808,383,373	
Unity Feeds (Private) Limited	Associated company	Sales	73,027,149	257,695,393
		Sales proceeds	96,813,892	331,012,630
Fehmida Amin - Mother of director	Lender	Loan received	-	617,960,831
		Loan repaid	-	797,827,335
Provident fund	Staff retirement benefit fund	Contribution paid	16,248,641	26,822,808
Directors and executives	Key management personnel	Remuneration paid	33,990,000	27,820,000
Balances with related parties			As at	
			March 31, 2021	June 30, 2020
Name of related party	Nature of relationship	Nature of transaction	(Un-audited)	(Audited)
			(Rup	pees)
Sunridge Foods (Private) Limited	Subsidiary	Against sale of goods	-	982,360
	·	Against purchase of	110 200 270	
		goods	110,360,279	
Unity Feeds (Private) Limited	Associated company	Against sale of goods	17,413,663	41,200,406
Provident fund	Staff retirement benefit fund	Against contribution		
		payable	1,626,032	1,711,218

#### 16 CORRESPONDING FIGURES

Certain corresponding figures have been rearranged and reclassified, wherever considered necessary, for the purposes of comparison and to reflect the substance of the transactions, the effect of which is immaterial.

#### 17 GENERAL

Figures have been rounded-off to the nearest rupee unless otherwise stated.

#### **18 DATE OF AUTHORIZATION FOR ISSUE**

These condensed interim unconsolidated financial statements were authorized for issue in the Board of Directors meeting held on April 27, 2021.



Chairman Abdul Majeed Ghaziani



Chief Executive Muhammad Farrukh



29





# A Perfect Blend of Health & Taste



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### CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at March 31, 2021

	Note	March 31, 2021 (Un-audited)	June 30, 2020 (Audited)
ASSETS Non-current assets Property, plant and equipment	5	(Rup	ees) 3,616,148,758
Right-of-use assets Intangible assets Long term deposits	6	79,680,738 291,385,313 3,286,099	95,183,633 292,228,212 3,086,098
Deferred tax asset		- 8,323,781,716	<u>19,150,507</u> 4,025,797,208
Current assets Stock-in-trade Stores and spares		7,434,485,079 38,376,784	5,362,401,409 64,470,283
Trade debts Advances, deposits and prepayments		15,574,304,430 426,065,719	7,812,790,409 95,612,739
Other receivables Sales tax receivable Taxation - net of provision		83,432,814 291,052,971 2,506,081,248	10,761,361 - 1,995,744,026
Short term investment Cash and bank balances		5,470,092,439 367,240,641	173,183,262
Total assets		<u>32,191,132,125</u> <u>40,514,913,841</u>	15,514,963,489 19,540,760,697
EQUITY AND LIABILITIES Share capital and reserves Share capital	7	9,940,500,000	5,440,500,000
Unappropriated profit	,	3,144,363,394 13,084,863,394	412,785,010 5,853,285,010
Non-controlling interest		<u>105,111,023</u> 13,189,974,417	<u> </u>
Advance against future issue of shares Non-current liabilities		-	12,163,324
Long term loans Lease liabilities Staff retirement benefits	8	216,763,274 75,758,107 7,875,229	143,267,826 89,156,414 7,832,183
Deferred government grant Deferred tax liability		14,444,009 54,680,770	7,298,709
Current liabilities Current portion of long term loans	8	369,521,389 199,965,463	247,555,132
Current portion of lease liabilities Current portion of deferred government grant Trade and other payables		26,529,018 21,064,570 13,048,891,518	17,414,776 12,194,400 9,170,391,607
Accrued mark-up Short term borrowings		202,265,541 13,432,979,111	66,699,516 3,981,506,023
Unclaimed dividend Sales tax payable Contract liabilities		669,007 - 23,053,807	747,612 1,195,395 4,935,451
Loan from related party		- 26,955,418,035	4,933,431 75,490,811 13,387,822,694
Contingencies and commitments Total equity and liabilities	9	40,514,913,841	19,540,760,697

The annexed notes from 1 to 17 form an integral part of these condensed interim consolidated financial statements.



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Chairman Abdul Majeed Ghaziani QUARTERLY REPORT 2021

**Chief Executive** Muhammad Farrukh

Chief Financial Officer Jalees Edhi



### **CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UN-AUDITED)** For the Nine Months Period Ended March 31, 2021

		Nine months p	period ended	Quarter e	ended
		March 31,	March 31,	March 31,	March 31,
	Note	2021	2020	2021	2020
			(R	upees)	
Net sales	10	49,795,361,891	20,933,357,463	20,026,370,996	9,623,146,530
Cost of sales		(45,437,730,941)	(19,378,273,412)	(18,341,088,495)	(9,168,256,109)
Gross profit		4,357,630,950	1,555,084,051	1,685,282,501	454,890,421
Selling and distribution expenses		(995,724,250)	(582,729,626)	(379,910,110)	(228,115,249)
Administrative expenses		(231,916,203)	(158,763,658)	(78,749,065)	(52,125,177)
Other operating income / (expenses)	11	407,946,475	(4,808,034)	283,474,844	23,181,107
		(819,693,978)	(746,301,318)	(175,184,331)	(257,059,319)
Other income / (loss)		215,072,307	(324,101,657)	112,238,561	(351,571,590)
Profit / (loss) before interest and taxation		3,753,009,279	484,681,076	1,622,336,731	(153,740,488)
Finance cost		(638,180,655)	(399,154,690)	(281,823,140)	(154,969,957)
Profit / (loss) before taxation		3,114,828,624	85,526,386	1,340,513,591	(308,710,445)
Taxation					
Current		(172,843,816)	-	(70,312,397)	-
Deferred		(73,831,277)	(25,696,756)	5,087,441	(6,390,514)
		(246,675,093)	(25,696,756)	(65,224,956)	(6,390,514)
Profit / (loss) after taxation		2,868,153,531	59,829,630	1,275,288,635	(315,100,959)
Profit attributable to:					
Owners of the Holding Company		2,803,349,817	54,309,273	1,231,897,928	(320,621,316)
Non-controlling interest		64,803,714	5,520,357	43,390,707	5,520,357
		2,868,153,531	59,829,630	1,275,288,635	(315,100,959)
			Restated		Restated
Basic and diluted earnings / (loss) per share	12	3.21	0.09	1.24	(0.53)

The annexed notes from 1 to 17 form an integral part of these condensed interim consolidated financial statements.

**Chairman** Abdul Majeed Ghaziani

**Chief Executive** Muhammad Farrukh

Chief Financial Officer Jalees Edhi



32 \_



### **CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)** For the Nine Months Period Ended March 31, 2021

	Nine months period ended		Quarte	r ended
	March 31,	March 31,	March 31,	March 31,
	2021	2020	2021	2020
		(R	upees)	
Profit / (loss) after taxation	2,868,153,531	59,829,630	1,275,288,635	(315,100,959)
Other comprehensive income	-	-	-	-
Remeasurement gain on staff retirement benefits	1,202,490	-	776,051	-
Total comprehensive income / (loss) for the period	2,869,356,021	59,829,630	1,276,064,686	(315,100,959)
Total Comprehensive income / (loss) for the period attributable to:				
Owners of the Holding Company	2,804,179,535	54,309,273	1,232,433,403	(320,621,316)
Non-controlling interest	65,176,486	5,520,357	43,631,283	5,520,357
	2,869,356,021	59,829,630	1,276,064,686	(315,100,959)

The annexed notes from 1 to 17 form an integral part of these condensed interim consolidated financial statements.

**Chairman** Abdul Majeed Ghaziani



Chief Executive Muhammad Farrukh

Chief Financial Officer Jalees Edhi





### CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (UN-AUDITED)

For the Nine Months Period Ended March 31, 2021

CASH FLOWS FROM OPERATING ACTIVITIES	Note	March 31, 2021 (Rup	March 31, 2020
Cash (used in) / generated operating activities	13	(2,763,912,867)	884,065,206
Taxes paid Staff gratuity paid <b>Net cash used in operating activities</b>		(683,181,038) (2,485,517) (3,449,579,422)	(909,868,387) (179,200) (25,982,381)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment Proceed from disposal of property, plant and equipment Investment in shares of the Subsidary Purchase of intangible assets Short term investment Profit received on short term investment Long term deposits paid <b>Net cash used in investing activities</b>		(4,457,891,255) 6,413,868 - (1,059,696) (5,470,092,439) 63,775,057 (200,000) (9,859,054,465)	(336,264,876) - (366,470,539) (1,782,160) - - - - - (704,517,575)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from short term borrowings - net Proceeds from long term loan Rentals paid against right-of-use assets Lease liabilities - net Loan (repaid to) / received from related party - net Dividend paid Finance cost paid Cash payment against diminishing musharaka arrangment Advance against future issue of shares Proceeds from issuance of right shares Transaction cost incurred on issuance of right shares <b>Net cash generated from financing activities</b>		6,566,020,004 281,129,840 (36,801,644) (1,772,468) (75,490,811) (78,605) (531,003,659) - (12,163,324) 4,500,000,000 (72,601,151) 10,617,238,182	1,474,632,500 - - (179,866,504) (54,806,102) (330,566,833) (126,102) 10,221,790 - - - 919,488,749
Net (decrease)/ increase in cash and cash equivalents		(2,691,395,705)	188,988,793
Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period	13.1	<u>(181,559,891)</u> (2,872,955,596)	(139,345,076) 49,643,717

The annexed notes from 1 to 17 form an integral part of these condensed interim consolidated financial statements.

**Chairman** Abdul Majeed Ghaziani

34

Chief Executive Muhammad Farrukh Chief Financial Officer Jalees Edhi





### **CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY** For the Nine Months Period Ended March 31, 2021

	Attributable to equity holders of the Holding Company					
	Share capital	Unappropriated profit	Total reserves	Non-controlling interest	Total equity	
			(Rupees)			
Balance as at June 30, 2019 (audited)	5,440,500,000	253,967,178	5,694,467,178	-	5,694,467,178	
Final dividend @ 1% (i.e. Rs. 0.10 per share) for the year ended June 30, 2019 Non-controlling interest at acquisition	- -	(54,405,000) -	(54,405,000) -	- 38,319,823	- (54,405,000) 38,319,823	
Total comprehensive income for the nine months period ended March 31, 2020		54,309,273	54,309,273	5,520,357	59,829,630	
Balance as at March 31, 2020 (un-audited)	5,440,500,000	253,871,451	5,694,371,451	43,840,180	5,738,211,631	
Balance as at June 30, 2020 (audited)	5,440,500,000	412,785,010	5,853,285,010	39,934,537	5,893,219,547	
Transactions with owners recorded directly in equity:						
Issuance of right shares Transaction cost incurred on issuance of right shares	4,500,000,000 -	- (72,601,151)	4,500,000,000 (72,601,151)	-	4,500,000,000 (72,601,151)	
Total comprehensive income for the nine months period ended March 31, 2021	-	2,804,179,535	2,804,179,535	65,176,486	2,869,356,021	
Balance as at March 31, 2021 (un-audited)	9,940,500,000	3,144,363,394	13,084,863,394	105,111,023	13,189,974,417	

The annexed notes from 1 to 17 form an integral part of these condensed interim consolidated financial statements.

**Chairman** Abdul Majeed Ghaziani



Chief Executive Muhammad Farrukh

Chief Financial Officer Jalees Edhi



## ANIMAL FEED BUSINESS SEGMENT



# پيوركهلاؤ, پيداوار اور منافع بڑھاؤ





### **NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)** For the Nine Months Period Ended March 31, 2021

### 1 THE GROUP AND ITS OPERATIONS

The Group consists of Unity Foods Limited ("the Holding Company") and its subsidiary company namely Sunridge Foods (Private) Limited ("the Subsidiary Company"). Brief profiles of the Holding Company and the Subsidiary are as follows:

### 1.1 Unity Foods Limited

Unity Foods Limited was incorporated in Pakistan in 1991 as a private limited company under the Companies Ordinance, 1984 (now the Companies Act, 2017) and subsequently converted into a Public Limited Company on June 16, 1991. Shares of the Holding Company are listed in Pakistan Stock Exchange since February 01, 1994. The principal business activity of the Holding Company has been changed from yarn manufacturing to edible oil extraction, refining and related businesses.

### 1.2 Sunridge Foods (Private) Limited

Sunridge Foods (Private) Limited was incorporated in Pakistan as a private limited company on March 16, 2015 under the Companies Ordinance, 1984 (now the Companies Act, 2017). The principal activity of the Subsidiary Company is processing of food items.

**1.3** Geographical locations and addresses of business units including plants of the Group are as under:

Address	Purpose	In Use of
Karachi		
-Unity Tower, Plot No. 8-C, Block-6, P.E.C.H.S.	Registered Office of the Holding Company	Unity Foods Limited
-Plot No. E-32, SITE Area.	Oil Refinery	Unity Foods Limited
-Plot No. A-48, (Chemical Area) Eastern		
Industrial Zone, Port Qasim Authority.	Oil Refinery	Unity Foods Limited
-4th floor, 73-C, Jami Commercial Street		
No. 8, DHA Phase VII.	Registered Office of the Subsidiary Company	Sunridge Foods (Private)Limited
-C6, North West Zone, Port Qasim Authority	Pesa Flour Plant	Sunridge Foods (Private) Limited
-Plot No H/14 , Phase II , Gulshan-e-		
Maymar , Site Area , Super Highway.	Flour Mill Plant	Sunridge Foods (Private) Limited
Kotri, District Hyderabad		
-Plot No. N-27/ B, SITE Area.	Edible Oil Extraction Plant and Pelletizing Mills	Unity Foods Limited

### 1.4 Significant events

During the period, the shareholders of the Company, in the Extra Ordinary General Meeting held on March 22, 2021, have resolved to acquire the remaining 31% equity (16,467,818 shares of Rs. 10/- each) of the Subsidiary at a price of Rs. 28 per share.





### 2 STATEMENT OF COMPLIANCE

2.1 These condensed interim consolidated financial statements of the Group for the nine months period ended March 31, 2021 have been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34 "Interim Financial Reporting" and provisions issued under Companies Act, 2017. In case where requirements differ, the provisions of and the directives issued under the Companies Act, 2017 have been followed. These condensed interim consolidated financial statements do not include all the information and disclosures as required in the annual audited consolidated financial statements and should be read in conjunction with the Group's annual audited consolidated financial statements for the year ended June 30, 2020.

These condensed interim consolidated financial statements are un-audited and are submitted to the shareholders as required by listing regulations of Pakistan Stock Exchange vide section 237 of the Companies Act, 2017.

### **3** ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

- **3.1** The preparation of these condensed interim consolidated financial statements in conformity with approved accounting standards require management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision. In preparing these condensed interim consolidated financial statements, the significant judgments made by the management in applying the Group's accounting policies and key sources of estimations and uncertainties were the same as those that were applied to the annual audited consolidated financial statements for the year ended June 30, 2020.
- **3.2** The Group's financial risk management objectives and policies are consistent with those disclosed in the annual audited consolidated financial statements for the year ended June 30, 2020.

#### 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim consolidated financial statements are consistent with those applied in the preparation of the annual audited consolidated financial statements for the year ended June 30, 2020.

## 4.1 Standards, interpretations and amendments to published approved accounting standards that are effective in the current period:

Certain standards, amendments and interpretations to accounting standards are effective for accounting periods beginning on July 01, 2020 but are considered not to be relevant or to have any significant effect on the Group's operations (although they may affect the accounting for future transactions and events) and are, therefore, not detailed in these condensed interim consolidated financial statements.

### **4.2** Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group:

There are certain standards, amendments to the accounting standards and interpretations that are mandatory for the Group's accounting periods beginning on or after July 01, 2021 but are considered not to be relevant or to have any significant effect on the Group's operations and are, therefore, not detailed in these condensed interim consolidated financial statements.



5	PROPERTY, PLANT AND EQUIPMENT	Note	March 31, 2021 (Un-audited) (Rupe	June 30, 2020 (Audited) ees)
	Operating fixed assets Capital work-in-progress (CWIP)	5.1 5.2	3,679,440,420 4,269,989,146 7,949,429,566	3,005,956,547 610,192,211 3,616,148,758
5.1	Operating fixed assets			
	Written down value (WDV) - opening		3,005,956,547	2,302,995,148
	Additions during the period / year - (at cost) -Lease hold land -Building -Plant and machinery -Furniture, fixture and office equipment -Computer and auxiliary equipment -Motor Vehicles Disposals during the period / year - (at cost) -Furniture, fixture and office equipment -Motor Vehicles Depreciation charged during the period / year - net Written down value (WDV) - closing		84,000,000 355,994,134 340,266,998 10,053,274 8,707,450 667,687 799,689,543 (1,093,950) (4,860,230) (5,954,180) (120,251,490) 3,679,440,420	13,989,553 161,899,752 619,662,707 20,265,868 813,678 14,351,018 830,982,576 - (2,510,100) (2,510,100) (125,511,077) 3,005,956,547
5.2	Capital work-in-progress (CWIP)			
	Opening balance Additions during the period / year Transferred to operating fixed assets during the period / year Closing balance		610,192,211 4,417,014,871 (757,217,936) 4,269,989,146	778,526,004 317,635,514 (485,969,307) 610,192,211
6	RIGHT-OF-USE ASSETS			
	Written down value (WDV) - opening Impact of initial application of IFRS-16 Additions during the period / year Depreciation charged during the period / year Written down value (WDV) - closing		95,183,633 - 34,290,047 (49,792,942) 79,680,738	- 119,648,079 - (24,464,446) 95,183,633



June 30

5,440,500,000

iviai cii 51,	Julie 50,
2021	2020
(Un-audited)	(Audited)
(Ru	pees)

March 31

9,940,500,000

### 7 SHARE CAPITAL

40

### Authorized share capital

1,000,000,000 (June 30, 2020: 1,000,000,000) ordinary shares of Rs. 10/- each

### Issued, subscribed and paid-up capital

994,050,000 (June 30, 2020: 544,050,000) ordinary shares of Rs. 10/- each fully paid in cash.

7.1 During the period, the Holding Company has issued further 450,000,000 (Four Hundred and Fifty Million) ordinary shares of at Rs. 10/- per share (i.e. at par). The proportion and the purpose of the Right Issue have been disclosed in note 42 of the annual audited consolidated financial statements for the year ended June 30, 2020.

8	LONG TERM LOANS	Note	March 31, 2021 (Un-audited) (Rupe	June 30, 2020 (Audited) <b>:es)</b>
	Interest based arrangement Long term financing facilities	8.1,8.2	416,728,737	198,431,917
	<b>Shariah compliant</b> Diminishing musharika			2,083,012
	Current portion shown under current liabilities		416,728,737 (199,965,463) 216,763,274	200,514,929 (57,247,103) 143,267,826

- 8.1 The Holding Company has obtained long term financing from Bank of Punjab under a refinance scheme for payment of salaries and wages by the State Bank of Pakistan. It carries a flat mark-up at the rate of 1% per annum. However, the effective interest rate is calculated as 10.40% per annum and the loan has been recognized at the present value. The financing is secured with joint pari passu charge against current and fixed assets of the Company amounting to Rs. 262.93 million (inclusive of 25% margin). The other terms and conditions of this loan are similar to long term loan from JS Bank as disclosed in the annual audited consolidated financial statements for the year ended June 30, 2020
- 8.2 The Holding Company has also obtained long term financing from AI baraka Bank (Pakistan) Limited under ITERF "Islamic Temporary Economic Refinance Facility" refinance scheme by State Bank of Pakistan, the facility is secured with exclusive charge over the imported machineries under the expansion projects with 25% margin and lien over debt payment account (DPA) under ITERF. The facility carries a mark-up at the rate of 5% per annum, while the effective interest rate is calculated at 9.75% per annum to recognize same at the present value.





### 9 CONTINGENCIES AND COMMITMENTS

### 9.1 Contingencies

The Holding Company has filed a petition CP No. 4090 of 2020 in the Honorable High Court of Sindh at Karachi whereby challenging the imposition of Infrastructure Cess by the relevant Excise and Taxation Officer, Karachi at the rate 1.25% of the value of imported goods. On directions of High Court and in consideration of allowing the release of the consignments imported from time to time for the purpose of carriage of goods by road within the province of Sindh, Al-Baraka Bank (Pakistan) Limited has unconditionally undertaken to pay an amount of Rs. 190 million to the Director, Excise and Taxation (Taxes II), Karachi, Government of Sindh in case if the Honorable High Court of Sindh at Karachi decides that the Cess imposed under the Sindh Finance Act 1994 was lawful and validly imposed. The guarantee facility from Al-Baraka Bank (Pakistan) Limited carries a flat mark-up of 0.1% per quarter and is secured by way of lien over 100% cash or TDR.

The status of other contingencies is same as disclosed in the annual audited consolidated financial statements for the year ended June 30, 2020.

### 9.2 Commitments

Commitments under letter of credit for raw materials as at March 31, 2021 amounted to Rs. 4,488.58 million (June 30, 2020: Rs. 1,443.40 million).

		Nine months period ended		Quarter ended			
		March 31,	March 31, March 31,		March 31, March 31, March 31,		March 31,
		2021	2020	2021	2020		
10	NET SALES	(Rupees)					
	Local sales	49,485,286,395	19,498,356,667	20,026,370,996	9,623,146,530		
	Export sales	310,075,496	1,435,000,796	-	-		
		49,795,361,891	20,933,357,463	20,026,370,996	9,623,146,530		

### 11 OTHER OPERATING INCOME/ (EXPENSES)

The reversal is due to the impact of exchange gain on foreign currency transactions.

		Nine months period ended		Quarter	ended
		March 31,	March 31,	March 31,	March 31,
		2021	2020	2021	2020
12	EARNINGS / (LOSS) PER SHARE		(R	upees)	
	Profit / (loss) after taxation	2,803,349,817	54,309,273	1,231,897,928	(320,621,316)
			(Number o	f shares)	
	Weighted average number of ordinary		Restated		Restated
	shares outstanding	874,159,489	599,351,401	994,050,000	599,351,401
		(Rupees)			
			Restated		Restated
	Basic and diluted earnings / (loss) per share	3.21	0.09	1.24	(0.53)





13	CASH FLOWS FROM OPERATING ACTIVITIES	March 31, 2021 (Un-audited) (Rup	March 31, 2020 (Audited) <b>ees)</b>
	Profit before taxation	3,114,828,624	85,526,386
	Adjustments for non-cash items:		]
	Depreciation on operating fixed assets	121,357,421	92,733,921
	Depreciation on right-of-use assets	49,792,942	-
	Amortization on intangible assets	1,902,595	1,643,537
	Amortization on deferred government grant	(20,511,533)	-
	Exchange loss - unrealized	(216,873,187)	-
	Expected credit loss	14,043,310	-
	Provision for staff gratuity	3,731,053	-
	Gain on disposal of operating fixed assets	(3,160,842)	-
	Profit on short term investment	(171,032,065)	-
	Finance cost	638,180,655	399,154,690
		3,532,258,973	579,058,534
	Changes in working capital		
	(Increase) / decrease in current assets:	(	(
	Stock-in-trade	(2,072,083,670)	(2,866,348,713)
	Stores and spares	26,093,499	(40,426,063)
	Trade debts	(7,884,935,250)	(3,166,837,279)
	Advances, deposits and prepayments	(330,452,980)	6,018,595
	Other receivables	34,585,555	(1,115,739)
	Sales tax receivable - net	(292,248,367)	53,325,163
		(10,519,041,213)	(6,015,384,036)
	Increase / (decrease) in current liabilities:	4 204 754 047	6 220 200 700
	Trade and other payables	4,204,751,017	6,320,390,708
	Contract liabilities	18,118,356	-
	Cash (word in) ( any angle of from an angling a stimities	4,222,869,373	6,320,390,708
	Cash (used in) / generated from operating activities	(2,763,912,867)	884,065,206
13.1	Cash and cash equivalents		
	Cash and cash equivalents comprise of:		
	Cash and bank balances	367,240,641	210,119,087
	Short term borrowings from conventional banks - running		, ,
	finance (secured)	(2,020,196,237)	(160,475,370)
	Short term borrowings from Islamic banks	(1,220,000,000)	-
	<u> </u>	(2,872,955,596)	49,643,717
			//

### 14 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

42

Related parties comprise of the Subsidiary, associated companies, Directors of the Holding Company, companies in which the Company's directors also hold directorship, related group companies, key management personnel and staff retirement benefit funds. All transactions with related parties are under agreed terms/ contractual arrangements.





Transactions with related parties other than those disclosed elsewhere are as follows:

Transactions with related parties	Nature of relationship	Nature of transaction	March 31, 2021 (Un-audited)	ths period ended March 31, 2020 (Audited)
itanic of related party			()	
Unity Feeds (Private) Limited	Associated company	Sales Sale proceeds Advance made for	73,027,149 96,813,892	<u>257,695,393</u> <u>331,012,630</u>
		purchases Advance repaid	<u>250,000,000</u> 250.000.000	
		Auvalice lepalu	230,000,000	
Unity Enterprises (Private) Limited	Associated company	Loan repaid	75,490,811	
Unity Packages (Private) Limited	Associated company	Commission paid	1,310,596	
Fehmida Amin -Mother of director	Lender	Loan received	-	617,960,831
		Loan repaid	-	797,827,335
Provident fund	Staff retirement benefit fund	Contribution paid	16,248,641	26,822,808
Directors and executives	Key management personnel	Remuneration paid	33,990,000	27,820,000
Balances with related parties	_		As	at
			March 31,	June 30,
			2021	2020
Nome of volated newty	Noture of volationship	Nature of transaction	(Un-audited)	(Audited)
Name of related party	Nature of relationship		(Kup	pees)
Unity Feeds (Private) Limited	Associated company	Against sale of goods	17,413,663	41,200,406
Unity Enterprises (Private) Limited	Associated company	Against loan	-	75,490,811
Unity Packages (Private) Limited	Associated company	Against commission payable	-	1,310,596
Provident fund	Staff retirement benefit fund	Against contribution	4 626 022	4 744 240

### 15 CORRESPONDING FIGURES

Certain corresponding figures have been rearranged and reclassified, wherever considered necessary, for the purposes of comparison and to reflect the substance of the transactions, the effect of which is immaterial.

payable

### 16 GENERAL

Figures have been rounded off to the nearest rupee unless otherwise stated.

### 17 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim consolidated financial statements were authorized for issue in the Board of Directors meeting held on April 27, 2021.





1.626.032

1.711.218

**Chairman** Abdul Majeed Ghaziani



Chief Executive Muhammad Farrukh

Chief Financial Officer
Jalees Edhi



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